

The Rare Earth discovery in Kiruna and its impact on European supply security

IRTC 2023

Pierre Heeroma

SVP Strategic Projects

Based in the Swedish orefields



LKAB mines around 80 % of all iron ore within the EU

1890

LKAB is one of Sweden's oldest industrial companies and is owned by the Swedish state

48.8

Net sales of SEK 48.8 billion in 2021

12

The group is present in 12 countries

3.4

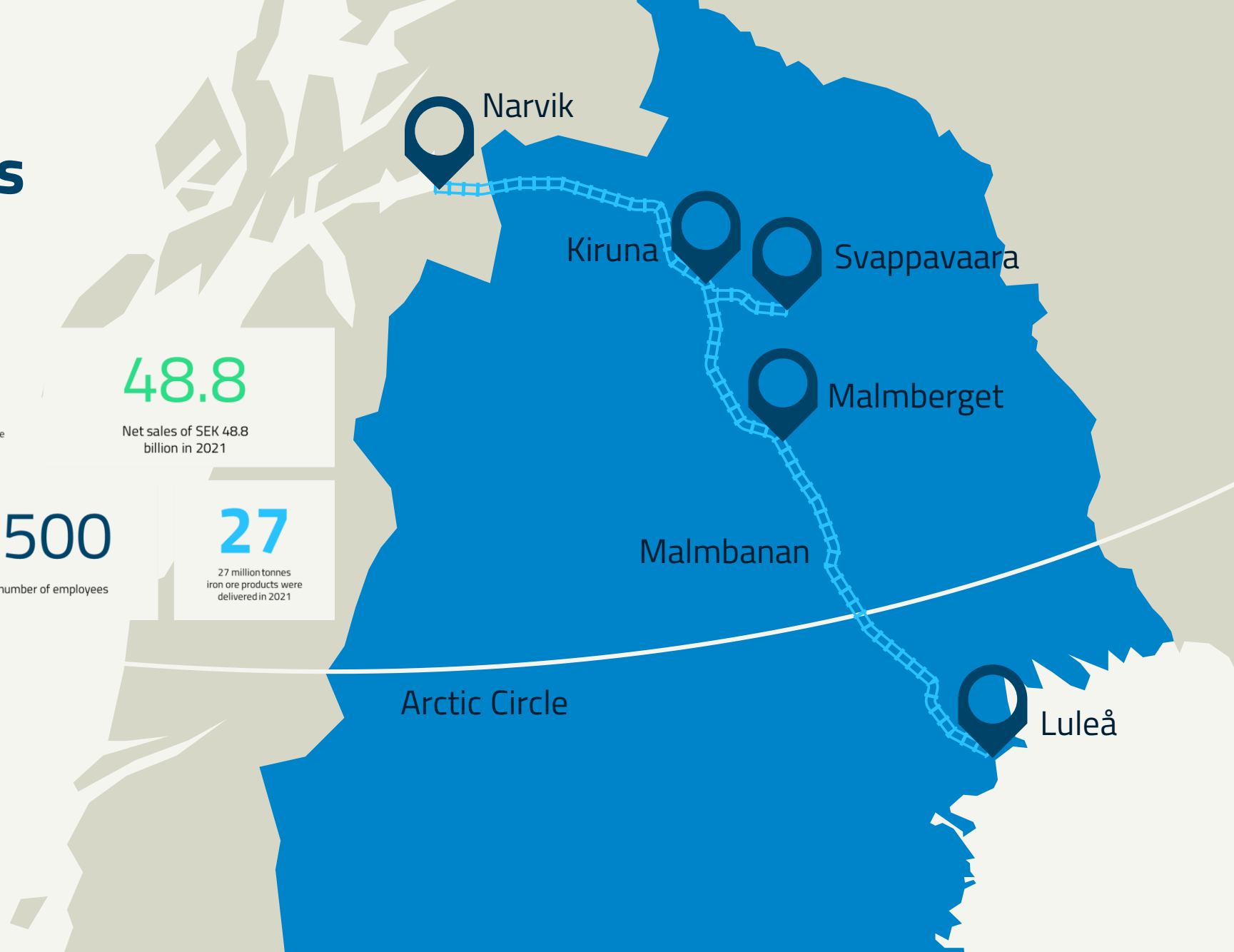
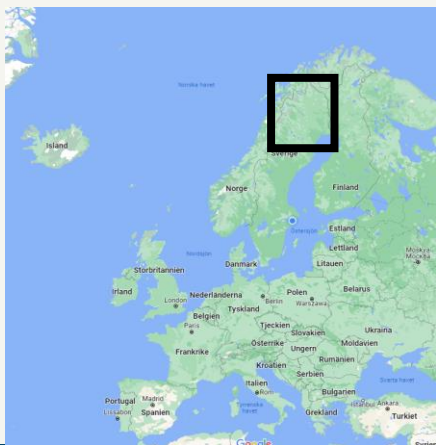
Approximately SEK 3.4 billion investments towards carbon-free processes and products in 2021

4 500

Average number of employees

27

27 million tonnes iron ore products were delivered in 2021



Our iron ore products

Climate-efficient high-grade iron ore products for the global steel industry

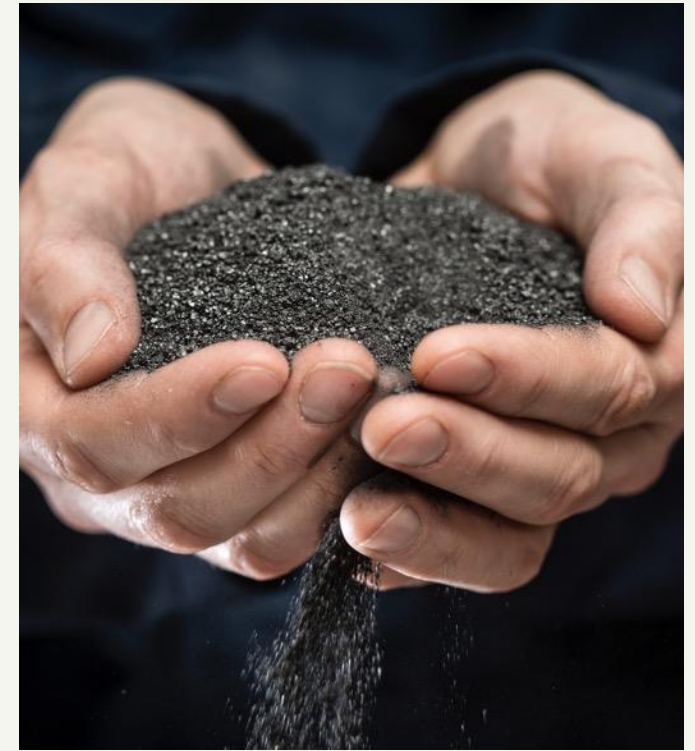
Blast furnace pellets



Direct reduction pellets



Fines



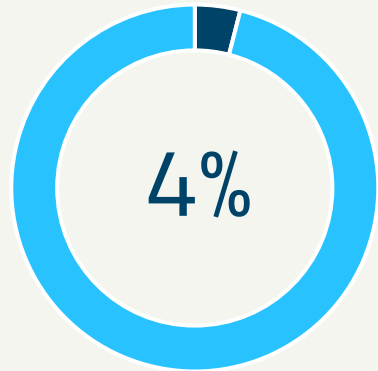
Our climate impact today

-84%

CO₂-emissions are reduced with 84 percent since 1960 with today's pellet production

700 000

Tonnes of carbon dioxide



4% of Swedish industry's total emissions of carbon dioxide





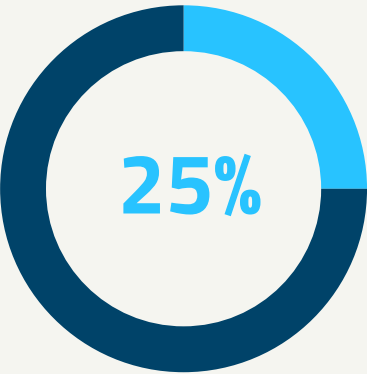
The industry's climate impact today

2.6 billion

Tonnes carbon dioxide
totally from the iron and
steel industry

7%

Of all carbon dioxide
emissions globally



25% of global industry
carbon dioxide emissions

We take a step forward in the value chain

From iron ore pellets to carbon-free sponge iron



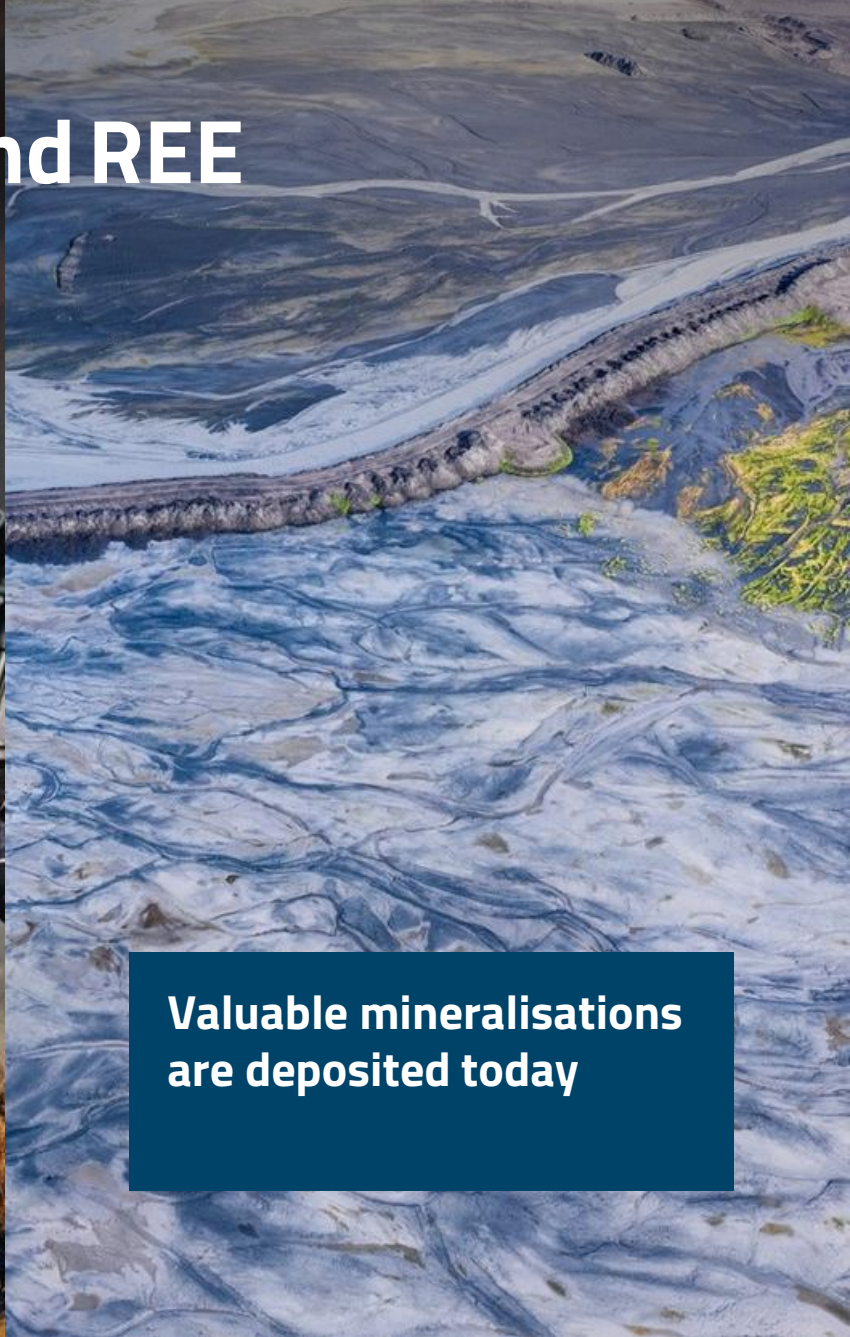
LKAB can become Europe's home for P and REE



>4 billion tonnes of mineral resources and reserves
Iron, Phosphorus and Rare Earth Metals

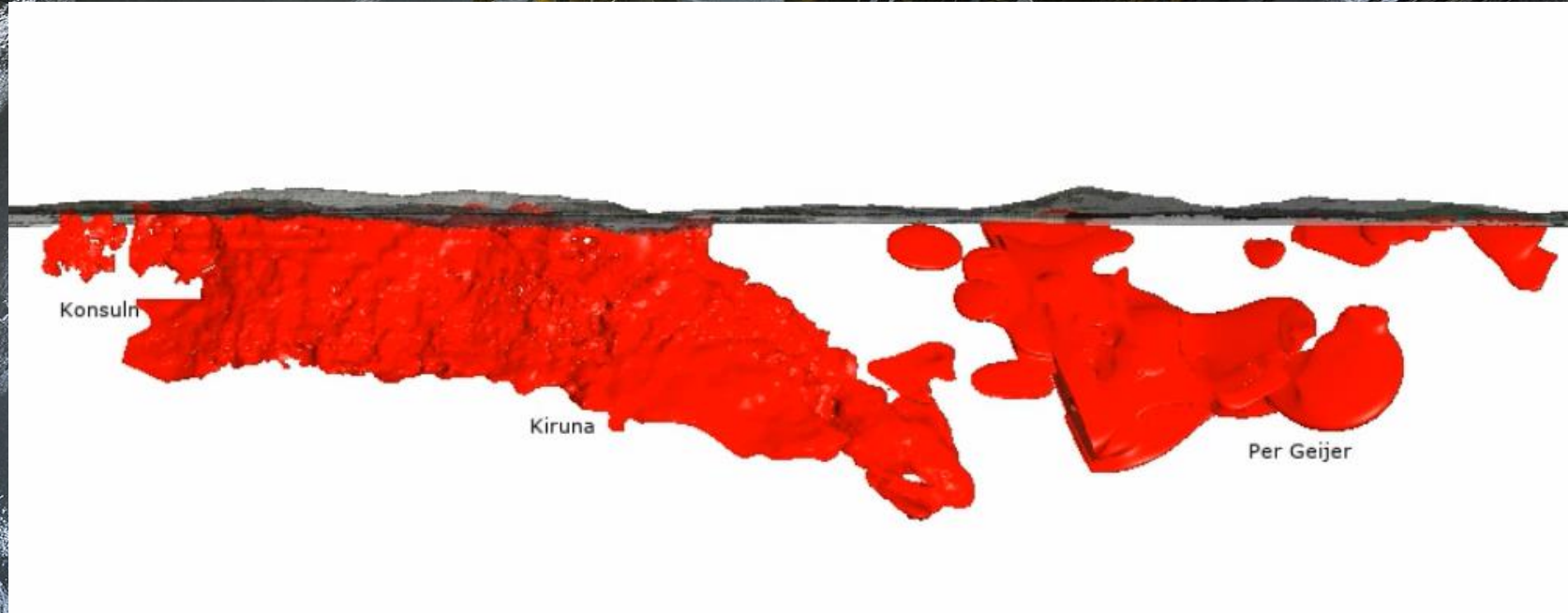


Large-scale iron ore production beyond 2060



Valuable mineralisations are deposited today

Per Geijer: Mineral resource



Per Geijer	Tonnage	Fe	P	TREO
Iron ore deposit	Mt	%	%	%
Mineral resource	585	50,5	2,41	0,18

Potential to supply:

- 30% Europe's REE demand
- 7 times Sweden's mineral fertilizers demand

Mineral fertilisers enable 50 percent of the world's food production



- Europe is dependent on phosphorus imports

- 2020, CIS excluded (~8,3 million tonnes)

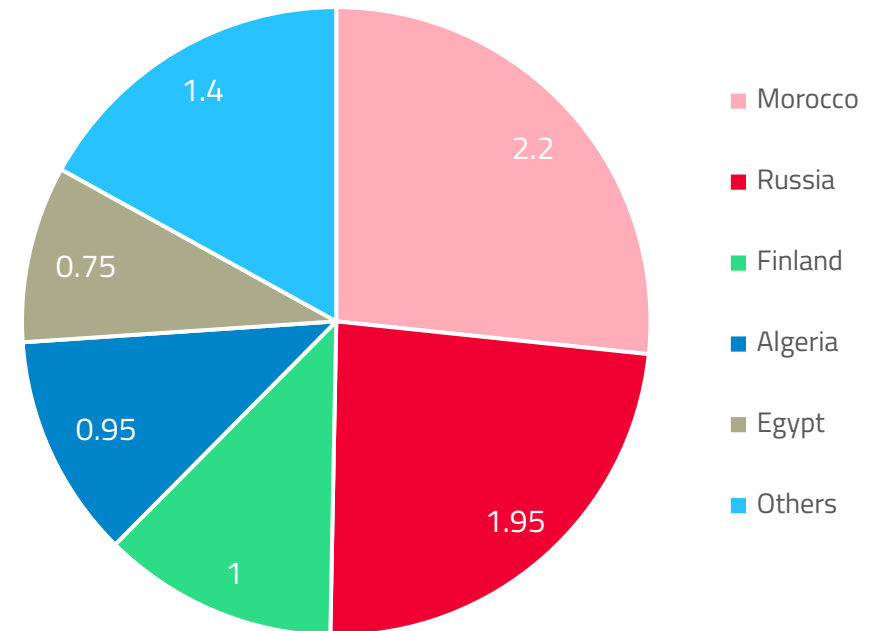
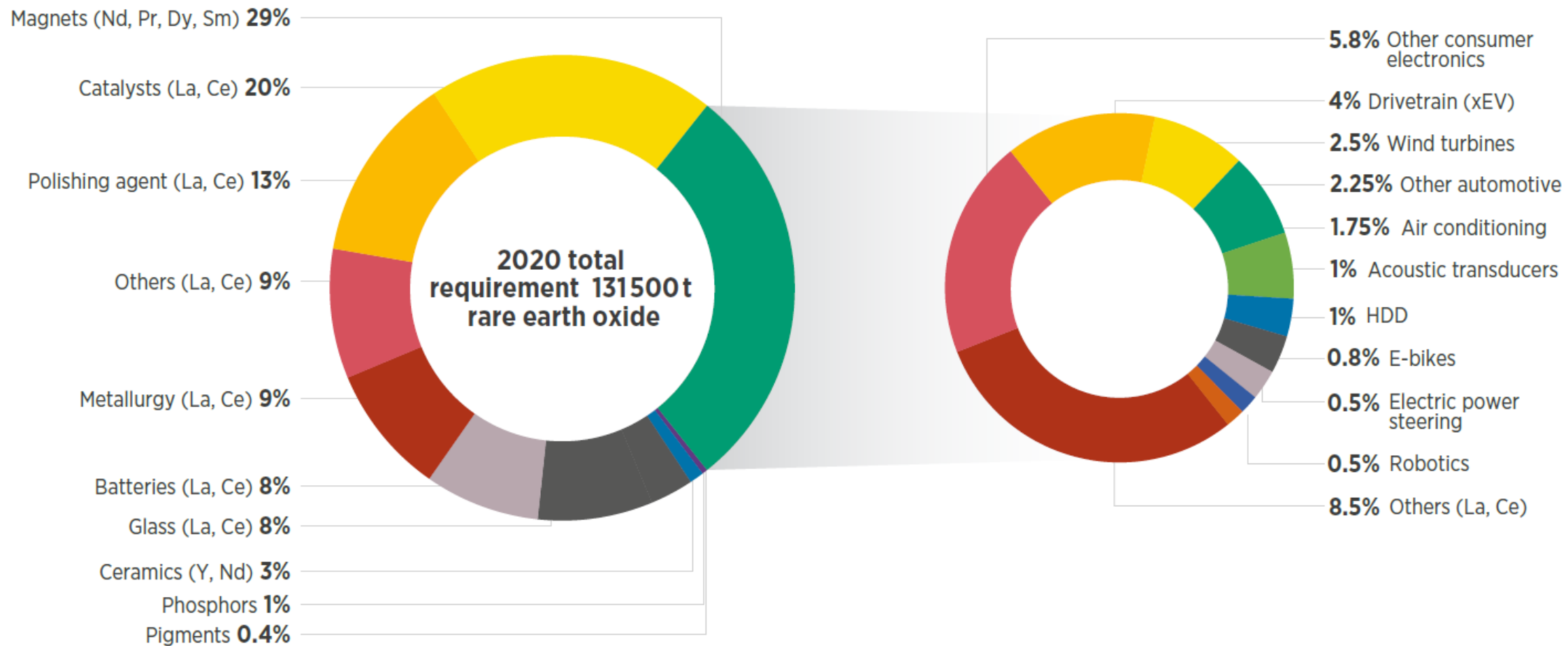


Figure 1: Rare earth demand by end use sectors and breakdown of magnet demand by mass, 2020

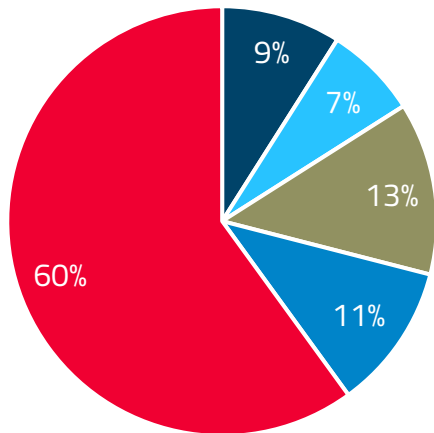


Source: Roskill, 2021; BGR, 2021.

Note: Ce = Cerium; Dy = Dysprosium; HDD = hard disk drives; La = lanthanum; Nd = neodymium; Pr = praseodymium; Sm = samarium.

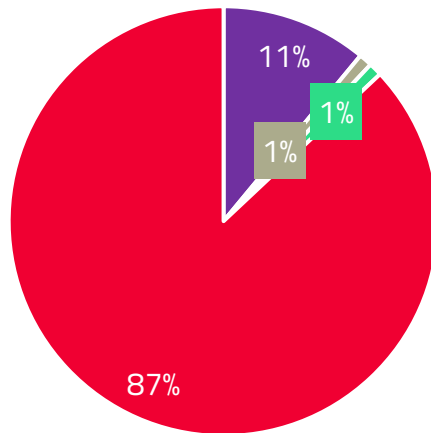
Europe needs rare earths but has no extraction and marginal refinement

Rare earth oxide
mining



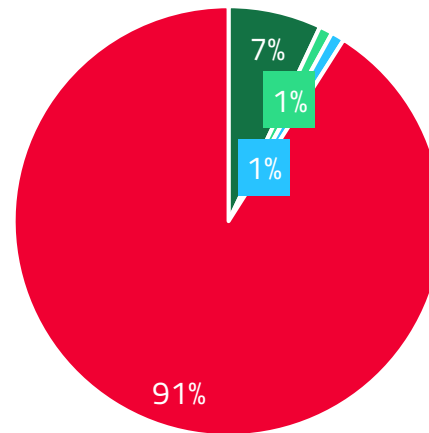
Australia
 USA
 China
 Others
 Myanmar

Rare earth oxide
processing



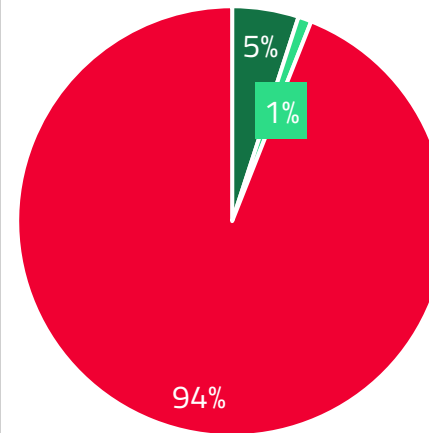
Malaysia
 India
 EU
 China

Rare earth metals



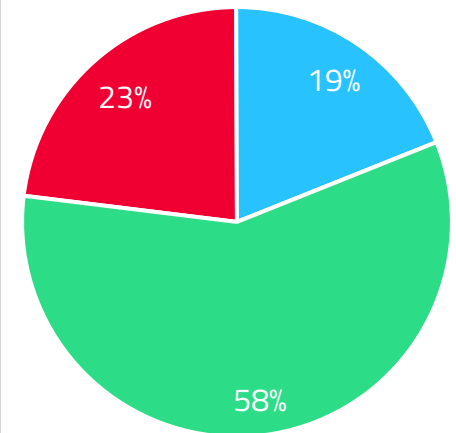
Japan
 EU
 Others
 China

Permanent magnets



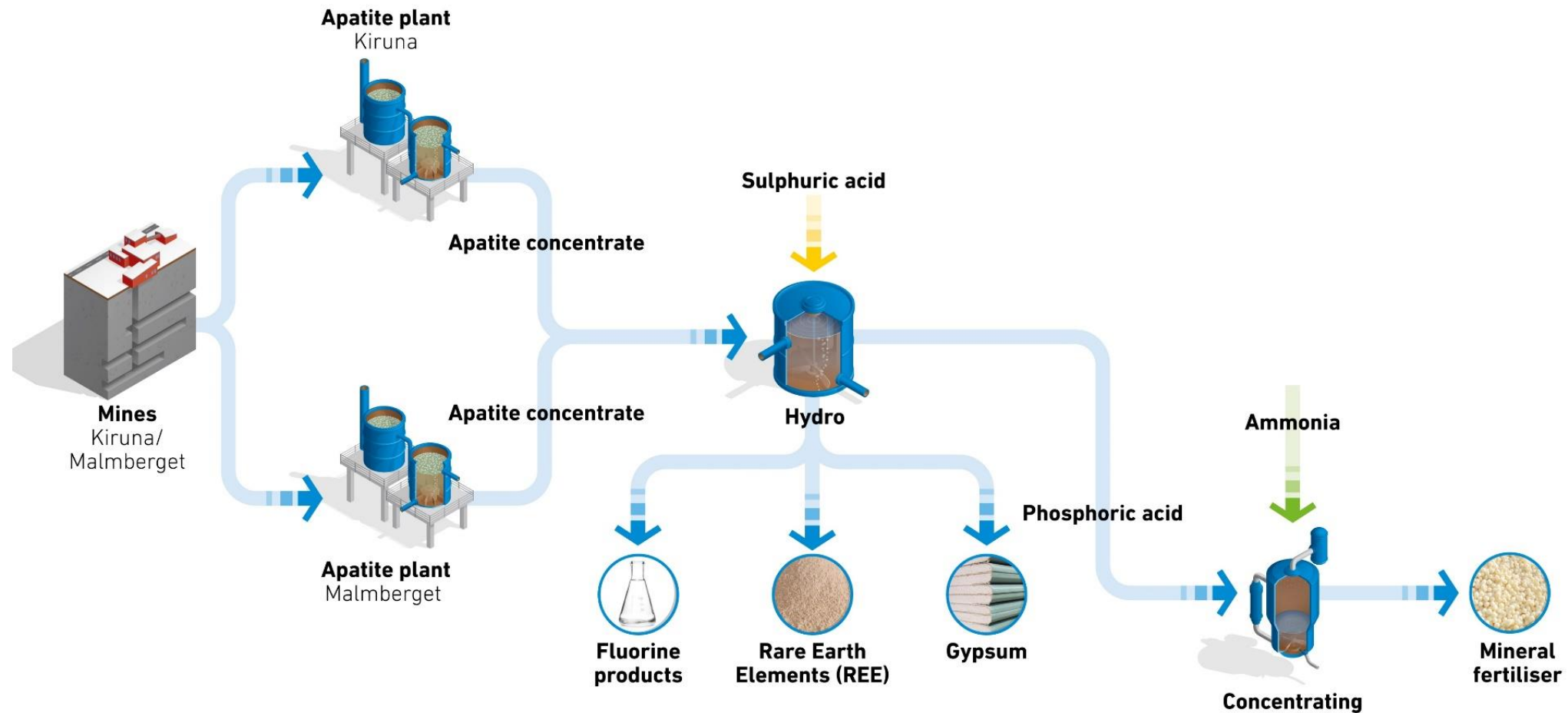
Japan
 EU
 China

Example: Wind turbines

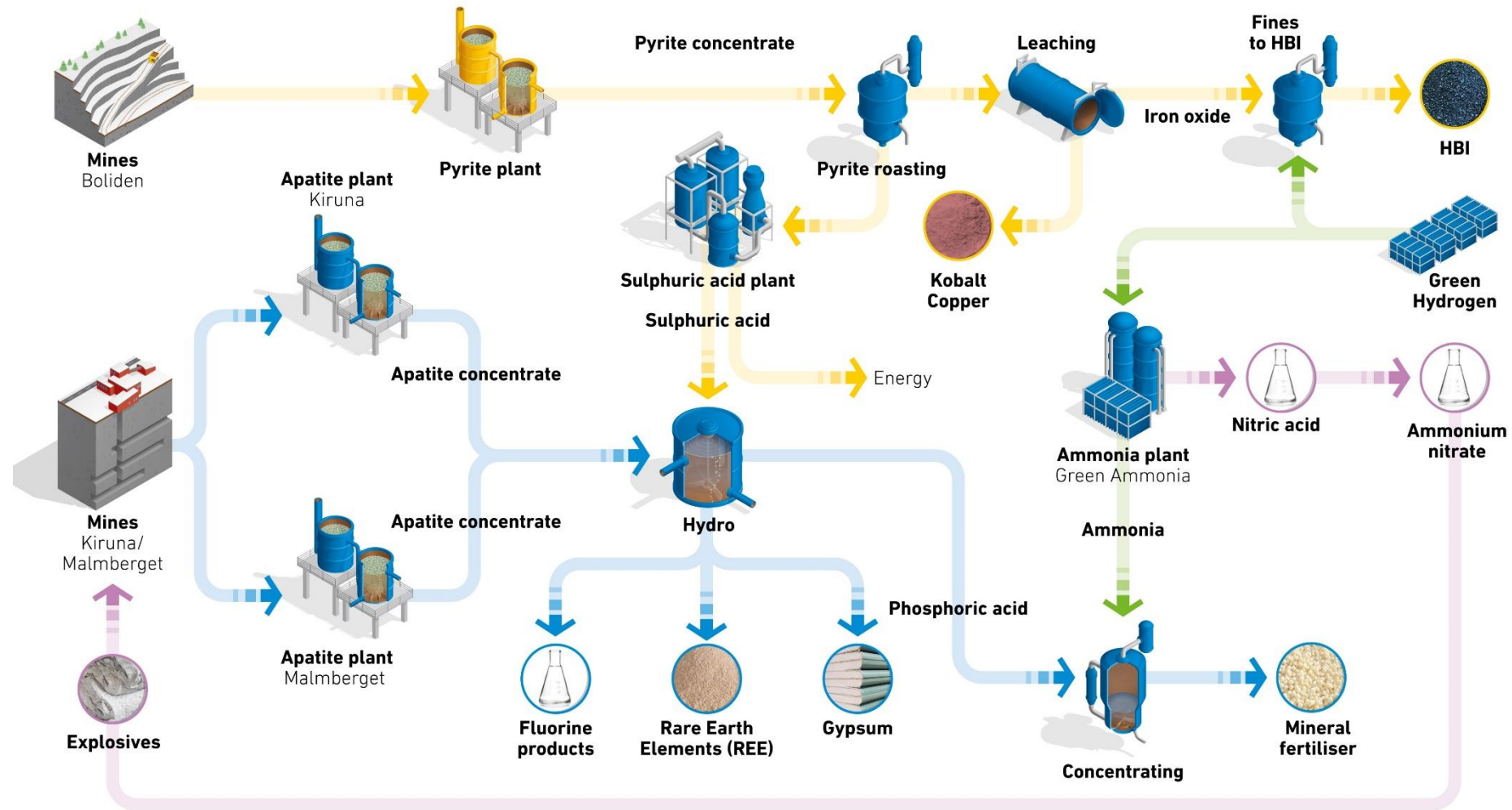


China
 Others
 EU

LKAB's future fossil-free production



Circular and fossil-free production



A strong and sustainable nordic value chain for REE



Challenges to overcome

Industry and policy makers need to work together to decrease risks and enable European production

Social and
political license
to operate

**Mining at
great depths**

**Capacity on the
railway and
harbours**

**Access to
renewable energy**

Access to land
and
permitting

Value chain
perspectives

Identify
resources and
projects

Competence
supply

Technology
development

Green
financing

Fossil-free
electricity

From

- Globalisation
 - Free trade
 - Unfair trade
 - Limited European production
- Limited exploration and mining
- Not in my backyard
- Lack of holistic view and judgement
- Increasingly complex and lengthy permitting processes
- Short term view

to

- Globalisation
 - Free trade
 - Fair trade
- Value chain
- Critical raw materials are strategic for Europe
 - Exploration and production in Europe
 - Strategic stocks
 - Balancing opposing interests
 - Efficient permitting processes
- Long term strategy





Niobium as a critical raw material for the world and strategic for Brazil

Carlos Peiter – Centro de Tecnologia Mineral-CETEM, Brazil

Tiago Braga – Instituto Brasileiro de Informação em Ciência e Tecnologia-IBICT, Brazil

Gian Andrea Blengini – Politecnico di Torino-PoliTO, Italy (JRC-DG GROW)

Fernando Castro, Lucia Helena Xavier, Adelson Castro, Ligia Marcela Alvarado – Centro de Tecnologia Mineral-CETEM, Brazil

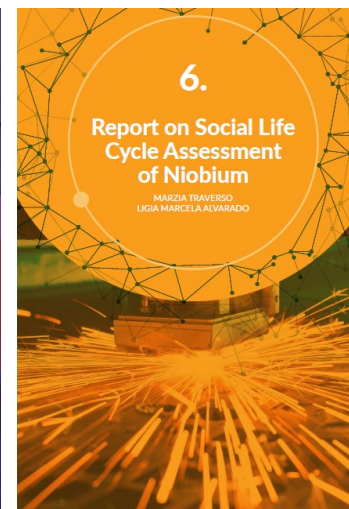
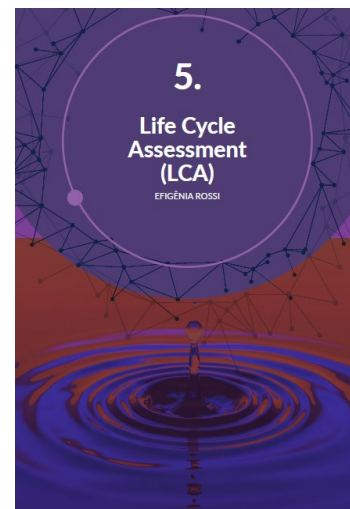
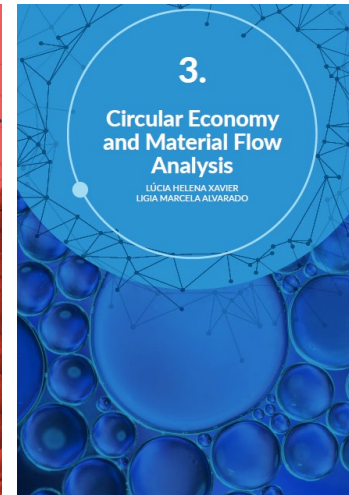
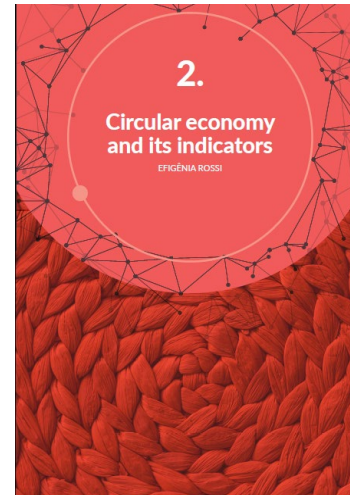
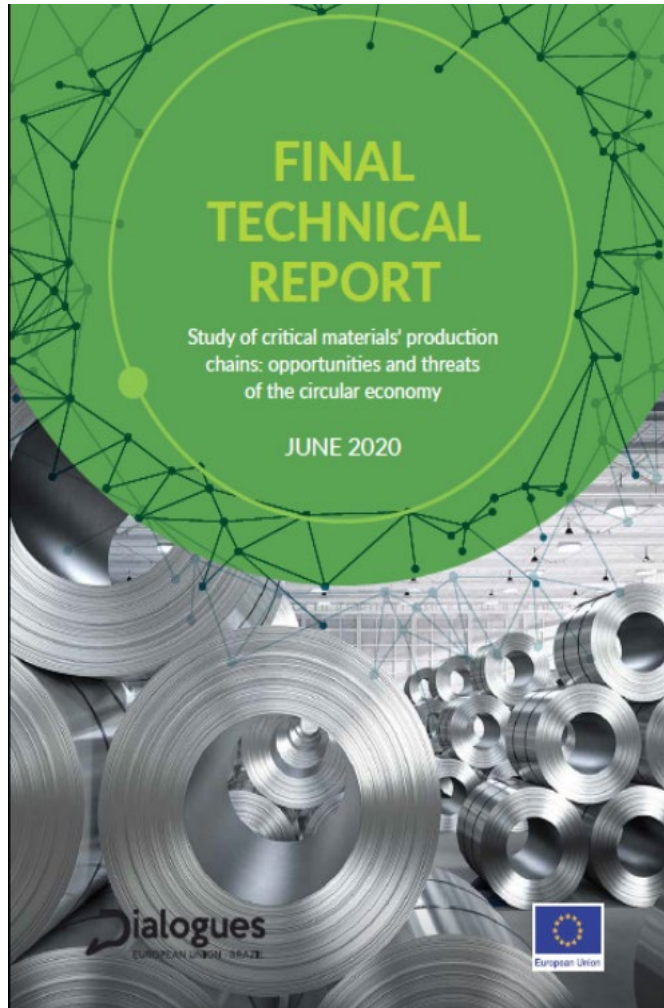
Efigenia Rossi – Escola de Engenharia de São Carlos-EEUSP, Brazil

Marzia Traverso – Aachen Universitatea-INAB, RWTH

Lille, FR

15-17th Feb. 2023

The background report



Partnerships

Brazilian research institutions:
CETEM, IBICT, EESC-USP

European research institutions:
JRC/EC (Ispra, IT) and INAB-RWTH Aachen University (GER)

Brazilian Company:
CBMM (cooperation agreement)

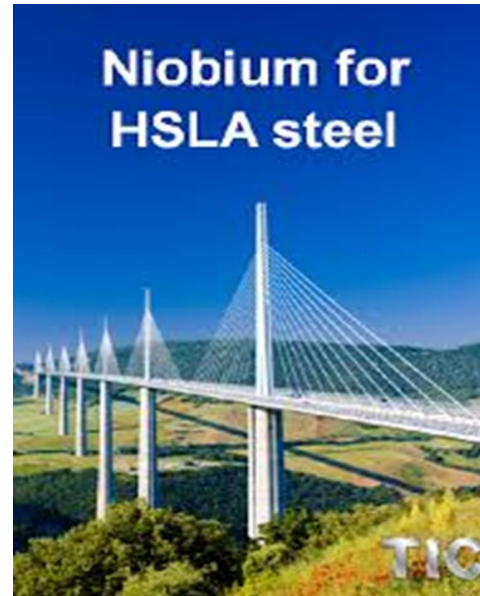
Funding : EU Brazil Sectoral Dialogues, ninth call (2018) and Ministry for Science, Technology & Innovation, Brazil

Why is Niobium important ?

Steels for pipelines, structural and stainless steels, superalloys, superconductors, catalysts, optolenses, capacitors



Steel for pipelines



Superconductors
(e.g. CERN
Particle
accelerator
Large Hadron
Collider , 27 Km
long)



Superalloys for jet engines



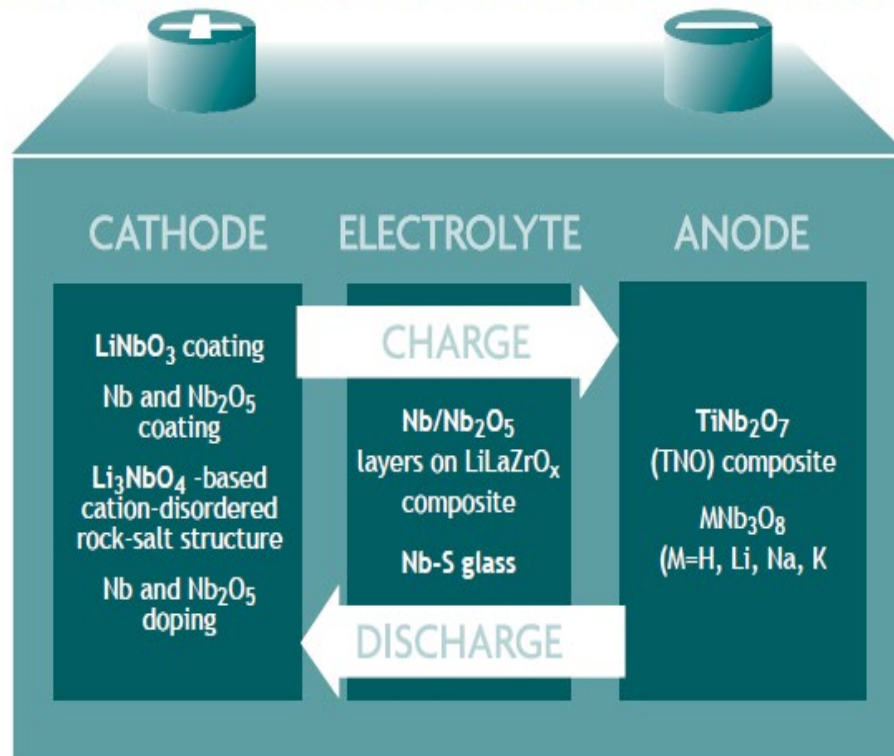
Under
development
Nb/ Ti oxides
anodes for
lithium ion
batteries



Structural steel for car,
trucks, buses, etc

Nb contributions to innovations in energy storage and generation

How does Niobium work in Lithium Ion Batteries?



Source: https://niobium.tech/Pages/Gateway-Pages/PDF/Briefings/Niobium_in_Li-Ion_Batteries



[Home](#) / [News](#) / [VW Caminhões e Ônibus and CBMM sign an unprecedented partnership for the development of automotive batteries with Niobium](#)

VW Caminhões e Ônibus and CBMM sign an unprecedented partnership for the development of automotive batteries with Niobium

Volkswagen Caminhões e Ônibus, a pioneer in the development and serial production of electric trucks in Latin America, and CBMM, world leader in the production and sale of Niobium products, enter into a new partnership to encourage electric mobility. The agreement aims to develop and apply ultra-fast recharge batteries for use in electric vehicles designed by the automaker. The use of niobium for this purpose is unprecedented in the global automotive industry.

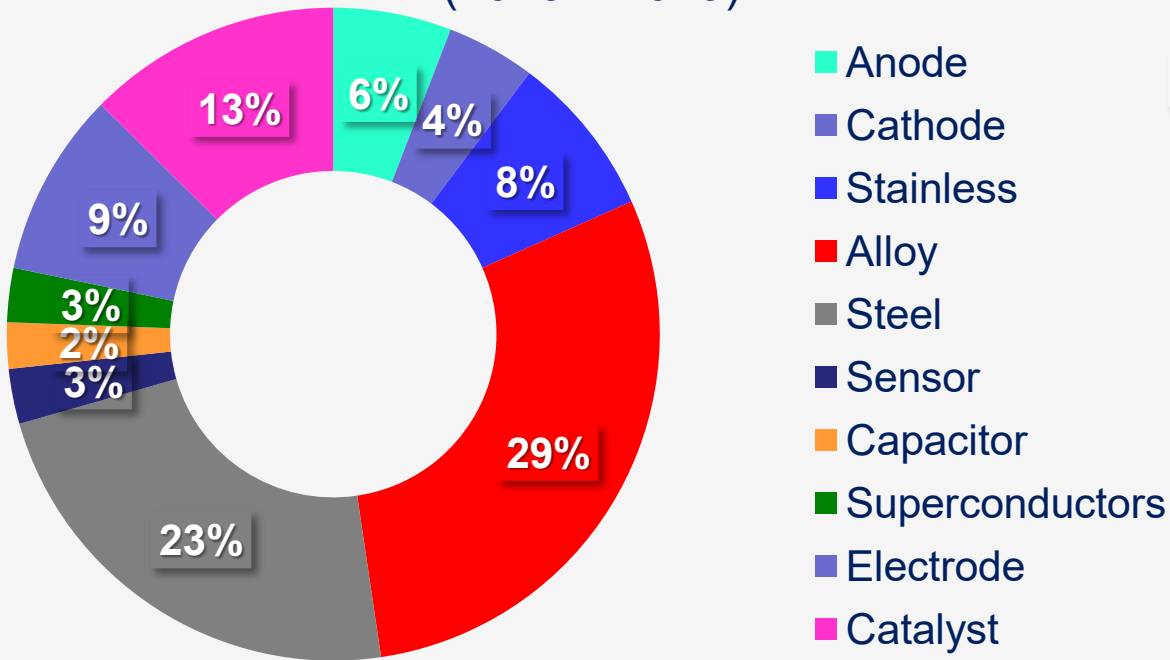
Source: https://www.vwco.com.br/noticias/270?lang=en_US

Niobium in S&T and Innovations

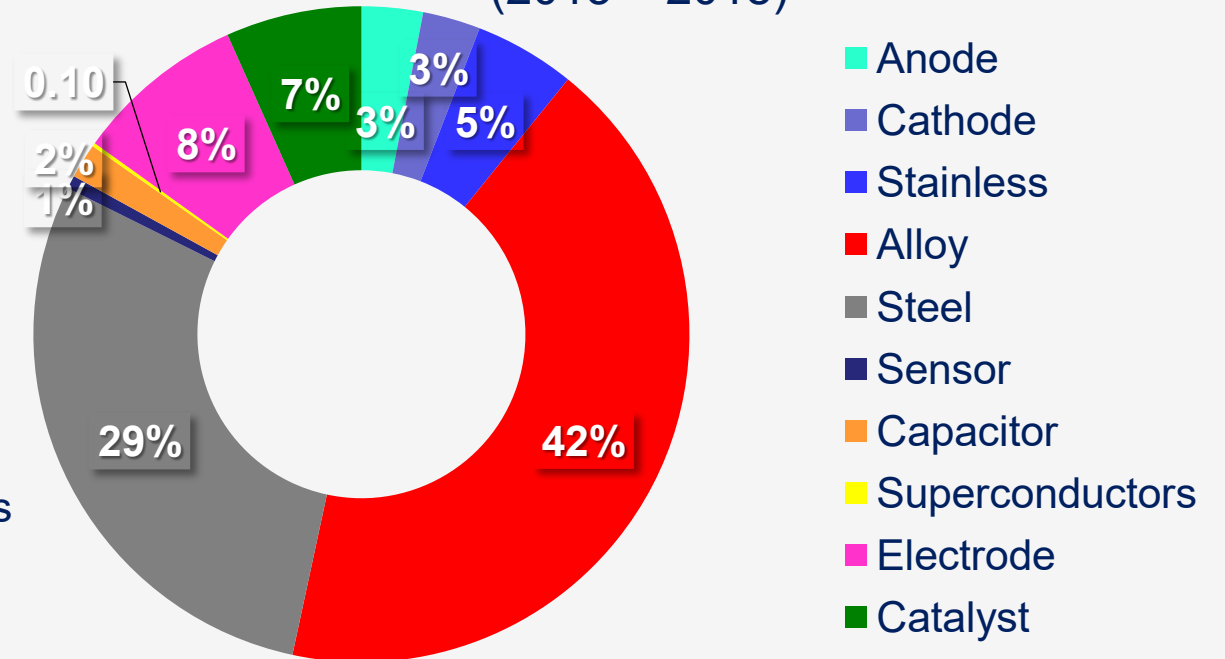
Results from 4.953 papers sample and from 3.092 patents sample collected 2013-2019

Steel making and metallurgical use higher shares and energy applications growing

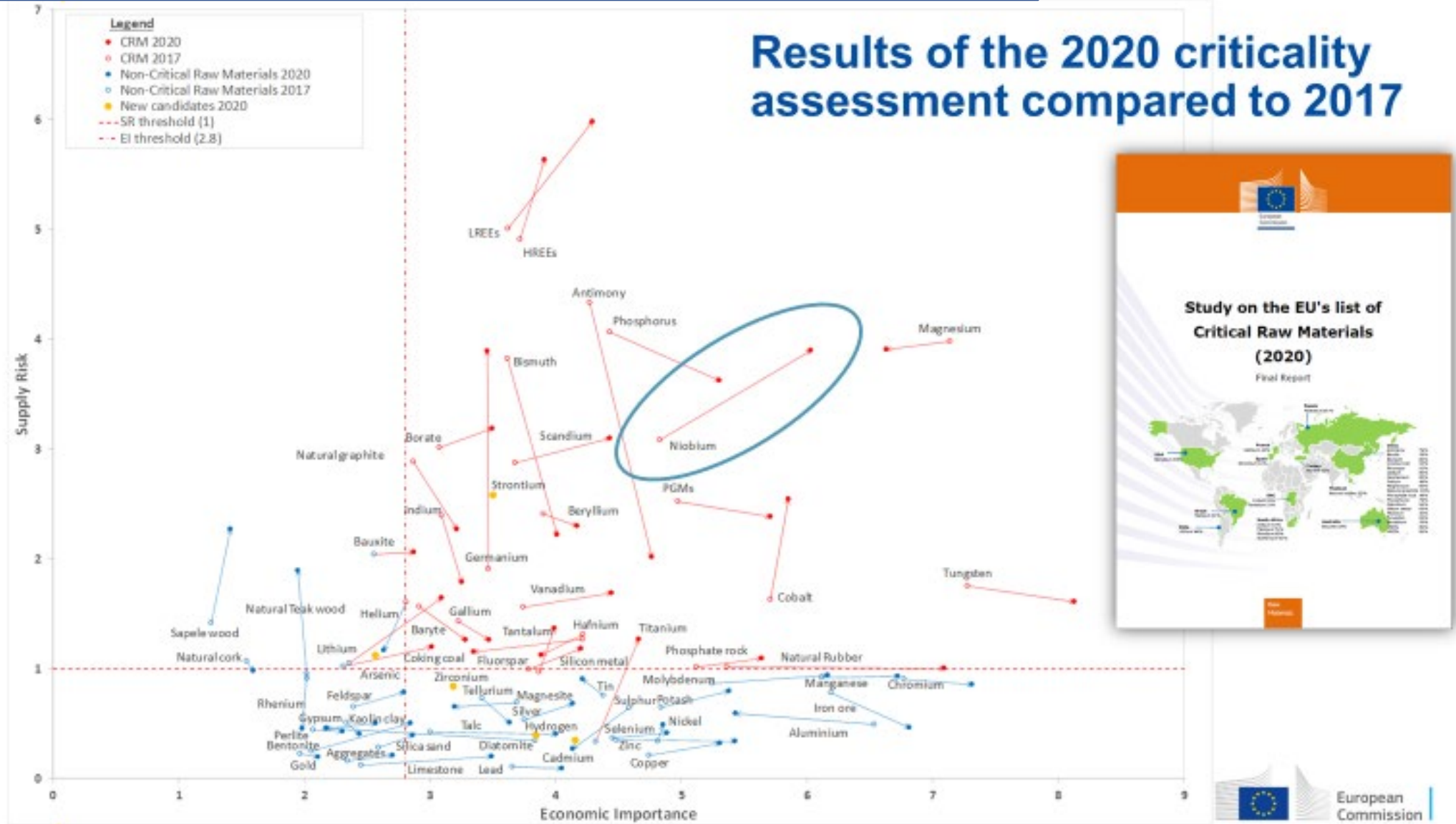
Percentage of scientific papers by application
(2013 – 2019)



Percentage of Patents per application
(2013 – 2018)

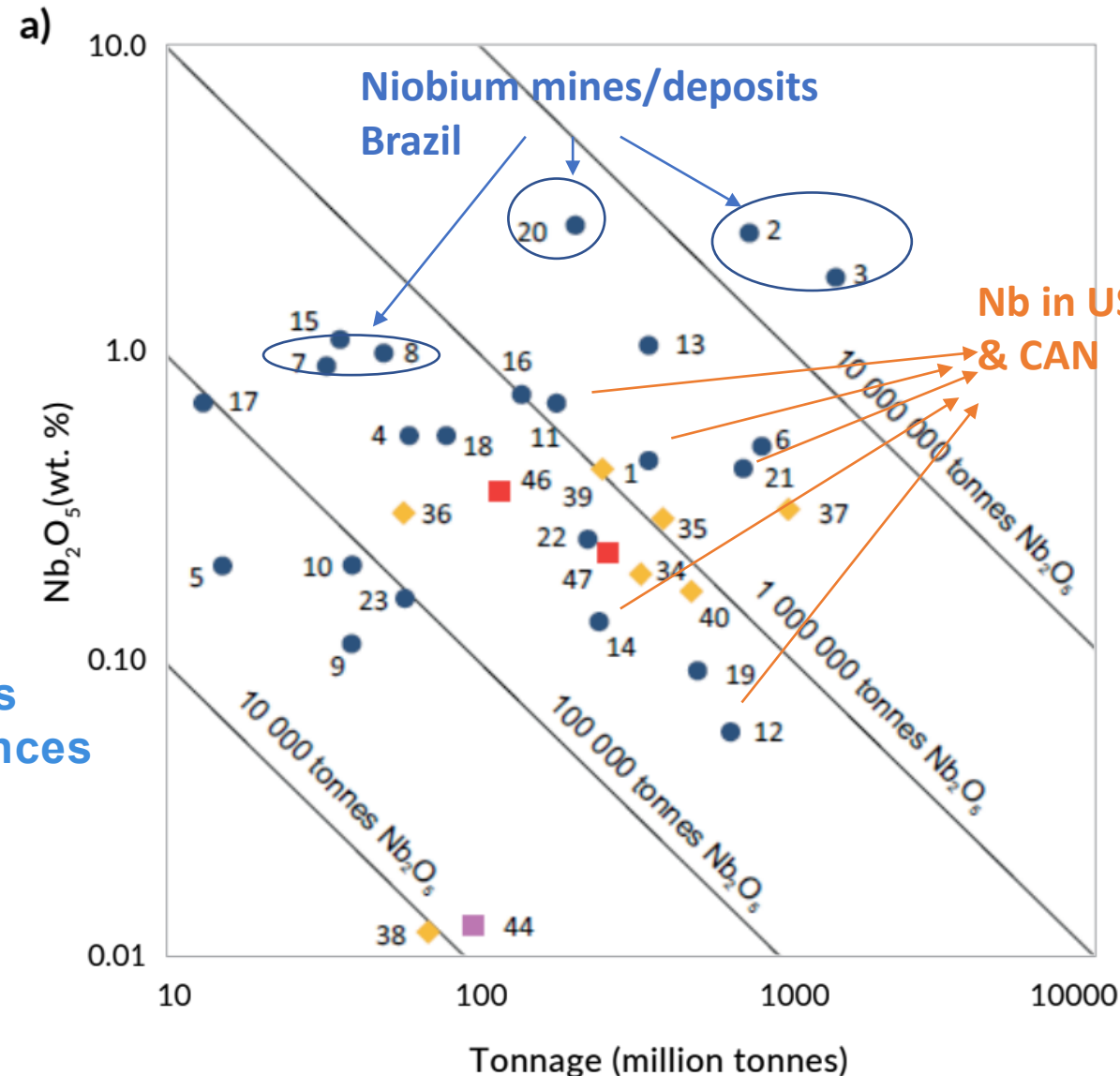


Niobium is considered a CRM in all lists



Is Niobium a rare metal ?

Source: Simandl *et al* (2018)



● Carbonatite complex

- | | |
|----------------------------------|--|
| 1 Aley, Canada (HR) | 13 Mabounie, Gabon (HR+W) |
| 2 Araxá, Brazil (W) | 14 Montviel, Canada (HR) |
| 3 Araxá, Brazil (HR) | 15 Mount Weld, (Crown Polymetallic Resource) Australia (W) |
| 4 Argor, Canada (HR) | 16 Mrima Hill, Kenya (W) |
| 5 Bayan Obo, China (HR) | 17 Oka, S-60 Zone, Canada (HR) |
| 6 Bonga, Angola (HR+W) | 18 Panda Hill, Tanzania (HR+W) |
| 7 Catalão I, Brazil (HR+W) | 19 Prairie Lake, Canada (HR) |
| 8 Catalão II, Brazil (HR+W) | 20 Seis Lagos, Brazil (HR+W) |
| 9 CLAY-Howells, Canada (HR) | 21 St. Honoré, Canada (HR) |
| 10 Crevier, Canada (HR) | 22 Sukulu, Uganda (W) |
| 11 Elk Creek, United States (HR) | 23 Upper Fir, Canada (HR) |
| 12 Iron Hill, United States (HR) | |

▲ Pegmatite

- | | |
|-------------------------------------|-------------------------------|
| 24 Kenticha, Ethiopia (HR+W) | 29 Mt. Cattlin, Australia (W) |
| 25 Greenbushes, Australia (HR+W) | 30 Muiane, Mozambique (W) |
| 26 Maropino, Mozambique (HR) | 31 Rose, Canada (HR) |
| 27 Mibra, Volte Grande, Brazil (HR) | 32 Tanco, Canada (HR) |
| 28 Morua, Mozambique (HR) | 33 Wodgina, Australia (HR+W) |

◆ Peralkaline complex

- | |
|--|
| 34 Aires Prospect, Motzfeldt, Greenland (HR) |
| 35 Ghurayyah, Saudi Arabia (HR) |
| 36 Kanyika, Malawi (HR) |
| 37 Lovozero, Russia (HR) |
| 38 Narraburra, Australia (HR) |
| 39 Nechalacho (Thor Lake), Canada (HR) |
| 40 Strange Lake, Canada (HR) |

■ Rare-element granite

- | | |
|-----------------------------|-------------------------|
| 41 Abu Dabbab, Egypt (HR) | 44 Nuweibi, Egypt (HR) |
| 42 Beauvoir, France (HR) | 45 Orlovka, Russia (HR) |
| 43 Moolyella, Australia (W) | |

■ Other

- | |
|---------------------------|
| 46 Dubbo, Australia (HR) |
| 47 Pitinga, Brazil (HR+W) |

There are 48 Nb minerals mines/deposits/occurrences in all continents

Nb is strategic for Brazil that operates the higher Nb content mines

MFA for Ferroniobium and consumption differences comparing USA and China

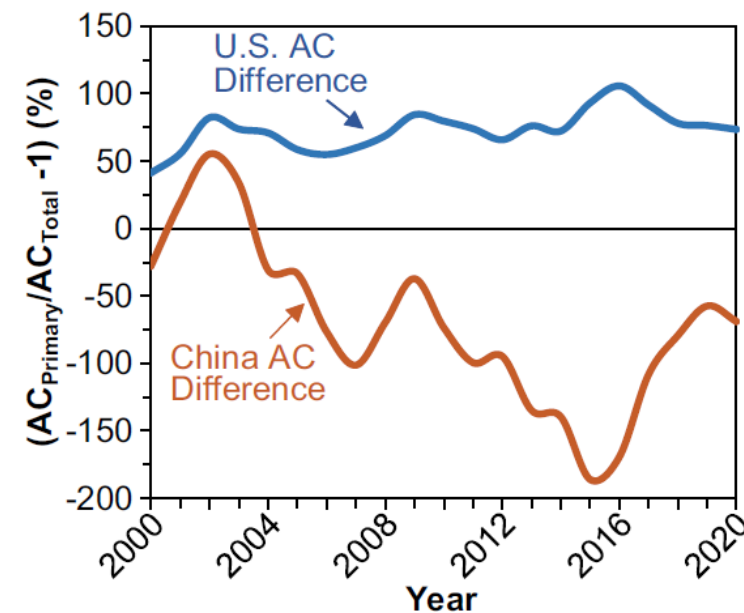
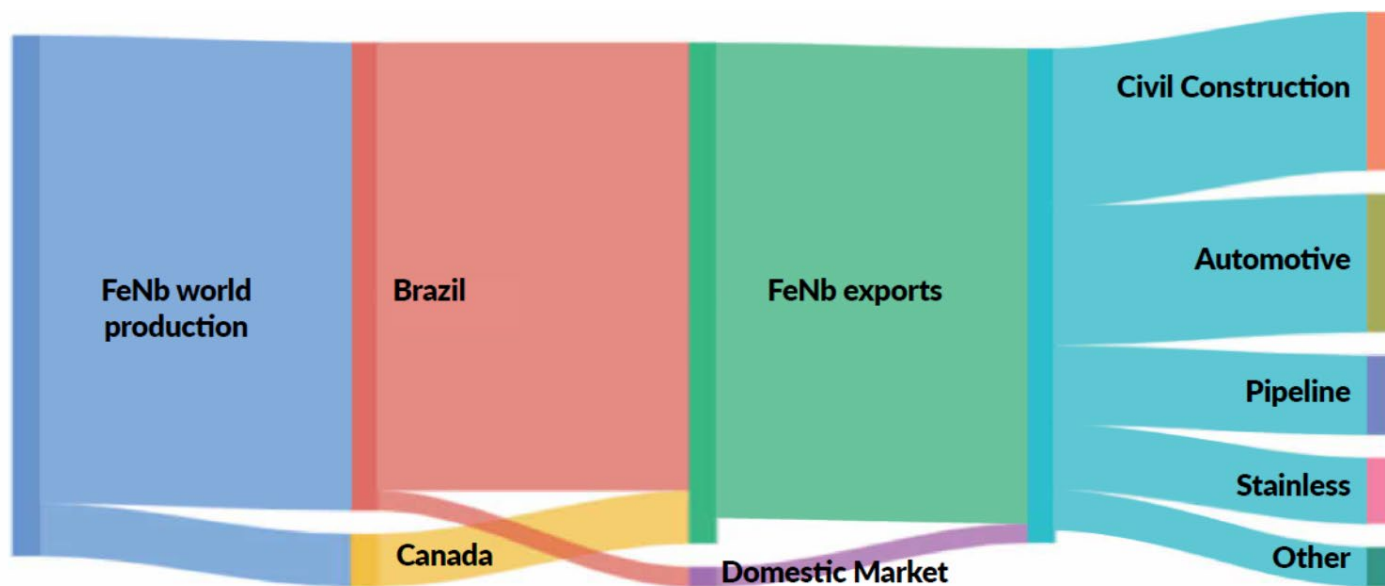


Fig. 3. Comparison of AC_{total} relative to AC_{primary} [as relative rate of change in $\% = ((AC_{\text{primary}}/AC_{\text{total}}) - 1) \times 100$] showing an increased apparent consumption of niobium for the United States when embedded niobium is included, and a general decreased niobium import reliance for China.

Source: D.McCaffrey et al., Resources, Conservation and Recycling (2023)

Main niobium producing companies

Table 9. Major companies producing niobium in the world (semi-manufactured).

		FeNb production capacity (K t per year)	Prospects
 Companhia Brasileira de Metalurgia e Mineração	Ferroniobium Vacuum Grade FeNb and NiNb Oxides: high purity, optical grade, niobic acid (HY-340) and ammonium niobium oxalate (ANO) Niobium metal: reactor-grade, commercial-grade, RRR superconductor grade, and niobium zirconium	150	CBMM 50% capacity expansion 2021. Is investing 40 million US\$ in more than 300 R&D projects.
 NIOBRAS	Ferroniobium	9	CMOC Niobras improving Nb recovery from hard rock and from phosphate tailings. It is the 2nd phosphate minerals producer in BRA.
 UNE COMPAGNE DE MAGRES RESSOURCES	Ferroniobium	?	Producing around 8% of the total Nb world output (<i>USGS, Minerals Yearbook, 2023</i>)
	Ferrotantalum & Ferroniobium	?	Larger Sn (tin) and Ta (tantalum) producer in Brazil

Why is Niobium strategic for Brazil ?

FERRONIUM IS AROUND 60 % OF FERROALLOYS EXPORTS
(Brazilian metallurgical sector yearbook, 2021)

PRODUTOS / PAÍSES EXPORTADORES PRODUCTS / EXPORTING COUNTRIES	TONELADAS TONS (t)	10 ³ US\$ FOB	PARTICIPAÇÃO SHARE US\$ FOB (%)
5. FERROLIGAS ESPECIAIS / SPECIAL FERROALLOYS	107.027	1.615.100	#REF!
5.1 Fe Nb	70.785	1.497.420	92,7
. China / China	28.063	588.490	36,4
. Países Baixos / Netherlands	15.851	338.248	20,9
. Estados Unidos / United States of America	6.278	133.286	8,3
. Singapura / Singapore	5.639	118.319	7,3
. Japão / Japan	3.770	89.992	5,6
. Outros Países / Other Countries	11.184	229.085	14,2

ALL FERROALLOYS :

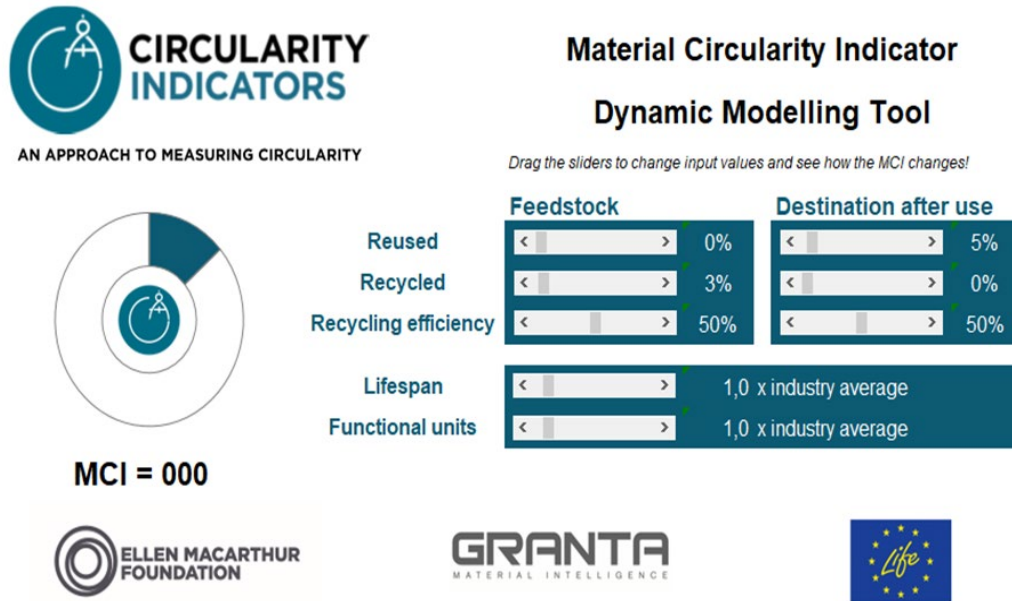
TOTAL / TOTAL (1+2+3+4+5)	629.551	2.627.904	82,7
. China / China	164.784	997.029	37,9
. Países Baixos / Netherlands	41.156	364.034	13,9
. Estados Unidos / United States of America	77.435	260.981	9,9
. Japão / Japan	57.876	178.676	6,8
. Outros Países / Other Countries	97.154	371.577	14,1

Fonte / Source: COMEXSTAT-ME.

(*) AC: Alto carbono / High carbono.

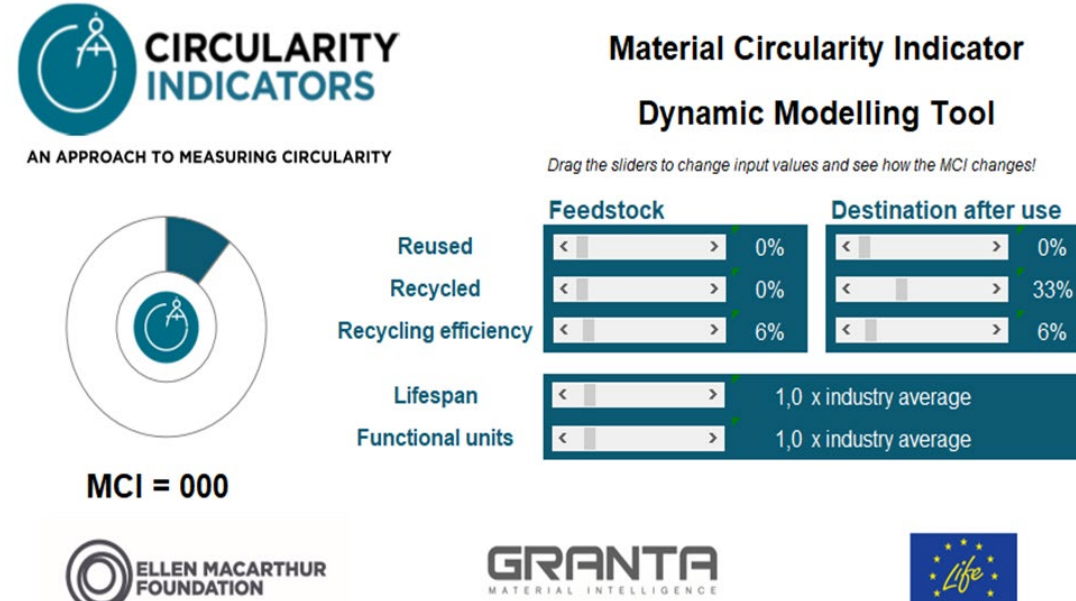
Niobium circularity is low

0.14 for generic Nb and 0.11 for Nb in steels for transportation based on EU mass flow analysis (Deloitte, 2015)



Computation of the MCI:

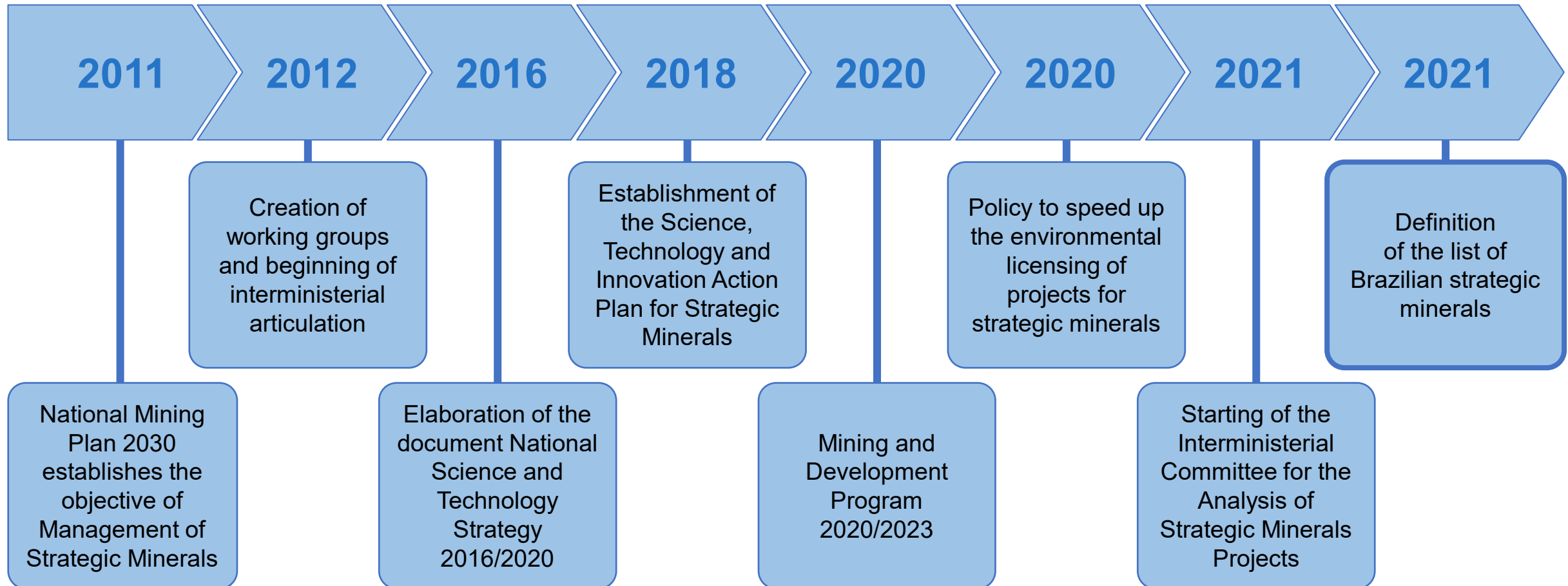
V	0.97
W_0	0.95
W_F	0.03
W_C	0.00
W	0.97
X	1.00
$f(X)$	0.90
LFI	0.96
MCI	0.14



Computation of the MCI:

V	1.00
W_0	0.67
W_F	0.00
W_C	0.31
W	0.83
X	1.00
$f(X)$	0.90
LFI	0.99
MCI	0.11

Evolution of Brazilian policy on strategic minerals



Brazilian list of Strategic Minerals

Mineral resources that the country depends on its supply to important economic sectors

Sulfur

Phosphate

Potassium

Molybdenum

Mineral resources intended for use in high-tech products and processes

Cobalt

Copper

Tin

Graphite

Platinum group

Lithium

Niobium

Nickel

Silicon

Thallium

Tantalum

Rare Earths

Titanium

Tungsten

Uranium

Vanadium

Mineral resources that the country has competitive advantages and are essential for the economy

Aluminum

Copper

Iron

Graphite

Gold

Manganese

Niobium

Uranium

Some final news and comments regarding critical minerals and niobium

- ✓ Brazilian Ministry for Mines and Energy set **an agreement with USGS to elaborate a national critical minerals list.**
- ✓ Brazilian new industrial development plan will focus on reindustrialization : new materials and goods local production fostered **by abundant renewable energies and raw materials domestic supply,**
- ✓ Brazilian Ministry for Science, Technology and Innovations **is investing US\$ 6,6 million in a new laboratory devoted to graphene and niobium (GRANIOTEC)**
- ✓ The upcoming signature of the EU Mercosur free trade agreement **will offer much more opportunities for investing in new mining and processing projects in South America.**

**THANK YOU FOR THE
KIND ATTENTION**



A Punição da Arrogante Niobe por Diana e Apolo, por Pierre-Charles Jombert, École nationale supérieure des Beaux-Arts, 1772

Source: Wikipedia



Geography of Control? A Deep Dive Assessment on Criticality and Critical Materials Supply Chain

Lille, 16th February - IRTC Conference 2023



The opinions and
views that follow are
only **personal**.

ACADEMIC BACKGROUND

Executive Course in Strategic Affairs

LUISS School of Government

MA in Sustainable Development, Geopolitics of Resources and Arctic Studies

Italian Society for International Organization (SIOI)

PhD Summer School in Critical Raw Materials

EIT Raw Materials & Politecnico di Milano

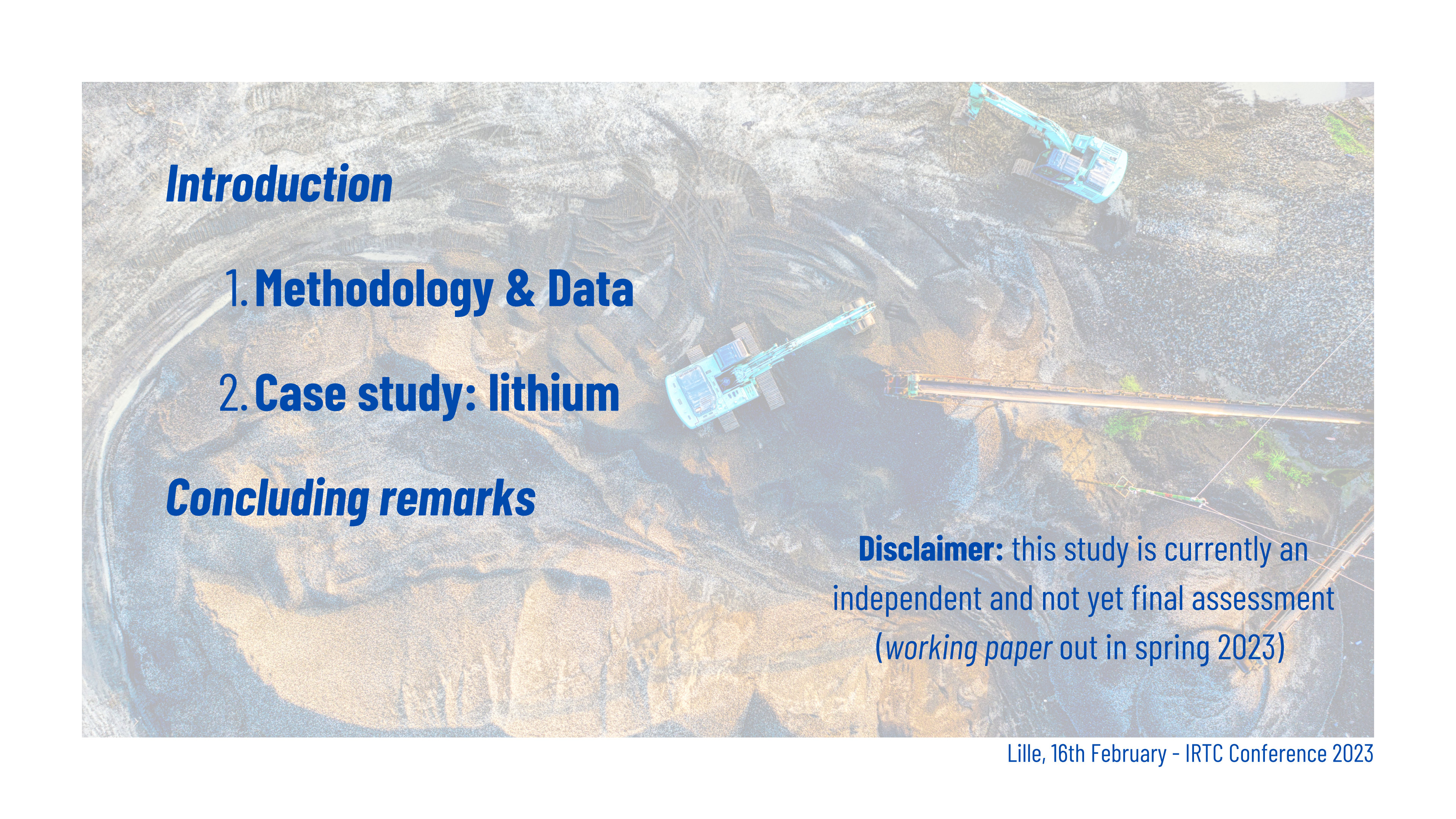
Course in Risk Management (Energy & Metals) - *ongoing*

Politecnico di Milano - School of Management

CURRENT POSITIONS

Editorial Research Assistant at Fondazione Eni Enrico Mattei (FEEM)

Independent Analyst for Italian think tanks and journals

An aerial photograph of a large-scale mining operation. The image shows a vast, open-pit mine with terraced levels. Several yellow excavators are visible, working on the slopes. A long conveyor belt system runs across the site, transporting material. The ground is a mix of dark rock and lighter-colored soil or ore.

Introduction

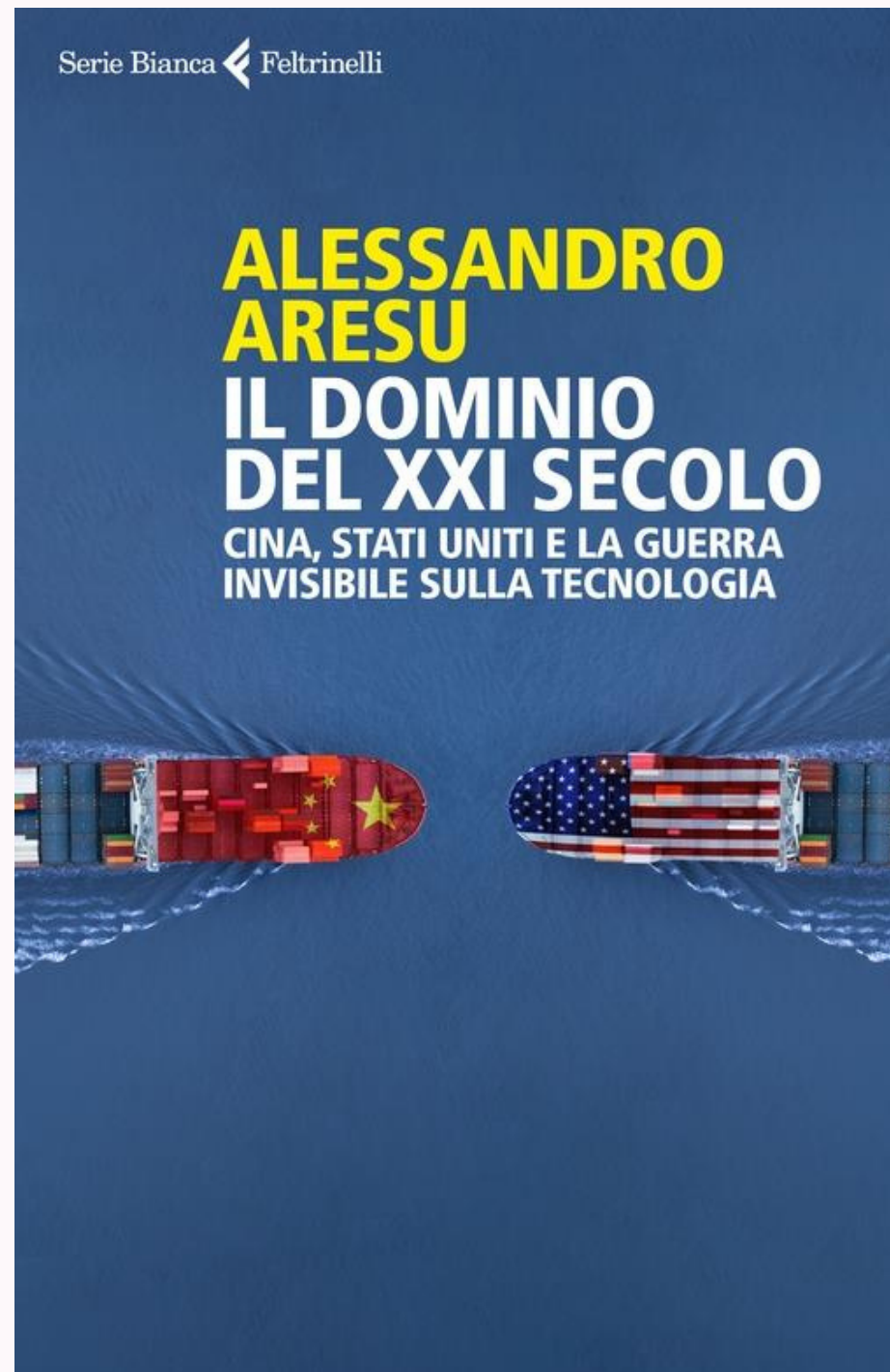
1. Methodology & Data

2. Case study: lithium

Concluding remarks

Disclaimer: this study is currently an independent and not yet final assessment
(working paper out in spring 2023)

- The new global context may require new or newly applied **indicators** for Criticality Assessment Methodology.
- The energy transition (as well as digitalization) highlight that CRMs are and will be increasingly economically important (DERA, 2021), but we need to better assess their **geopolitical weight**.
- The US-China tech competition show us that **interdependence** is perceived as a risk as much as opportunity to strike back (e.g. semiconductors/rare earths).
- If interdependence can be **weaponized** in the context of highly globalized networks, should criticality assessment be expanded on **supply chains**? How?

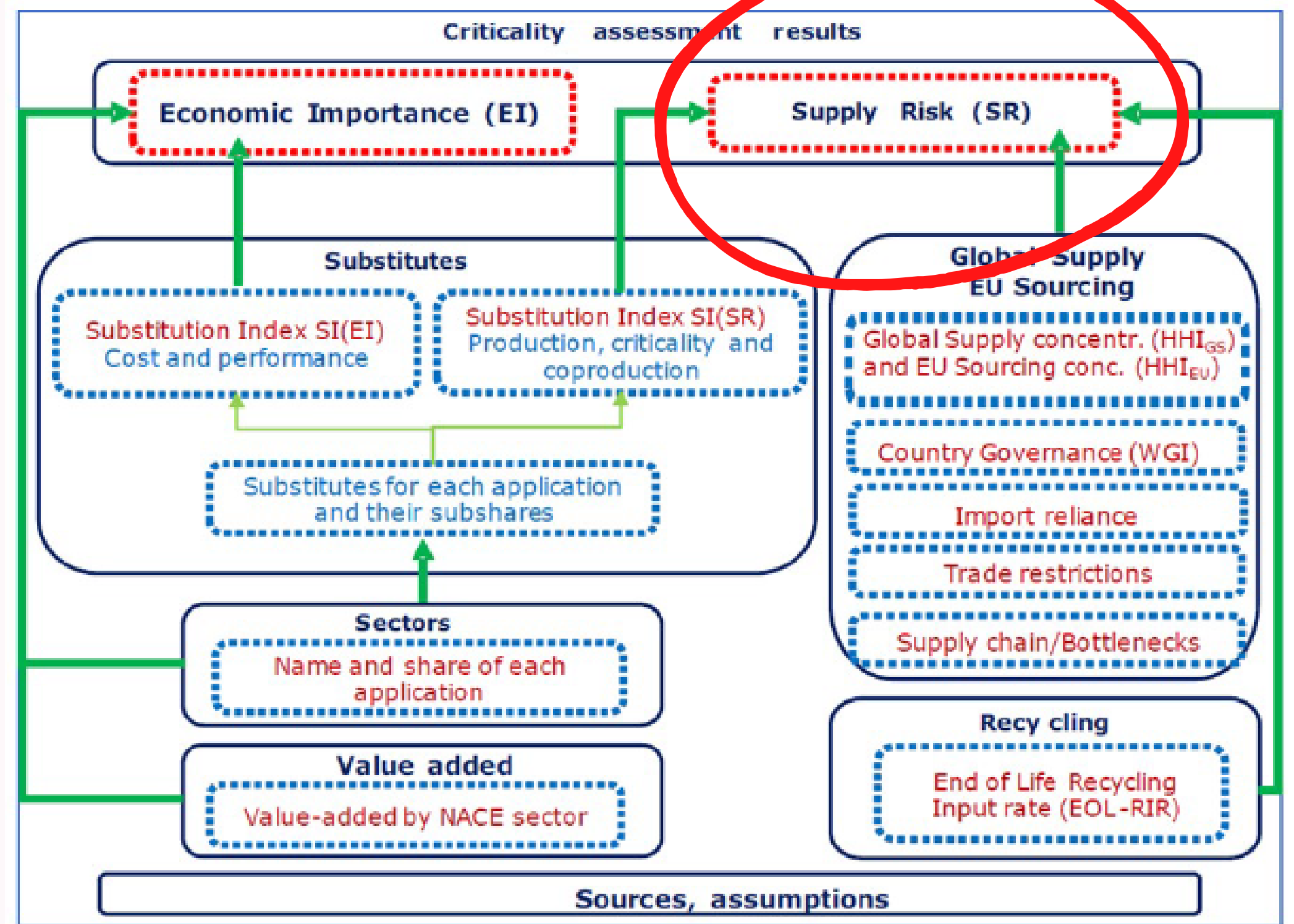


*...a **deeper supply chain** than what we see on the surface...*

Alessandro Aresu in conversation with Paolo Cerruti
Northvolt COO & co-founder

My purpose: Looking for
the *deep supply chain*...

My research question: How
do we measure or track this
"depth" in the context of
criticality assessment
methodology?



Source: European Commission, 2020

My assumption: *"Geography of extraction is not geography of production nor geography of control..."*

Why?

1

"...because "control" is not a linear continuous function of the percentage of extraction or production shares held"

Leruth L., et. al., (2022)



**Source of
Control (SOC)**

Source of Control (SOC)*

"[...] it measures the ability of a **direct or indirect shareholder** to change the outcome of a vote by forming potential voting coalitions with other shareholders. It allows for the computation of a single index **measuring the level of control** that the shareholder could exercise over a company. [...] It discriminates between financial links that are associated only with portfolio investments and those that can translate into significant control. It also addresses the top weaknesses of the indices traditionally used by researchers to measure **concentration** (such as the **Herfindahl indices**, which sum squared proportions of shares held by shareholders). Those weaknesses include the (incorrect but widely held) notion that diluting the capital of a company necessarily reduces the level of control held by the top shareholder."



*SOCs are assessed through data processed using **ZENO-Indices**, a proprietary software.

Why it is important?

It adds a potential ***indicator*** to assess *who* control production regardless *where* the extraction occur.

	PERSPECTIVE	ENTITIES	MEASURE
X	Geographical location	Countries	Share (%) in global resources/reserves or extraction
Y	Market production	Companies	Share (%) in global production
Z	Owners of operations	Shareholders	Source of control (SOCs)

SOCs are, thus, a **vertical assessment of control** (from shareholders to operating companies)...

Why it is insightful?

It stress that countries of **incorporation** of CRMs mining operations are not necessarily the countries *where* extraction geographically occur. This observation lead to reevaluate the widespread notion that criticality is linked to a sort of “geological determinism”, that implies control as a function of fixed extraction.

In terms of **quantitative analysis**, this is a significant contribution to the degree of “production concentration” as traditionally assessed because it allows to de-territorialize HHI indicators while considering private held companies or SOEs (here referred *corporate entities*), not countries, the variables in the geography of extraction.

But there is a problem, a missing link...

Leruth L., et. al., (2022) *"Green Energy Depends on Critical Minerals: Who Control the **Supply Chains**?"*

My assumption: *"Geography of extraction is not geography of production nor geography of control..."*

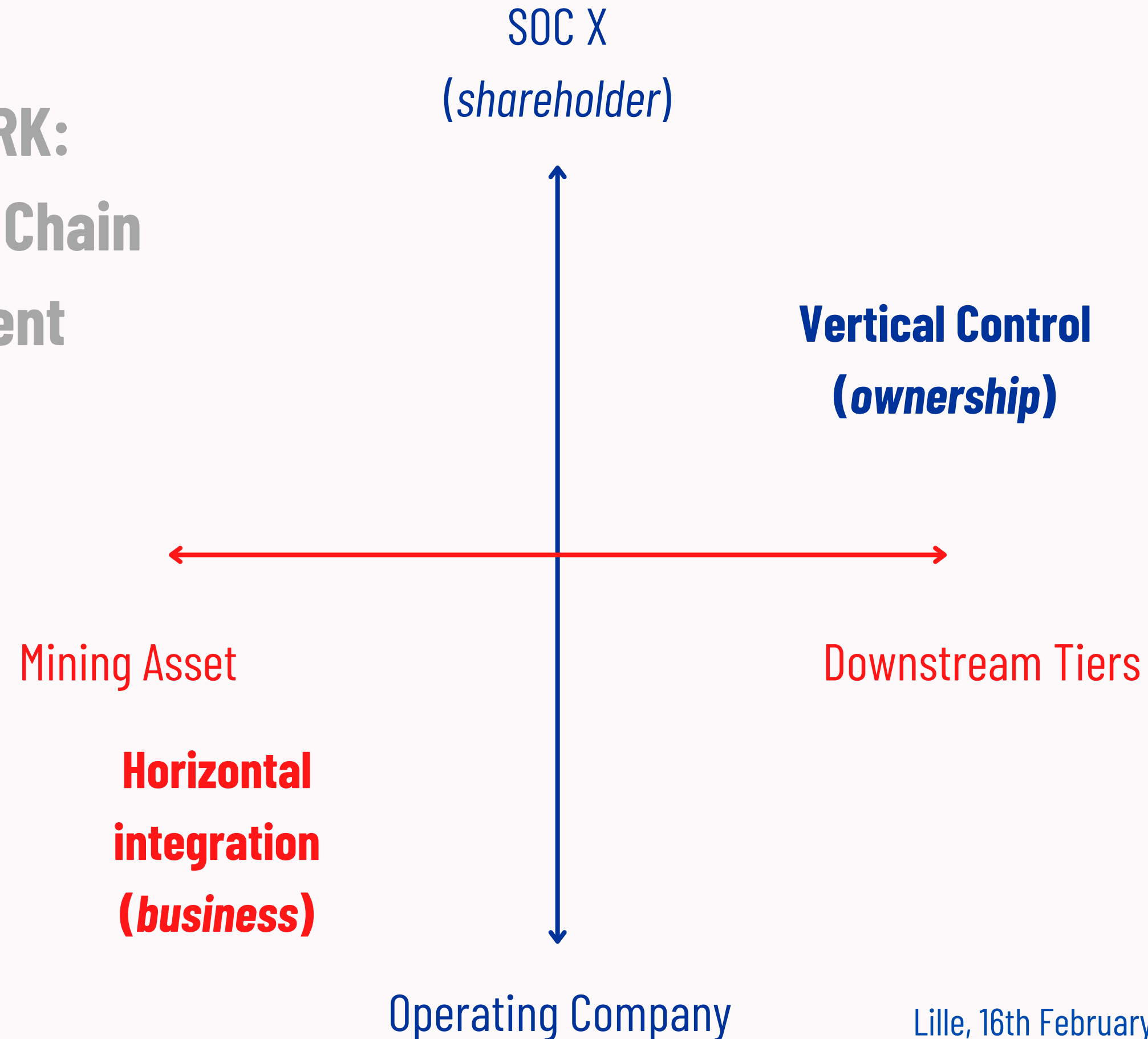
Why?

- ② Because owners of operating companies are not only empowered by controlling mining assets. Their controlling shares are a premium if they can leverage them in terms of **supply chain control**.

In terms of **qualitative analysis**, this refers to a ***horizontal assessment of control*** (from upstream to mid- and downstream) that is essential to understand current and future developments in the critical raw materials industry. Therefore, the obvious question is therefore: can we measure the company's degree of supply chain control? A potential indicator could be the level of **business integration** between mining and refining/processing activities.

We can say that owning mining assets (SOCs) is the **necessary but not sufficient condition** in the framework of this study. What is needed and missing is a long-term orientation toward supply chain dynamics.

FRAMEWORK:
Deep Supply Chain
Assessment



Two preliminary and rough assessment on *ownership** and *supply chain control*.

Quantative data

1. Extraction output (metric tonnes**)
2. Refining output (metric tonnes**)

Source: Company Reports,
USGS, Wood Mackenzie (2021)

Qualitative data

1. Ownership
2. Offtake agreements

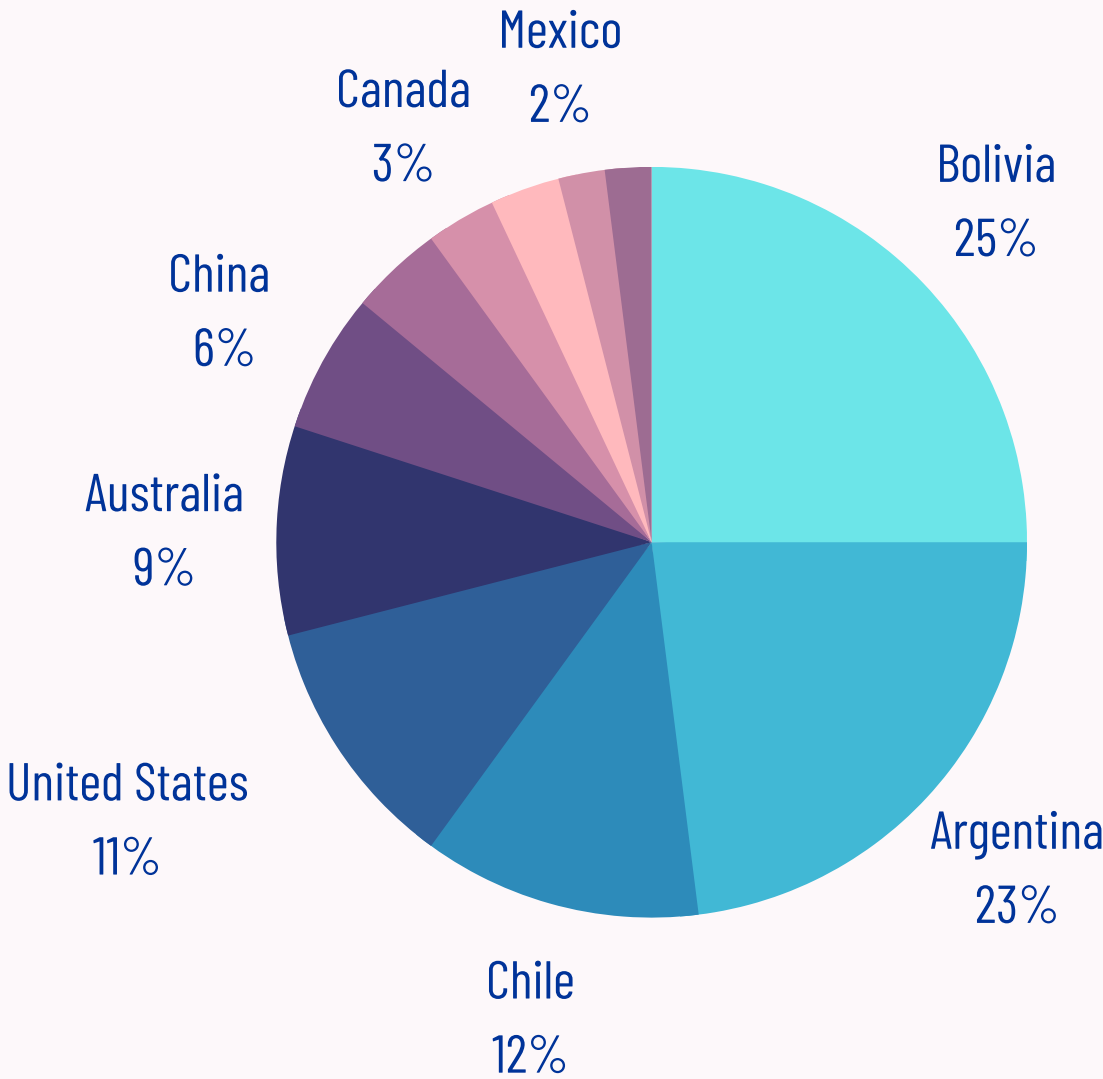
Source: Company Reports,
Dow Jones (2021)

* No access to ZENO Indices (proprietary)

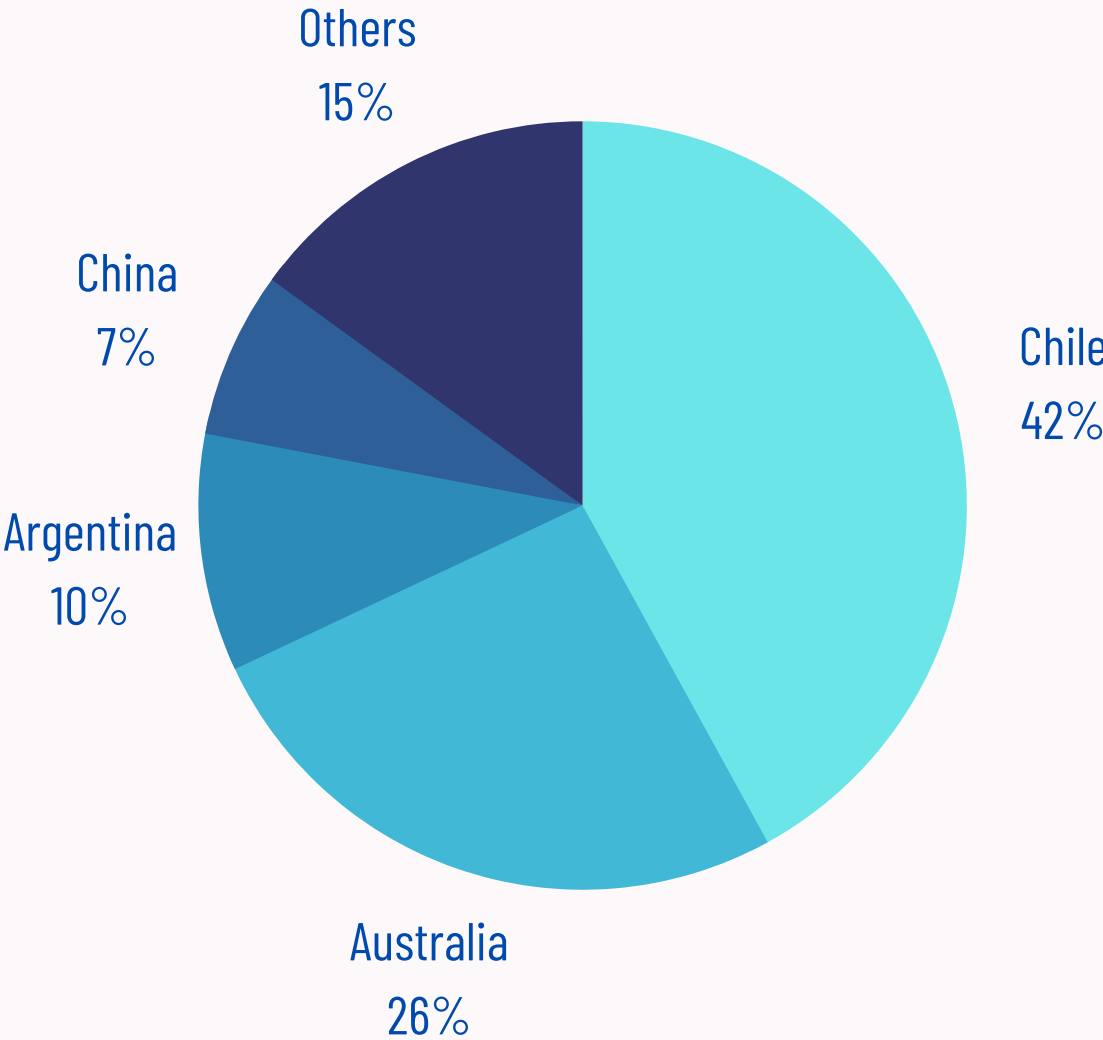
** If not otherwise specified

Lithium

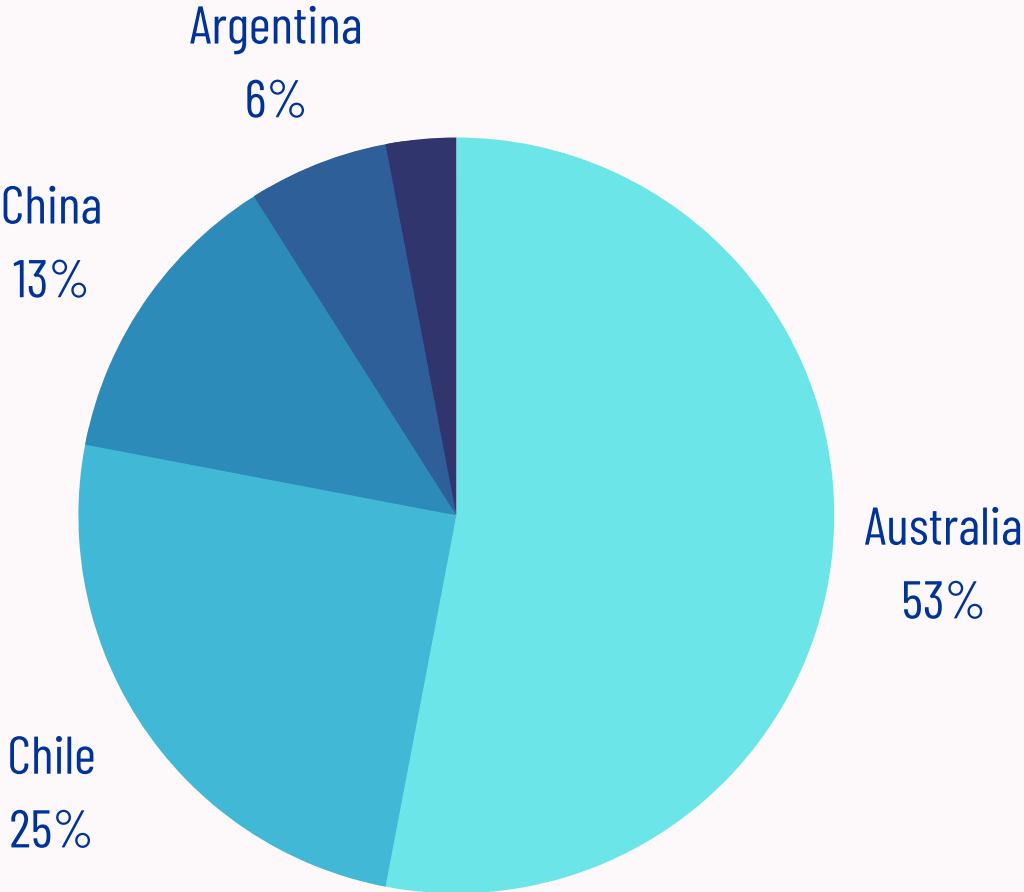
Resources



Reserves

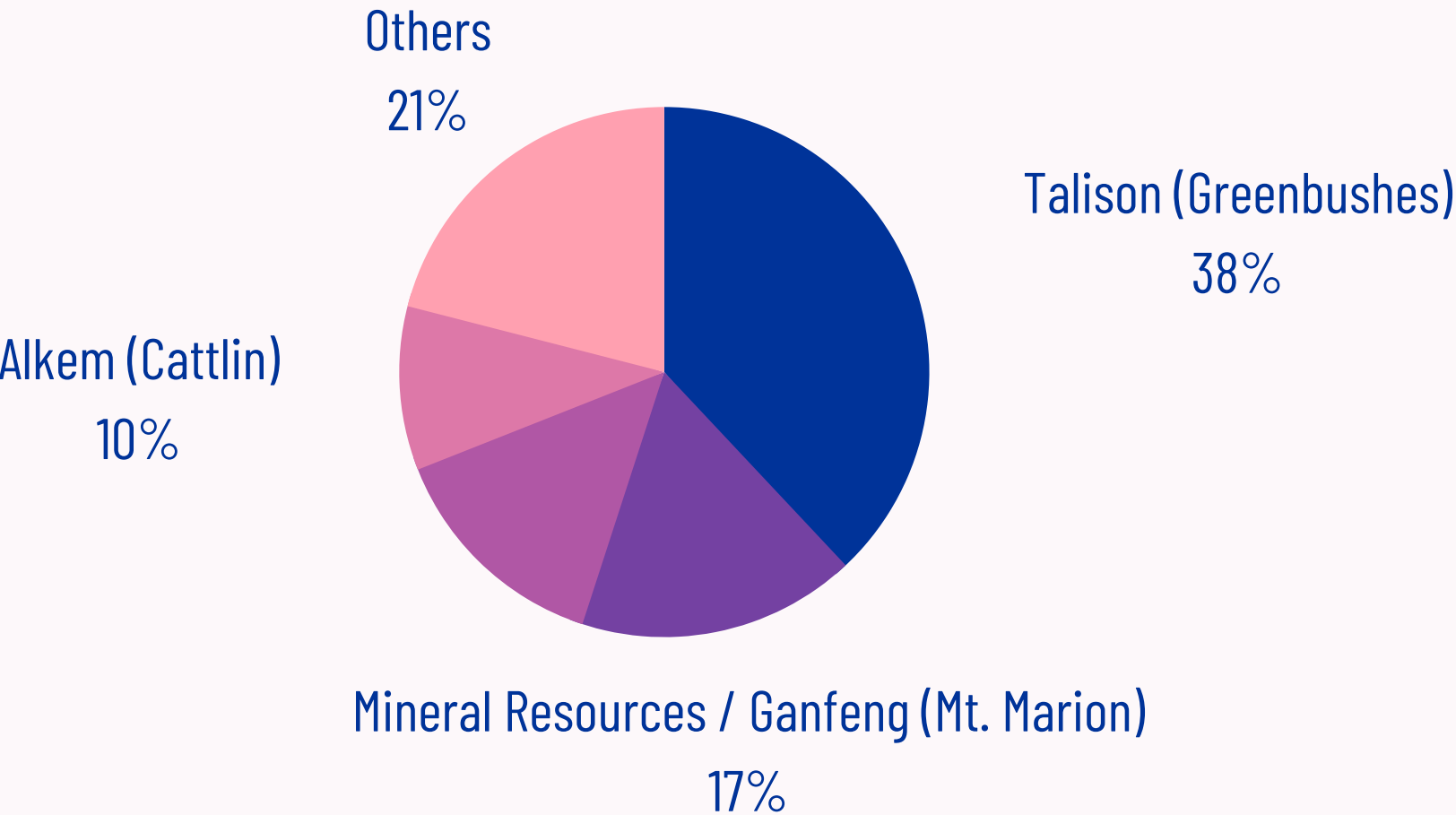


Extraction

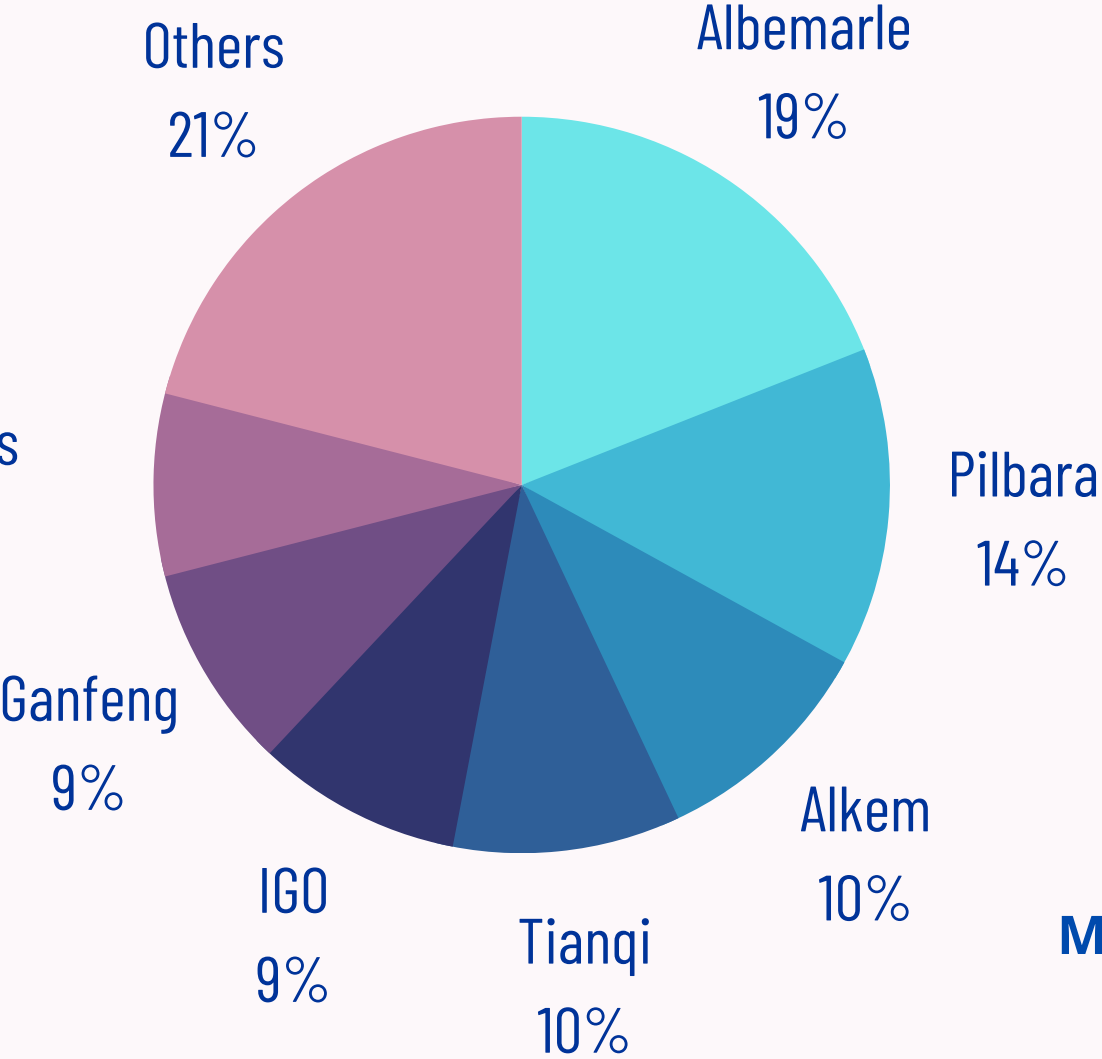


Total Australia's Operating Companies	55.000	100%
Total Australia Incorporated Companies with China's Stakes in the Projects	37.950	69%
Total Chile's Operating Companies	28.287	100%
Total Chile's Incorporated Companies	20.387	72%
Total Argentina's Operating Companies	5.970	100%
Total Argentina's Incorporated Companies	0	0

Mined lithium output market share by mine operator (2021)



Mined lithium output market share by corporate control (2021)



Perspective Z

Perspective Y

GANFENG LITHIUM CO. OVERSEAS INVESTMENTS								
PROJECT	TYPE	ACQUISITION YEAR	EQUITY OWNERSHIP	COUNTRY	AGREEMENT	LITHIUM RESOURCES (million tonnes, LCE)	COUNTRY SHARE*	GLOBAL SHARE*
Avalonia	Spodumene	2012	55% in the JV	Ireland	N/A	Exploration	n.c	USGS (2022)
Mariana	Brine	2014	86.25%	Argentina	Offtake of the lithium products based on proportion of equity interests in the project	8,12	8.1%	
Mt. Marion	Spodumene	2015	50%	Australia	Offtake of 49% of total lithium concentrate product (own consumption), while the rest (51%) processed and marketed by Ganfeng (selling to customers)	2,42	6.2%	
Pilgangoora	Spodumene	2017	6.9% in Pilbara	Australia	No more than 160kt of 6% lithium concentrate per annum from PP1; no more than 150kt from PP2 after completion	8,71	22.4%	
Cauchari Olaroz	Brine	2017	51% in the project and 16.7% in Lithium Americas	Argentina	Offtake rights to 76% of the lithium products from PP1 (40kt LCE)	24,58	24.3%	
Sonora	Lithium clay	2019	50% in the project and 25.8% in Bacanora	Mexico	Offtake of 50% lithium products in the PP1 and entitlement to increase the offtaking rights to 75% in the PP2	8,82	97.4%	
Goulamina	Spodumene	<i>in progress</i>	50% in the project	Mali	50% output offtaken by Ganfeng with option to increase ratio to 100%	3,89	100%	
				TOTAL		56,54		~12%**

Source: Ganfeng Lithium, own research

*Data on resources refer to 2021, collected from USGS (2022) and roughly converted in lithium carbonate equivalent (LCE)

**This data is an estimated control of potential lithium resources. Whether these projects will become commercial viable while contributing to Ganfeng feedstocks it remain to be seen.

3 | Case study: lithium

Lille, 16th February - IRTC Conference 2023

Concluding remarks

1. **How to include SOC**s in the **criticality assessment** through the SR Index (production concentration)?
2. **How to assess *supply chain control***? A tentative integration of WGI, Import Dependence and trade restrictions indicators?

Proposal: using the *IEN Framework* tailored for raw materials criticality assessment

Ding, J., Dafoe, A., “The Logic of Strategic Assets: From Oil to AI”, *Security Studies*, Vol. 30, No. 2 (2021), pp. 182-212

Thank you for your attention!

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Linkedin - Alberto Prina Cerai

Twitter - [@aprinacerai](https://twitter.com/aprinacerai)



Carbon neutral energy transition: “From Emissions to Resources”

Jan Mertens, Fanny Maigne, Olivier Sala, Peter Verwee, Luc Goossens and Elodie Lecadre

Jan Mertens

Chief Science Officer @ ENGIE R&I

Visiting Professor @Ugent

IRTC 2023 – Raw Materials for a Sustainable Future

15-17 February 2023 – Lille, France



1

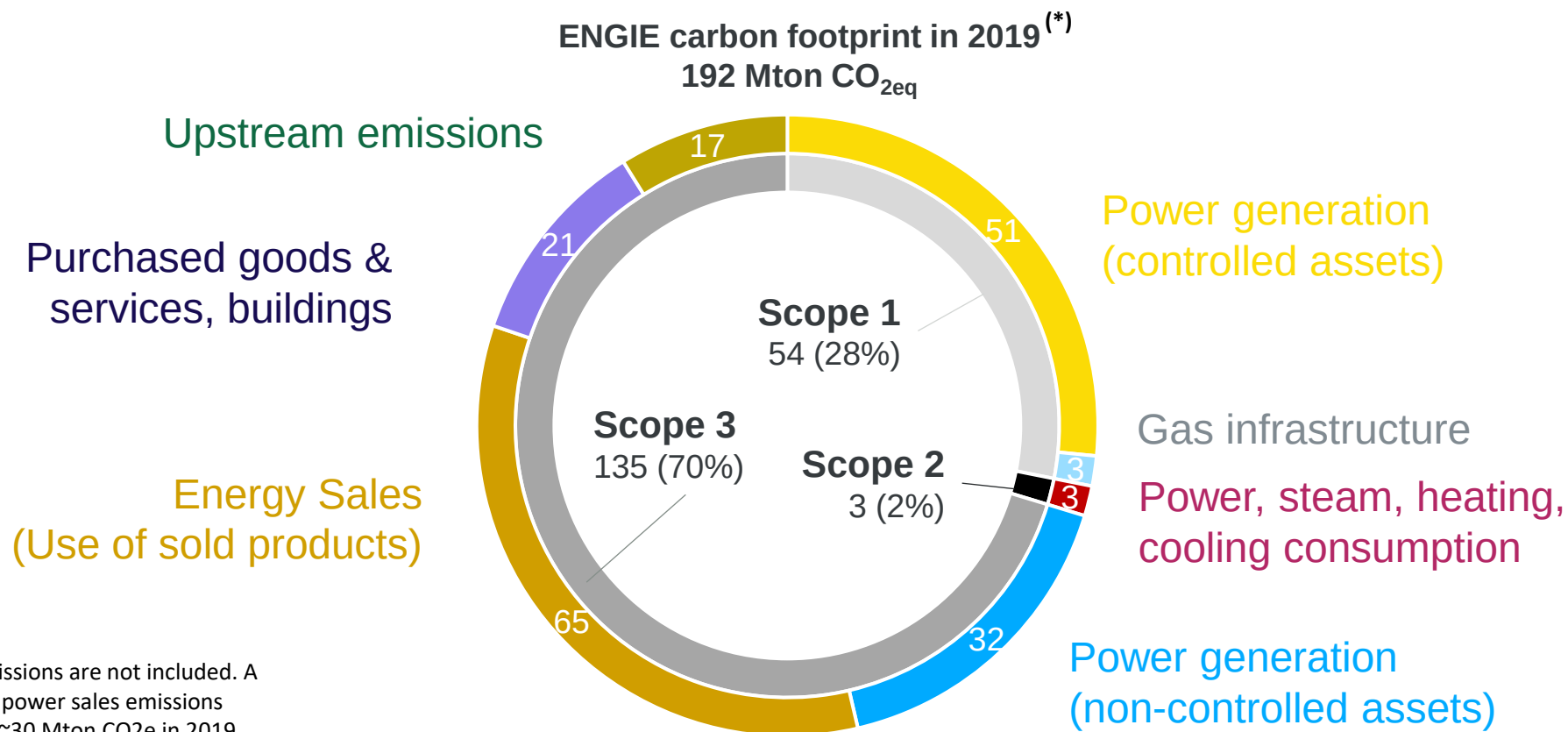
**ENGIE &
ENGIE Research**



LEADING THE ENERGY TRANSITION



ENGIE's ambition covers all 3 scopes, including direct emissions as well as all indirect emissions



(*) power sales emissions are not included. A first assessment of power sales emissions estimates these at ~30 Mton CO_{2e} in 2019.

Proposed net zero ambition by 2045 covers all scopes including procurement and upstream emissions, but intermediate targets are limited to energy generation and sales, the two most important sources of emission

Pilot projects with academic, industrial and government partners are important to co-develop, test and demonstrate new solutions

Pilots are key for ENGIE and a large part of the research budget

Biomass
gasification
Gaya



gaya

France

Battery
Storage



Belgium

Bifacial Solar
testing



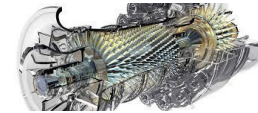
Chile

Decentralized
Energy System
for Islands



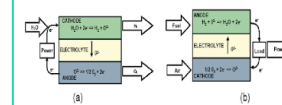
Singapore

H₂ co-
combustion in
gas turbine



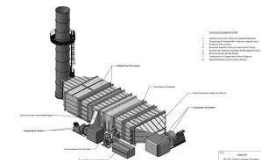
Belgium

High
temperature
SOEC/SOFC



France

Supercritical
CO₂ cycle



US

Solar-H₂
panels



France

OPV for
Buildings
Heliatek



Global

Floating Wind
turbine



Portugal

High Altitude
Airborne Wind



Germany

H₂ injection in
natural gas grid



France

Power to
methane



France

Solar cooling



France



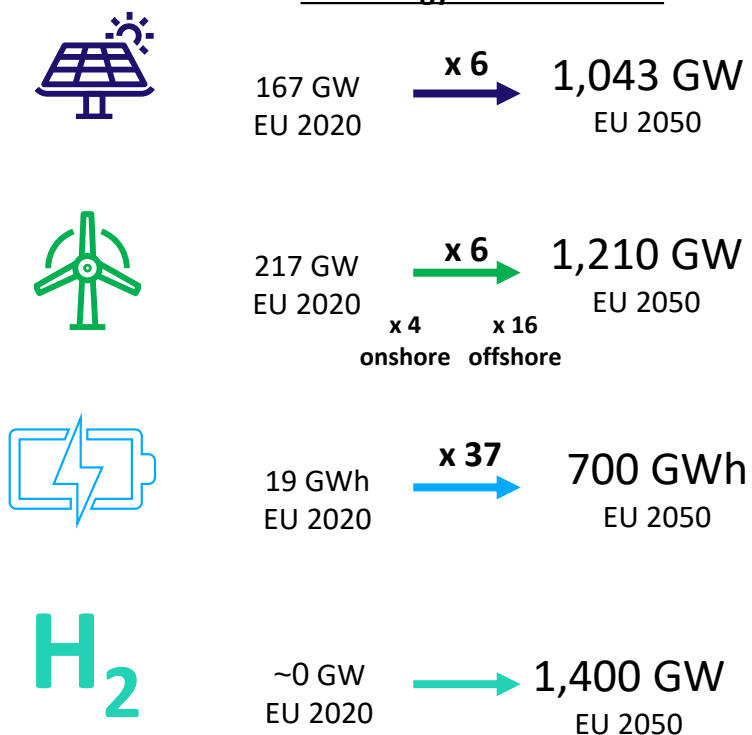
2

**From 'emissions' to
'resources'**

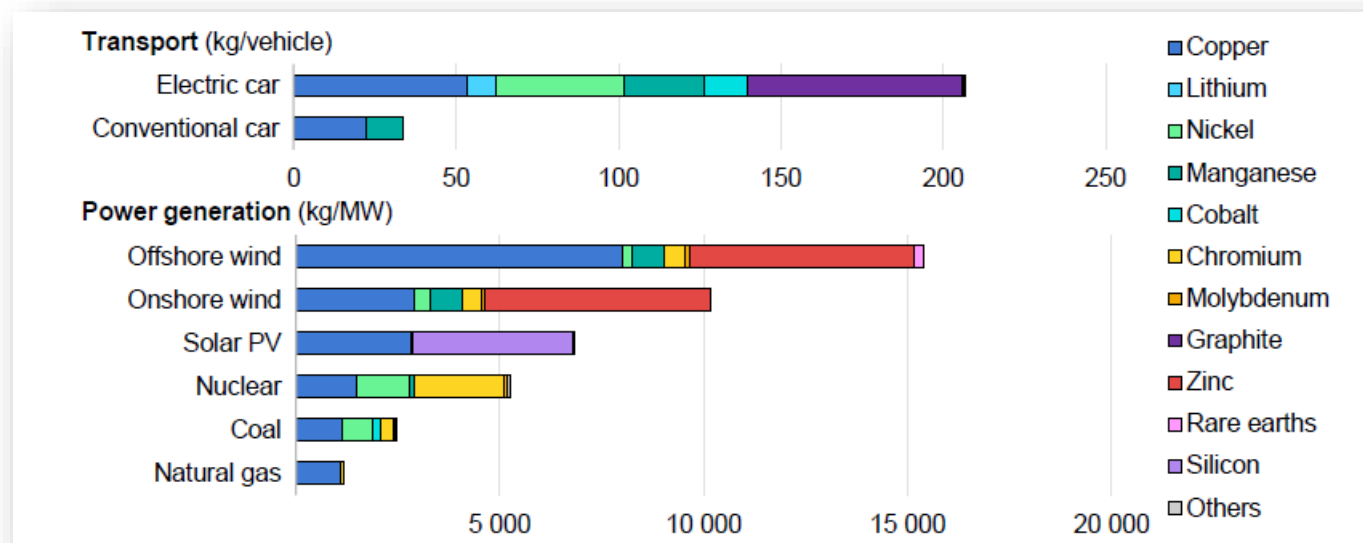
The energy transition will imply a booming need for critical raw materials: from emissions to resources

- Today's dependance on fossil fuel will switch towards **dependance on minerals used in clean technologies.**

Technology demand trend :



Mineral intensity of selected clean and fossil energy technologies



Source : IEA, Securing Clean Energy Technology Supply Chains, 2022.
 KU Leuven, Metals for Clean Energy, 2022.

Example: Amount of material needed for the expected 2030 TW_p yearly PV market will impact the worldwide production of many materials:

PERC: 1 TW MARKET

DOI: 10.1039/D1EE01814K & ITRPV

What materials could become an issue?

Glass
42,000,000t
14% worldwide prod.

Aluminium
9,000,000t
7% worldwide prod.

Copper
2,800,000t
11.5% worldwide prod.

Concrete
47,000,000t
1% worldwide prod.



Poly-Silicon
2,300,000t
328 % worldwide prod.

Steel
56,000,000t
3% worldwide prod.

Silver
12,500t
43% worldwide prod.

- PV reached the 1 TerraWatt peak cumulative installation in 2022! This is expected to increase to 1 TW_p **yearly** installation by 2030.
- Although **Silver** is not considered a critical material by the EU it could be crucial for the PV supply chain since very important for the cost of manufacturing PV!

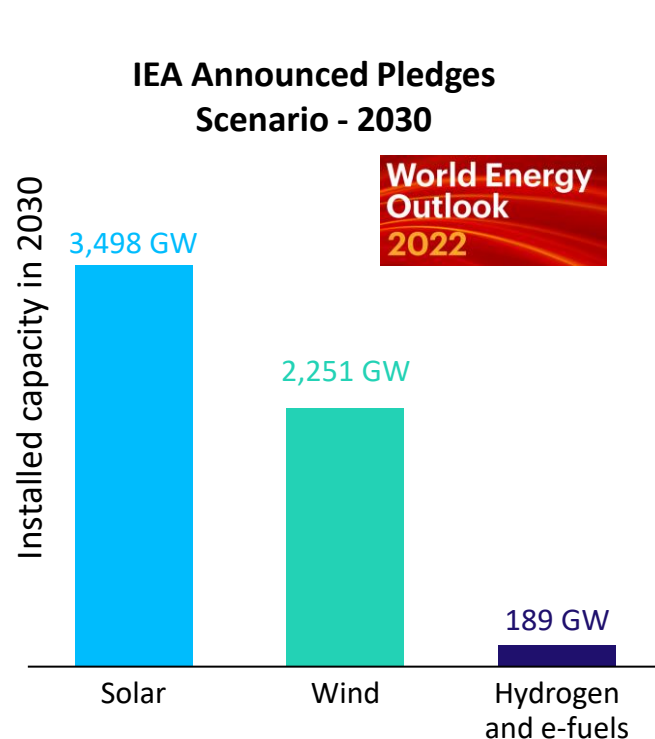
Engie's ambitions on solar, PV and hydrogen are very significant in a highly fragmented market: critical materials are an important topic of concern

2022

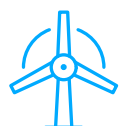


ENGIE has 100.3 GW installed power production capacity, all technos included (1.2% of world's total)

2030



27 GW installed by 2030*



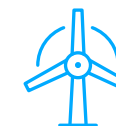
53 GW installed by 2030 (50% onshore, 50% offshore)*



4 GW of renewable hydrogen production capacity by 2030



0.8 %



2.4 %



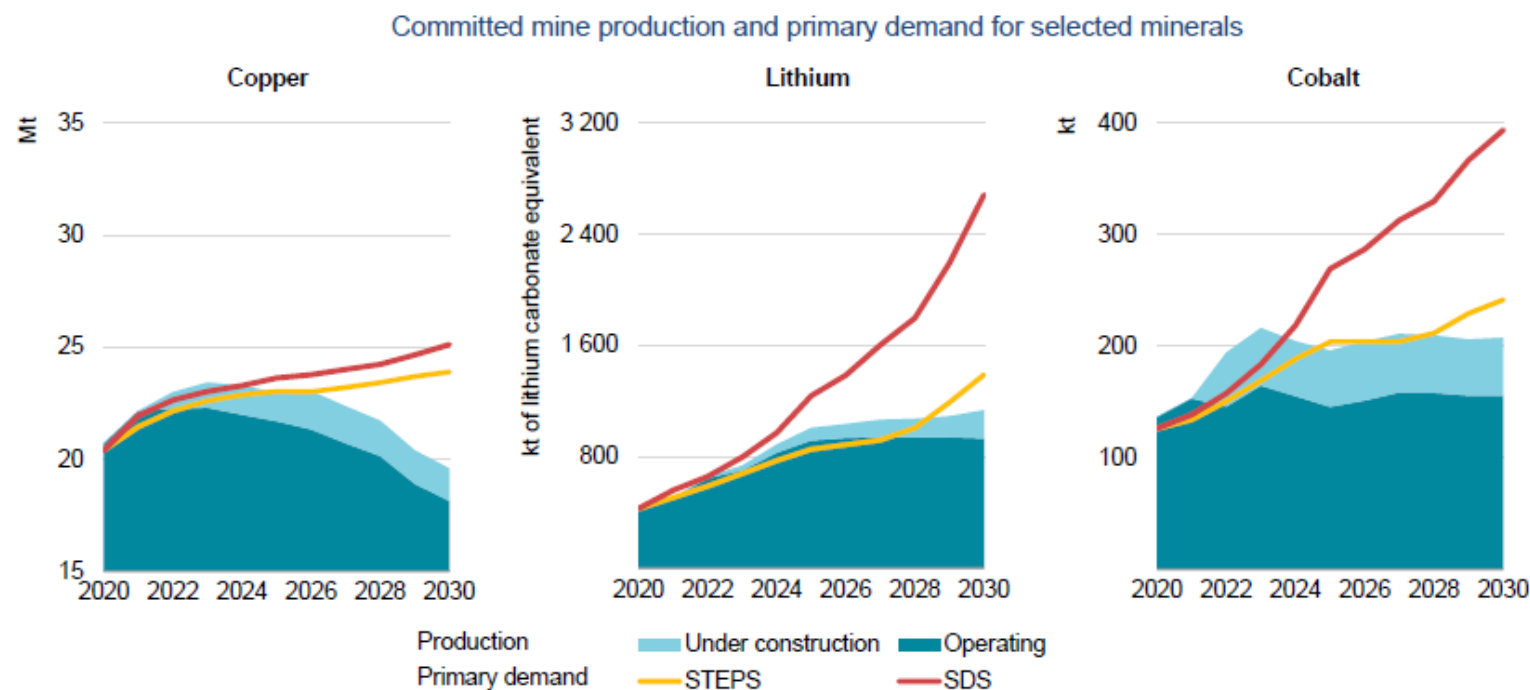
2.1 %

• Working assumptions

Source : IEA, World Energy Outlook 2022

IEA, 2021 alerts on a mismatch between the need of critical minerals to meet our climate ambitions and the predicted supply of some important critical metals

Meeting primary demand in the SDS requires strong growth in investment to bring forward new supply sources over the next decade



IEA. All rights reserved.

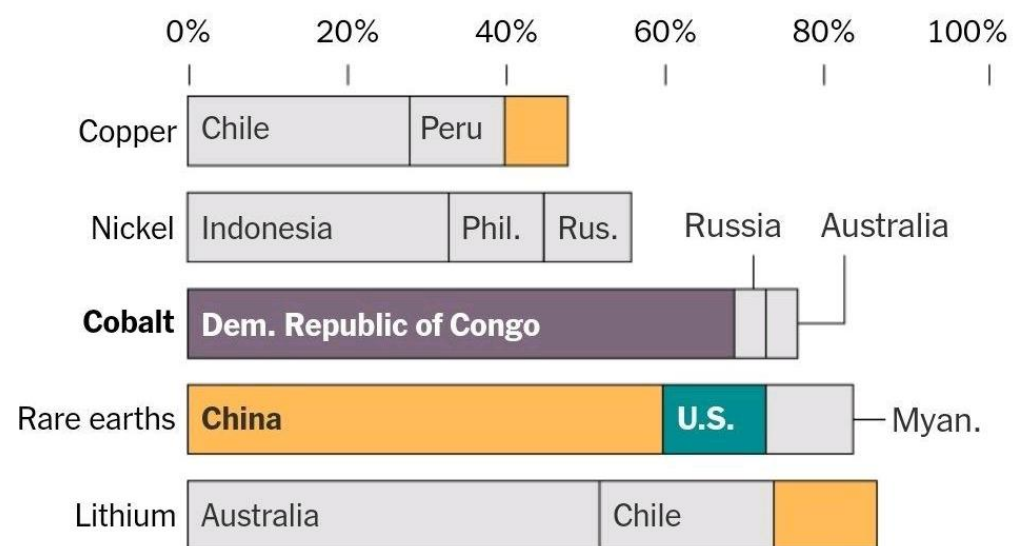
Notes: Primary demand is total demand net of recycled volume (also called primary supply requirements). Projected production profiles are sourced from the S&P Global Market Intelligence database with adjustments to unspecified volumes. Operating projects include the expansion of existing mines. Under-construction projects include those for which the development stage is indicated as commissioning, construction planned, construction started or preproduction. Mt = million tonnes.

Source: IEA analysis based on S&P Global (2021).

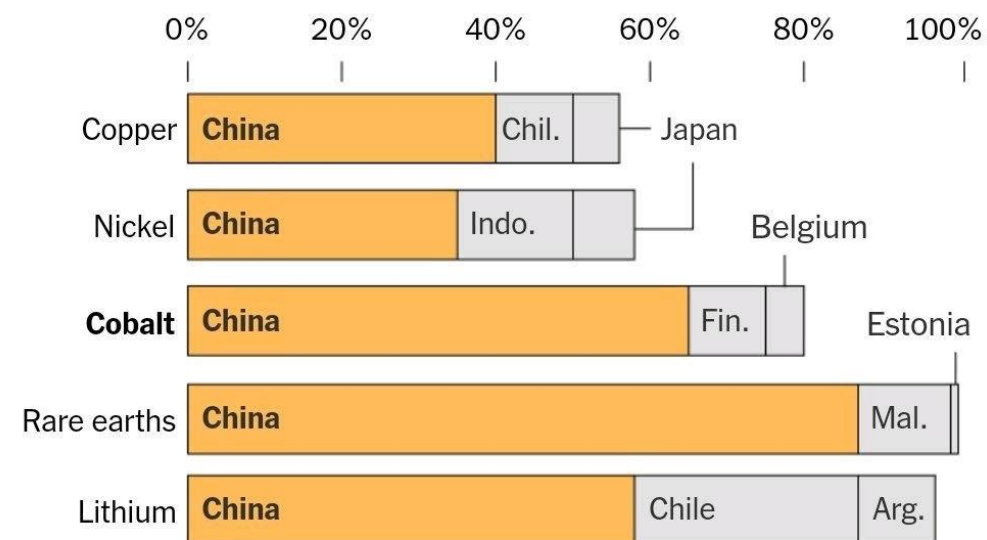
IEA, WEO special report, 2021. The Role of Critical Minerals in Clean Energy Transitions.

On top of the criticality, environmental and social impact of the raw materials themselves, the dependence on few countries in which the processing is located is even higher!

Clean energy metals mining location



Clean energy metals processing location

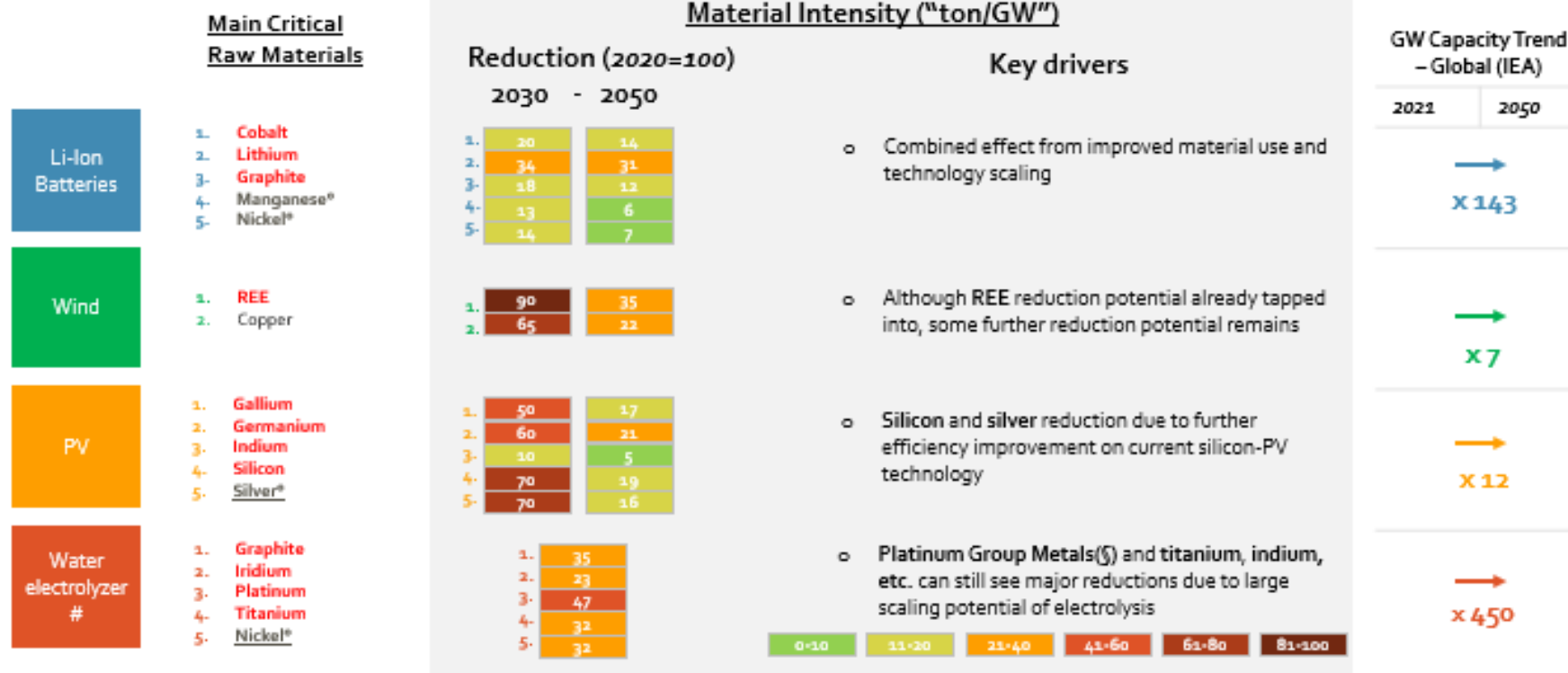


Now what can we do?

Material supply chain

1. Increase material efficiency

Do the same with less material



#For Electrolysis, the material intensity reduction is for 2040 versus 2020 § PGM include Platinum, Iridium, ruthenium, rhodium, palladium, osmium

In red critical raw materials according to EUC 2020 CRM supply risk assessment. In Bold non-critical raw materials (EU 2020 CRM) but with high value impact for the technology

32

Sources : EUC, Critical raw materials for strategic technologies and sectors in the EU, 2020.
 IEA, The role of critical minerals in clean energy transitions, 2021
 "DERA, Mineralische Rohstoffe für die Wasserelektrolyse, 2022

Now what can we do?

Material supply chain

1. Increase material efficiency

Do the same with less material

2. Re-use and Recycle

Second life where possible or else recycle

NEW ENERGIES

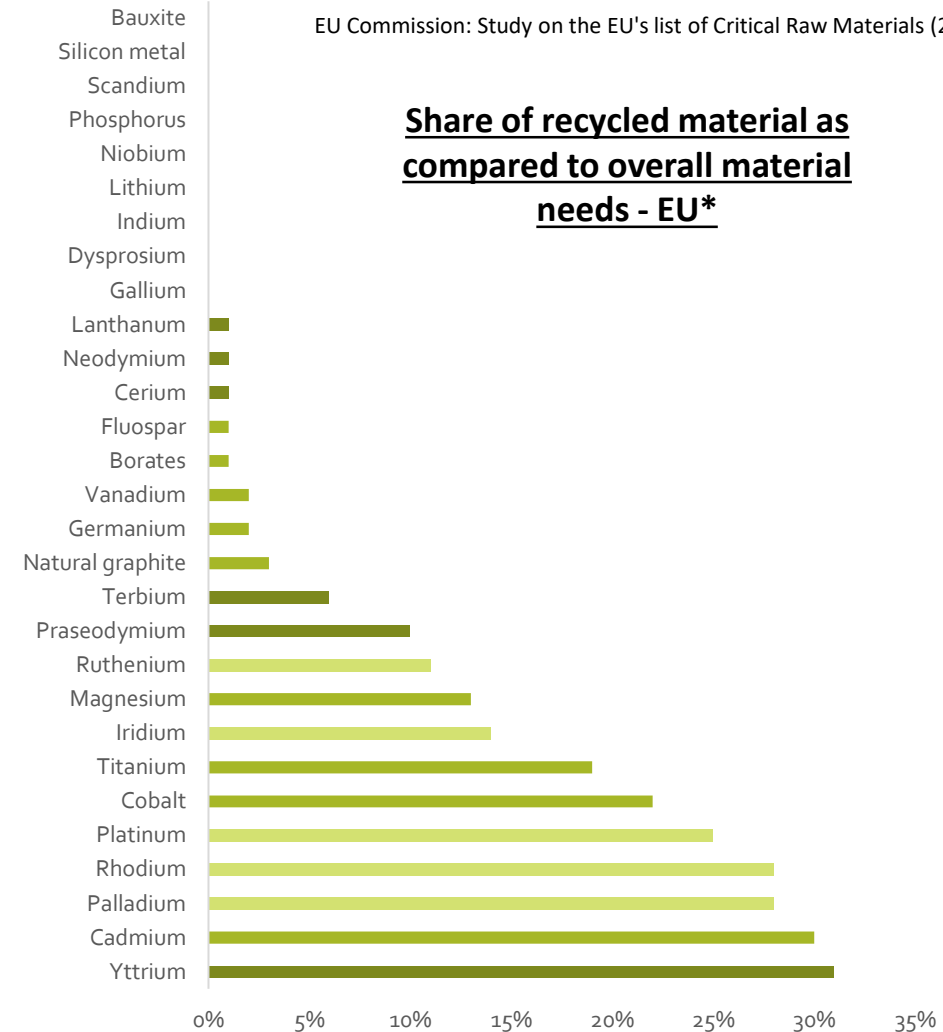
10/02/2020

A “Second Life” For Electric Car Batteries: Award-Winning Innovation For The Energy Transition

f t in e

EU Commission: Study on the EU's list of Critical Raw Materials (2020)

Share of recycled material as compared to overall material needs - EU*



***Definition :** Ratio of recycling of old scrap in the EU to the EU supply of raw material.

Now what can we do?

Material supply chain

1. Increase material efficiency

Do the same with less material

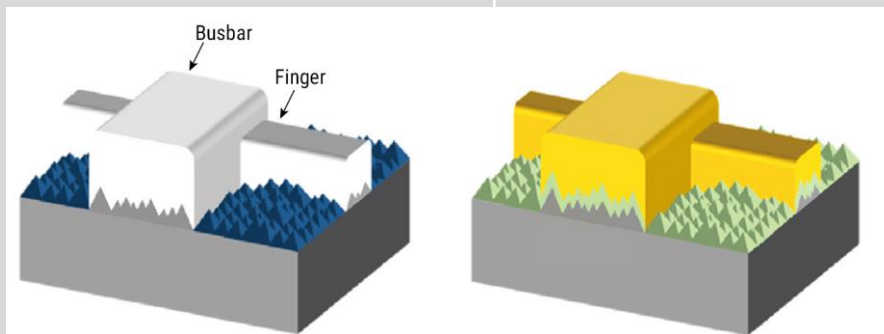
2. Re-use and Recycle

Second life where possible or else recycle

3. Substitution

Replace with earth abundant material

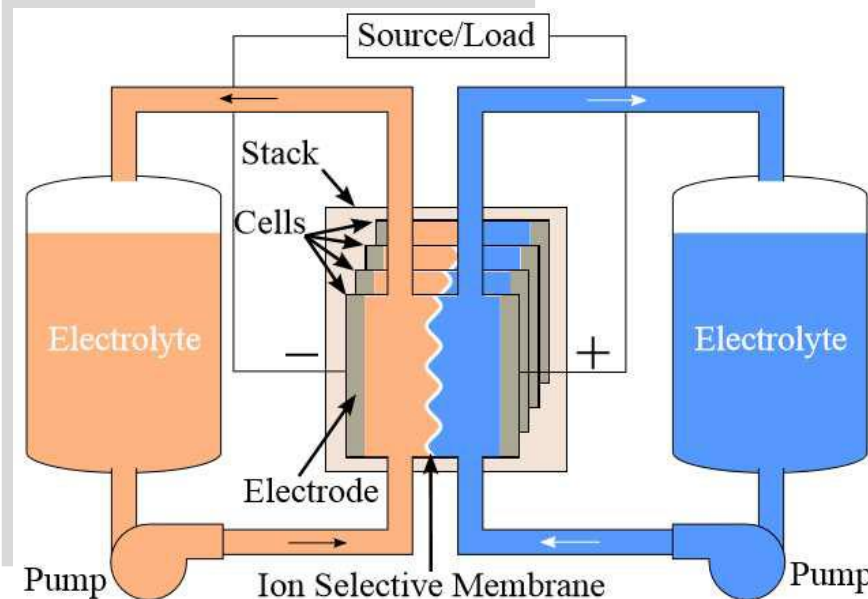
- Silicon wafer
- Silver paste
- Copper paste
- SiN_x layer
- Indium tin oxide layer



Substitution of silver by copper in PV cells

Redox flow batteries

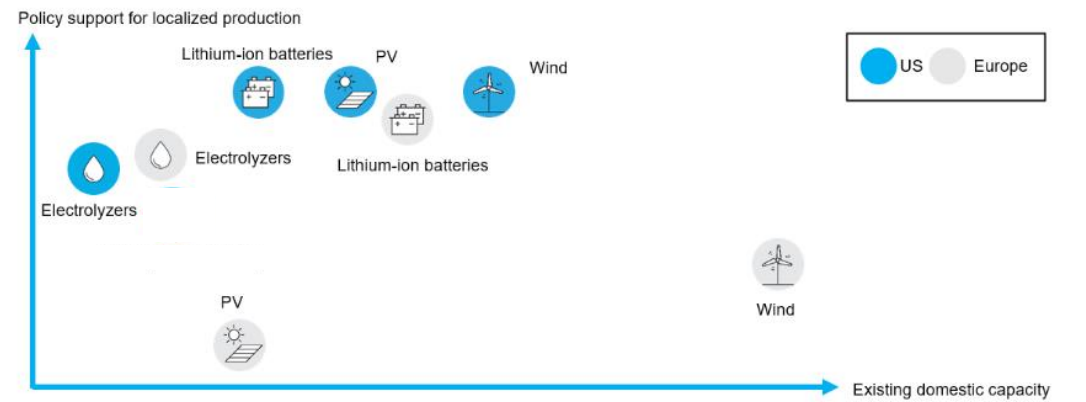
All iron-based and organic redox flow batteries have no critical material issue and are scalable for large-scale ESS.



Now what can we do?

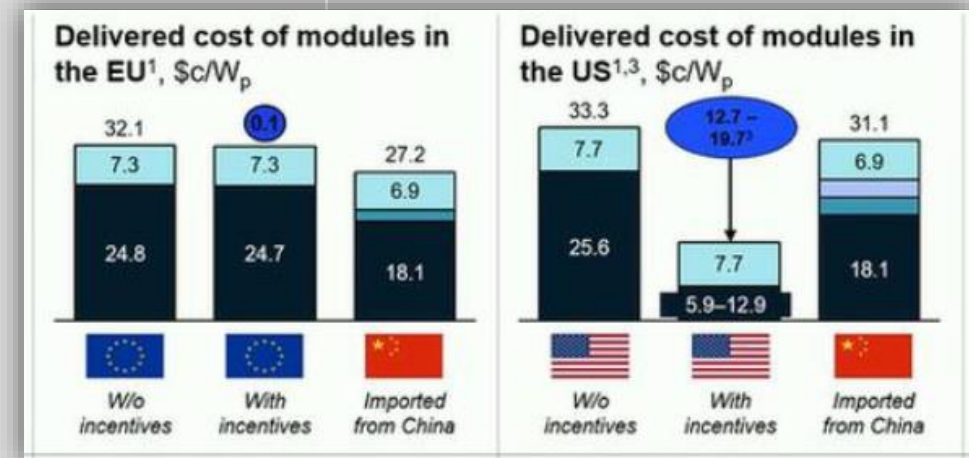
Material supply chain			Manufacturing supply chain
1. Increase material efficiency	2. Re-use and Recycle	3. Substitution	4. Relocate processing and manufacturing chain
Do the same with less material	Second life where possible or else recycle	Replace with earth abundant material	Bring refining and production to EU, US, ...

Localizing clean energy manufacturing, US and Europe



Source : BNEF, Localizing clean energy supply chains comes at a cost, 2022.

Impact incentives for local PV manufacturing cost – US and Europe



Source : McKinsey, Building a competitive solar-PV supply chain in Europe, 2022.



4

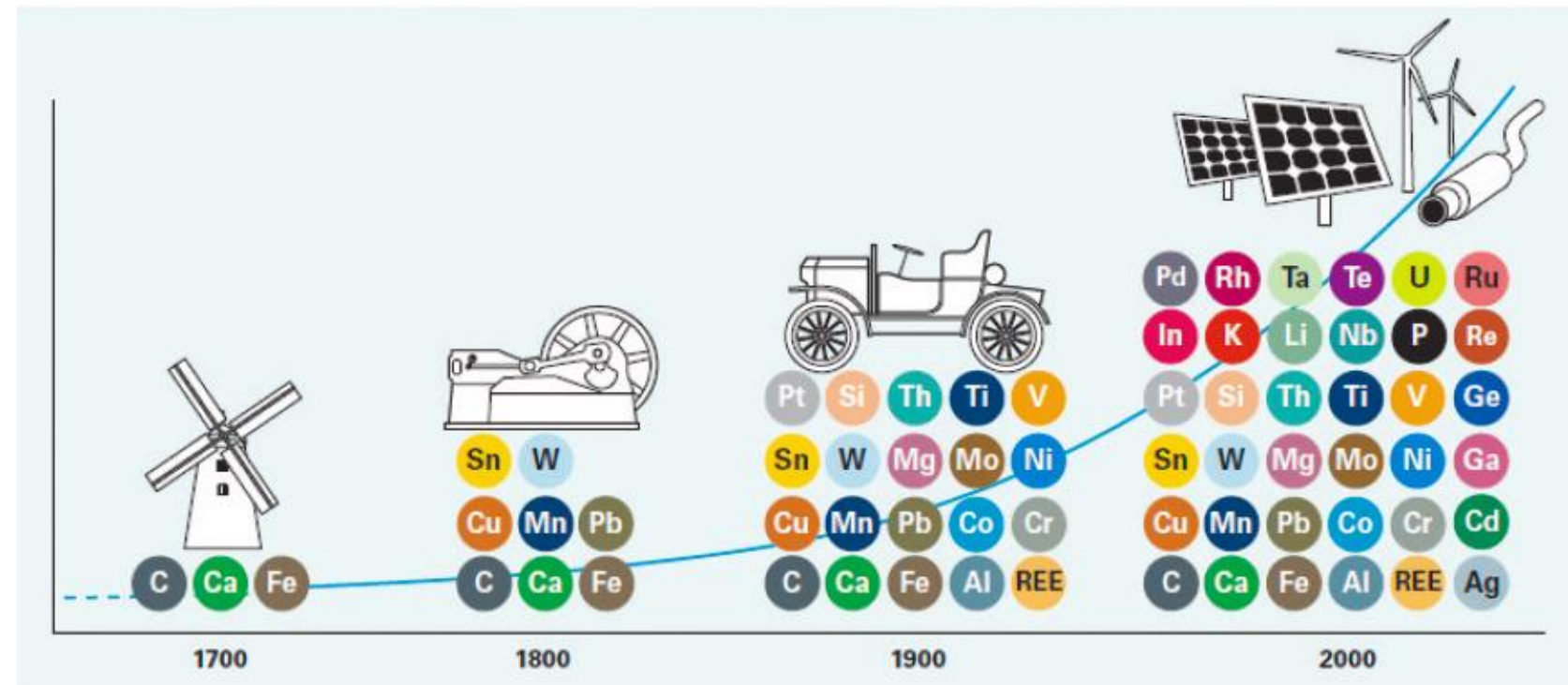
Conclusion

Critical Raw Material access is crucial for ENGIE's strategy since it may hinder the energy transition, but technical and political solutions exist to mitigate the risks

Technical and political solutions exist and are kicking-in:

1. Increase material efficiency
2. Re-use and recycle
3. Substitution
4. Relocate processing and manufacturing chain

Materials widely used in energy technologies (Volker et al., 2015)



Ukraine, Russia, Belarus and global mineral supply

Magnus Ericsson and Olof Löf

● Agenda

- Russian, Ukrainian and Belarussian production of metals and minerals
- Russian exports of metals and minerals
- EU's import dependence on Russia and Ukraine
- Results of sanctions against Russia and effects of destruction in Ukraine
- Conclusions

- The most important Russian and Ukrainian mining companies

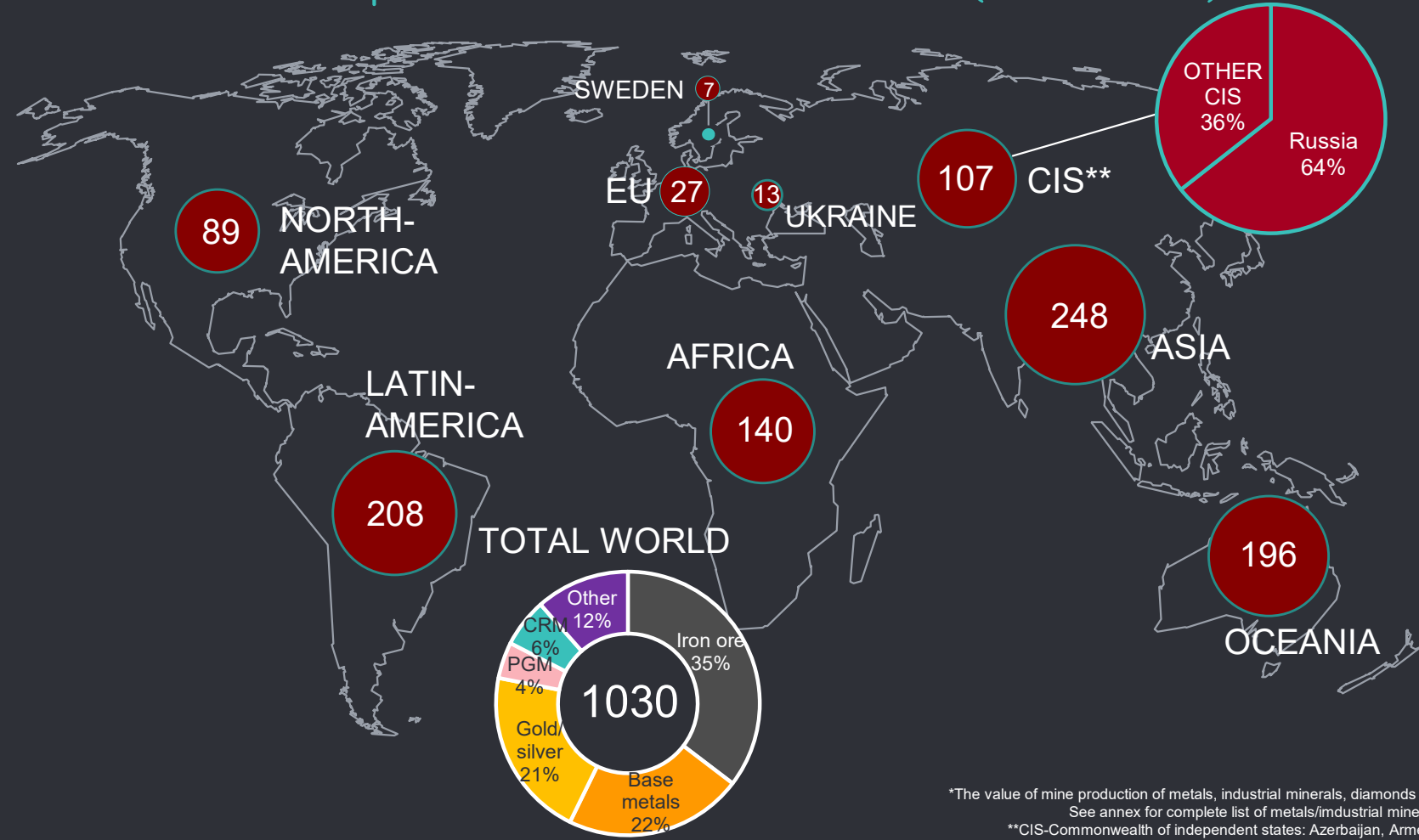
- Russian, Ukrainian, Belarussian production of metals, minerals



Neodymium drawing: Kaianders Sempler.

Value of mine production*

2021 (billion USD)

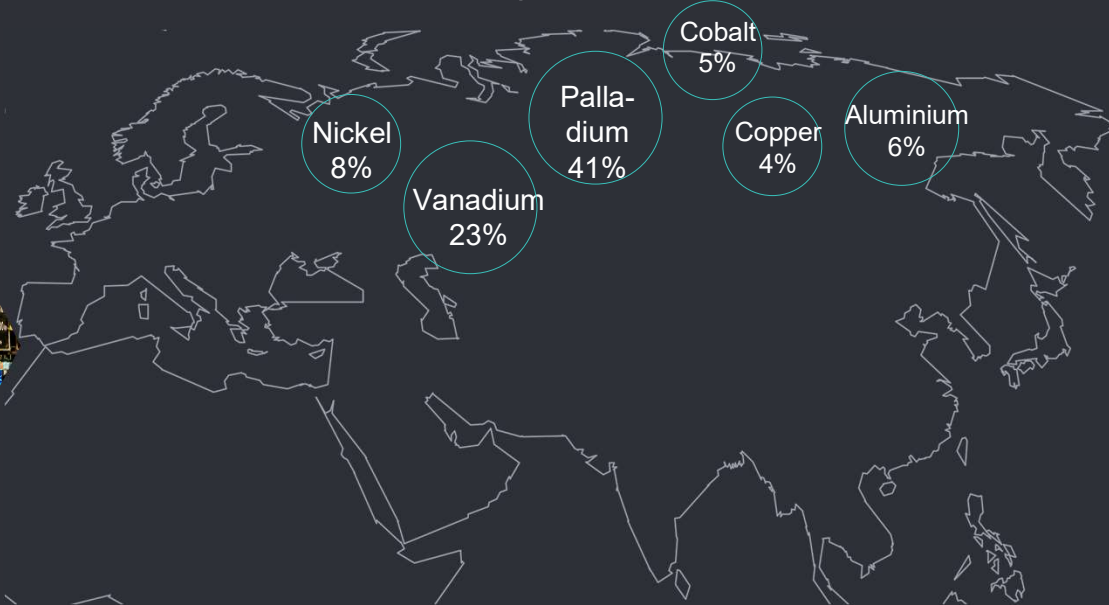


*The value of mine production of metals, industrial minerals, diamonds and uranium.
See annex for complete list of metals/industrial minerals included.
**CIS-Commonwealth of independent states: Azerbaijan, Armenia, Belarus, Kazakhstan, Kyrgyzstan, Moldova, Russia, Tajikistan, Turkmenistan, Uzbekistan

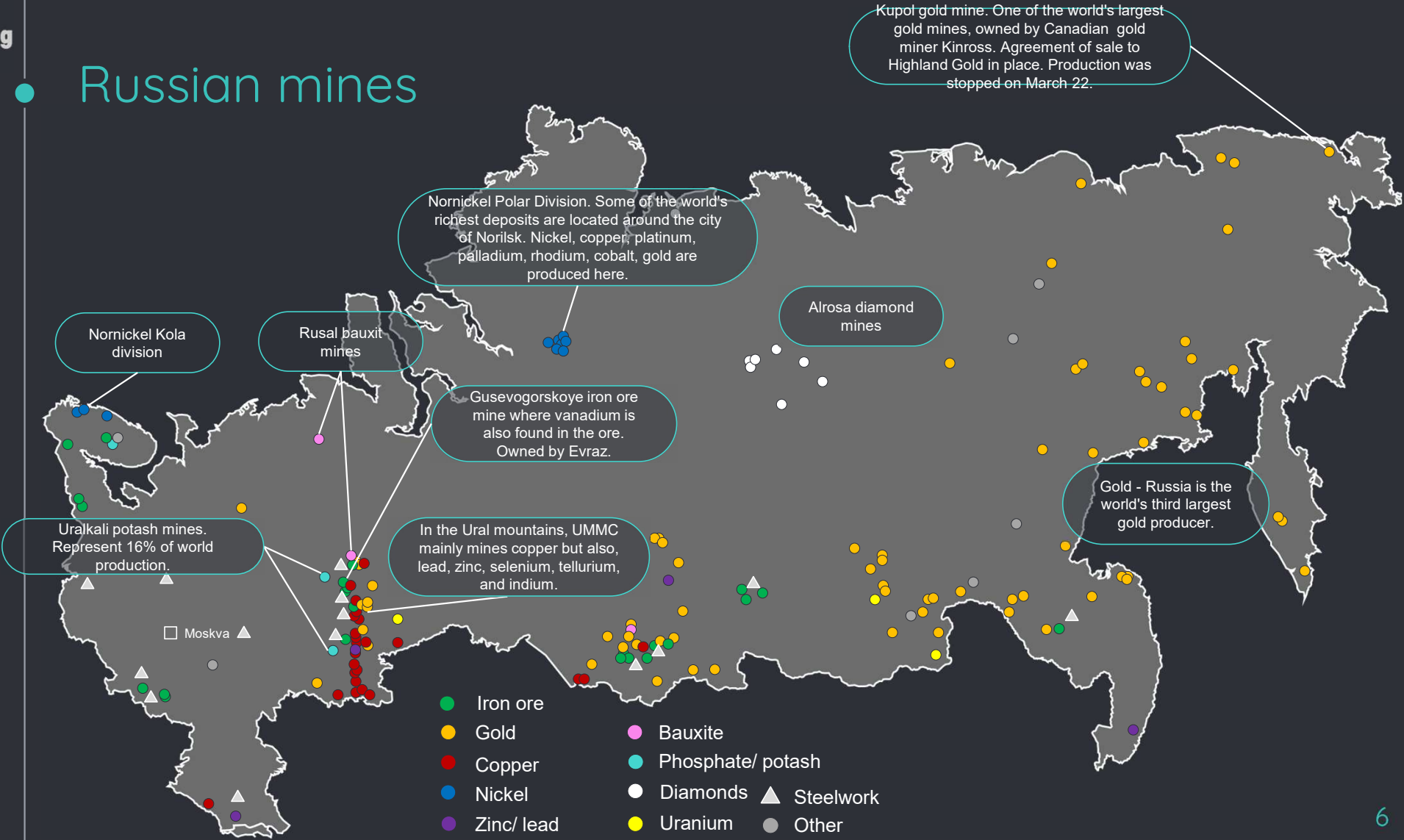
Russia and the green transition



Russia's share of world production



Russian mines

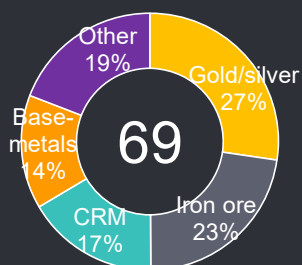


Russian mine production

Metal/ mineral	Value \$" 2021	Russian share of world total	CRM
Coal	56.6	5.4%	
Gold	17.65	9.1%	
Iron ore	15.50	4.3%	
Palladium	7.21	40.9%	x
Potash	6.64	16.3%	
Copper	5.84	3.9%	
Diamonds	4.12	30.4%	
Nickel	2.92	8.4%	
Asbest	1.58	64.4%	
Rhodium	1.42	7.7%	x
Silver	1.10	5.2%	
Phosphate rock	1.04	6.1%	x
Platinum	0.75	11.6%	x
Zinc	0.58	2.5%	
Lead	0.48	4.7%	
Vanadium	0.28	22.7%	x
Kaolin	0.24	6.2%	
Antimony	0.19	16.9%	x
Bauxite	0.18	1.6%	x
Chrome	0.15	1.8%	
Uranium	0.14	5.3%	
Magnesium	0.13	1.4%	x
Cobalt	0.09	4.5%	x
Molybden	0.07	0.7%	
Tin	0.07	0.8%	

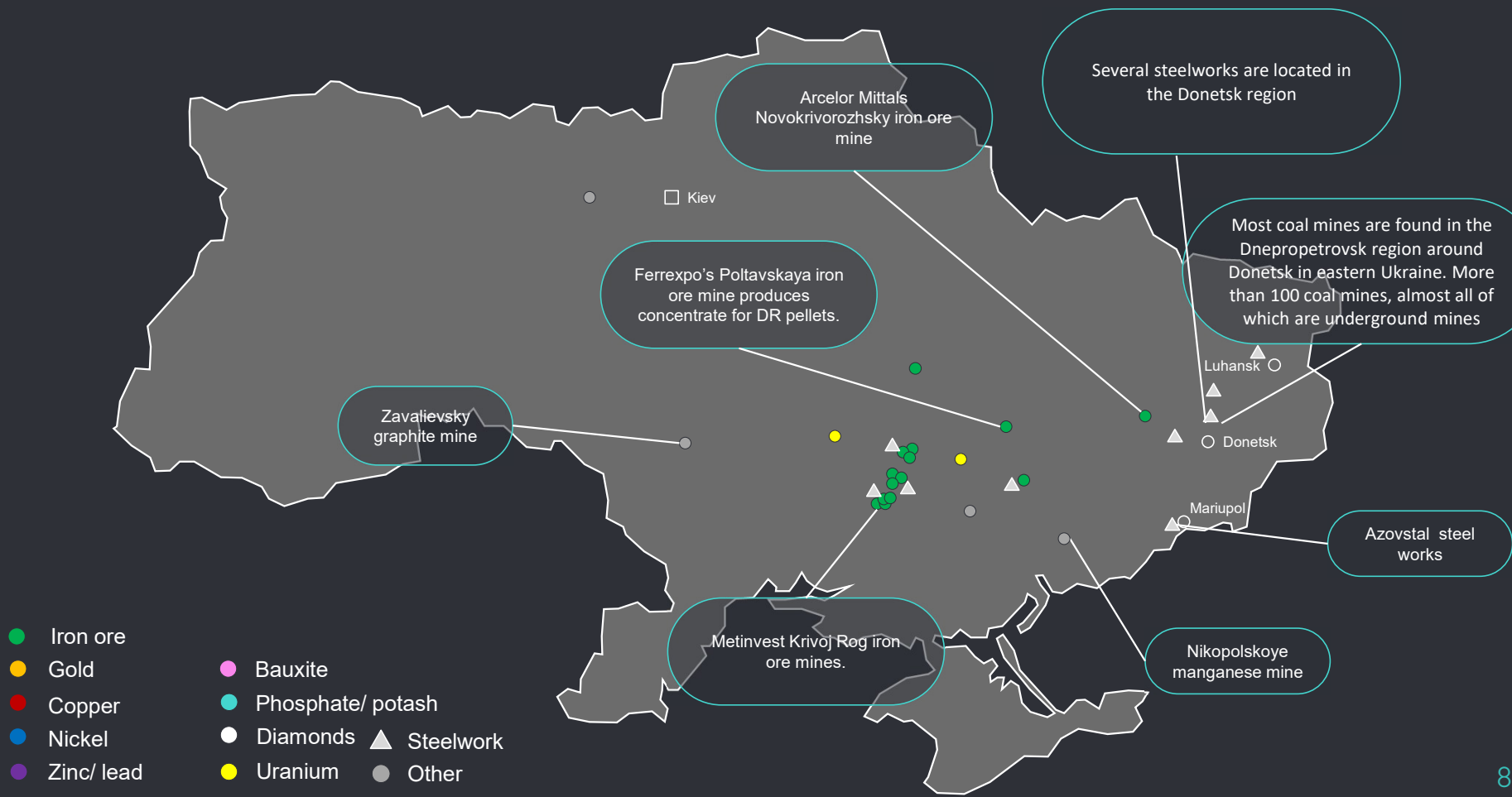
Metal/ Mineral	Value \$" 2021	Russian share of world total	CRM
REE	0.06	1.2%	x
Tungsten	0.05	3.1%	x
Salt	0.04	0.3%	
Talk	0.04	2.0%	
Gips	0.03	2.3%	
Fältspat	0.03	0.9%	
Bor	0.03	3.8%	x
Graphite	0.03	1.5%	x
Tantalum	0.01	1.4%	x
Zircon	0.01	0.5%	
Mercury	0.00	1.8%	
Tellurium	0.00	8.0%	
Svavel	0.00	1.0%	
Flourspar	0.00	0.1%	x
Mica	0.00	1.6%	
Bismuth	0.00	1.4%	x
Aluminium	*	5.8%	
Gallium	*	6.3%	x
Germanium	*	6.3%	x
Baryte	*	0.0%	x
Hafnium	*	0.5%	x
Silicon	*	8.6%	x
Niobium	*	1.2%	x
Indium	*	0.5%	x
Titanium (sponge)	*	13%	x

*Biprodukt und/oder extrahiert aus Stahlproduktion
 "Billion USD



Billion USD

Ukrainian mines

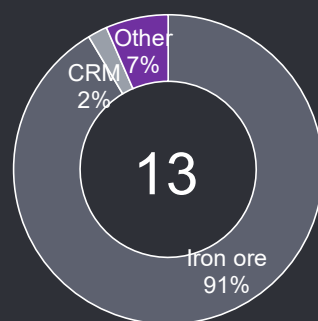


● Ukrainian mine production

Metal/ mineral	Vale \$" 2021	Ukraine share of world total	CRM
Iron ore	11.97	3.3%	
Coal	3.3	0.3%	
Manganese ore	0.36	3.3%	
Kaolin (clay)	0.29	7.5%	
Titanium	0.24	7.7%	x
Salt	0.12	0.7%	
Uranium	0.04	1.5%	
Zirkonium	0.03	1.6%	
Graphite	0.02	1.3%	x
Gypsum	0.01	0.8%	
Feldspar	0.00	0.1%	
Hafnium	*	1.6%	x
Silicon	*	0.7%	

*Biprodukt and/or extracted in smelters/refineries

"Billion USD



Billion USD

Belarussian mine production

Metal/ mineral	Value \$" 2021	Belarus' share of world total	CRM
Potash	7,20	18%	
Salt	0,14	0,9%	

"Billion USD

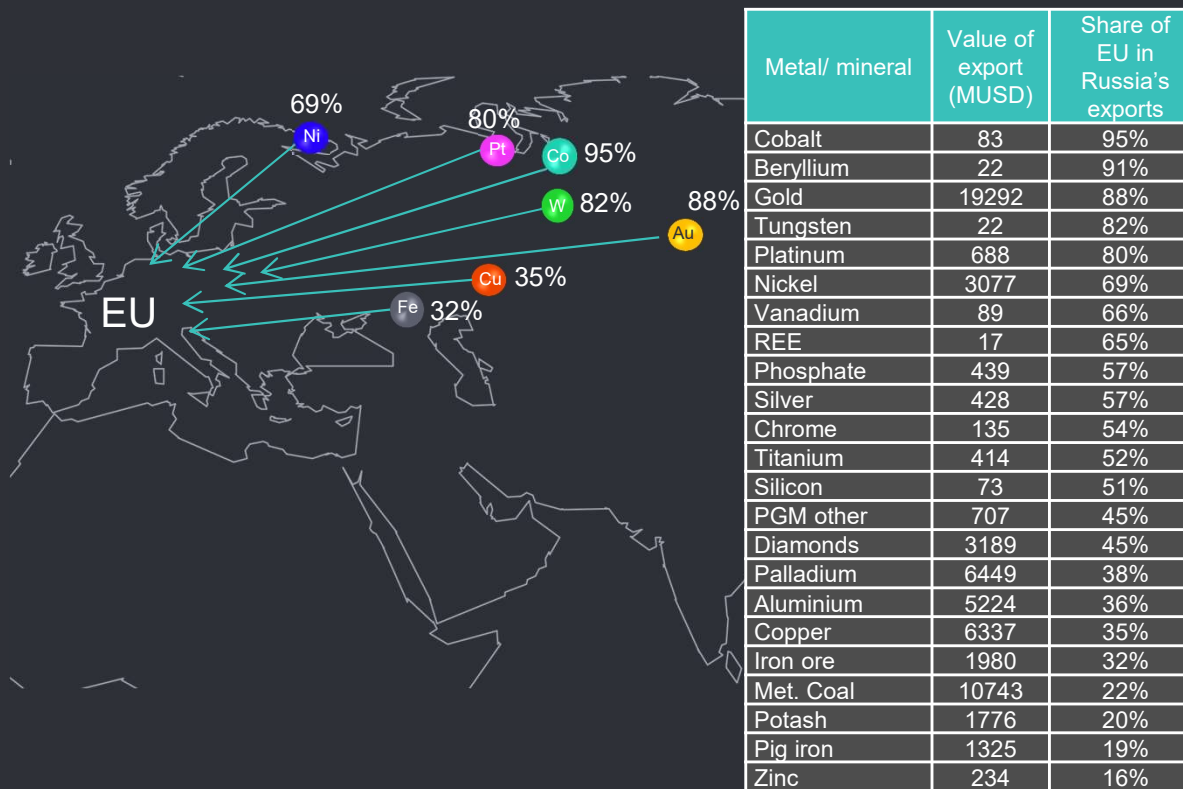


Billion USD

Russian exports



Russia's metal and mineral exports

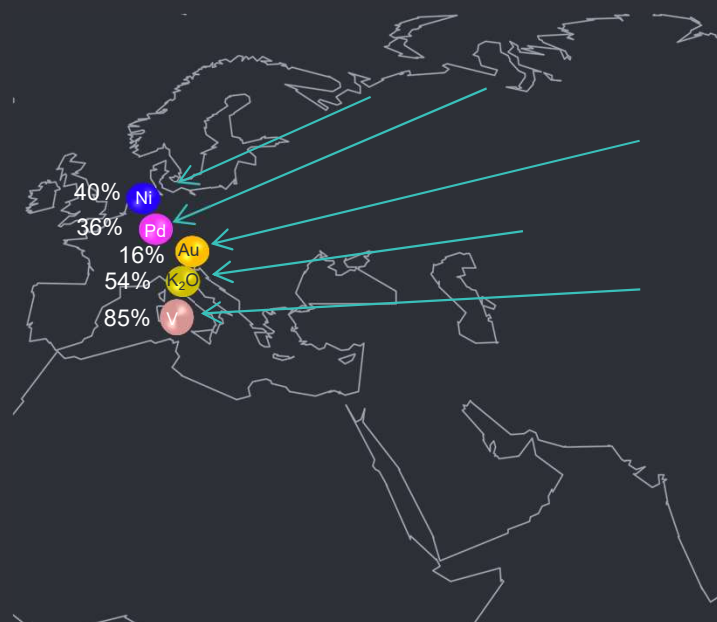


Source: OECD

EU imports



● EU's imports of metals from Russia



Metal/mineral	Value of import from Russia (MUSD)	Russia's share of EU's import
Vanadium	56	85%
Potash*	461	54%
Nickel	1693	40%
Palladium	2600	36%
Met. Coal	2213	36%
Titanium	465	18%
Chrome	38	17%
Diamonds	1393	16%
Gold	17099	16%
Platinum	578	16%
Phosphate	282	15%
Aluminium	2279	14%
REE	11	13%
PGM other	385	13%
Iron ore	1098	12%
Copper	1200	9%
Silver	241	8%
Cobalt	17	4%
Zircon**	3	4%
Indium	2	3%
Silicon	31	2%
Beryllium	1	1%
Borate	3	1%

*Russia & Belarus

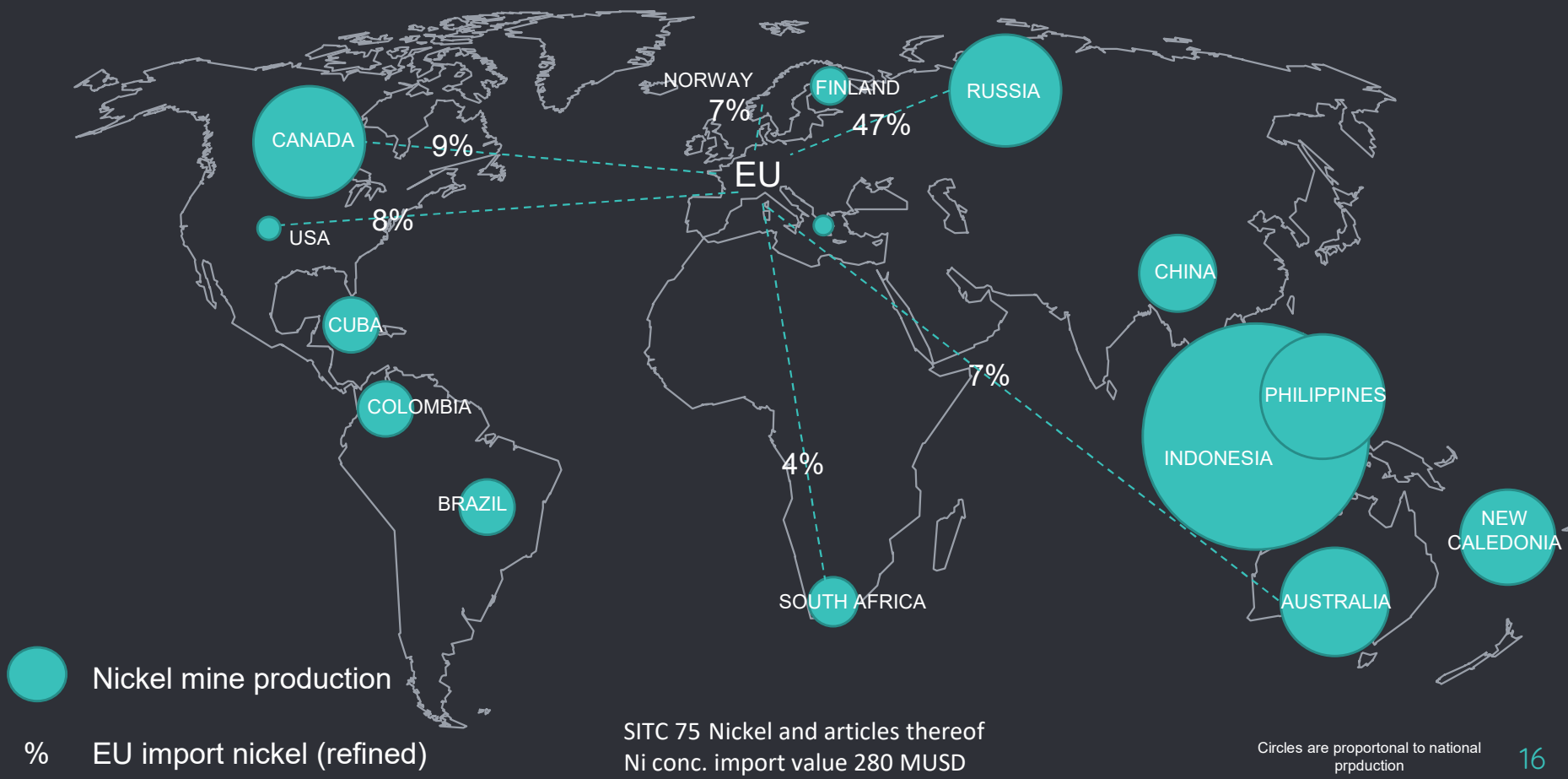
**Imported from Ukraine

Source: OECD

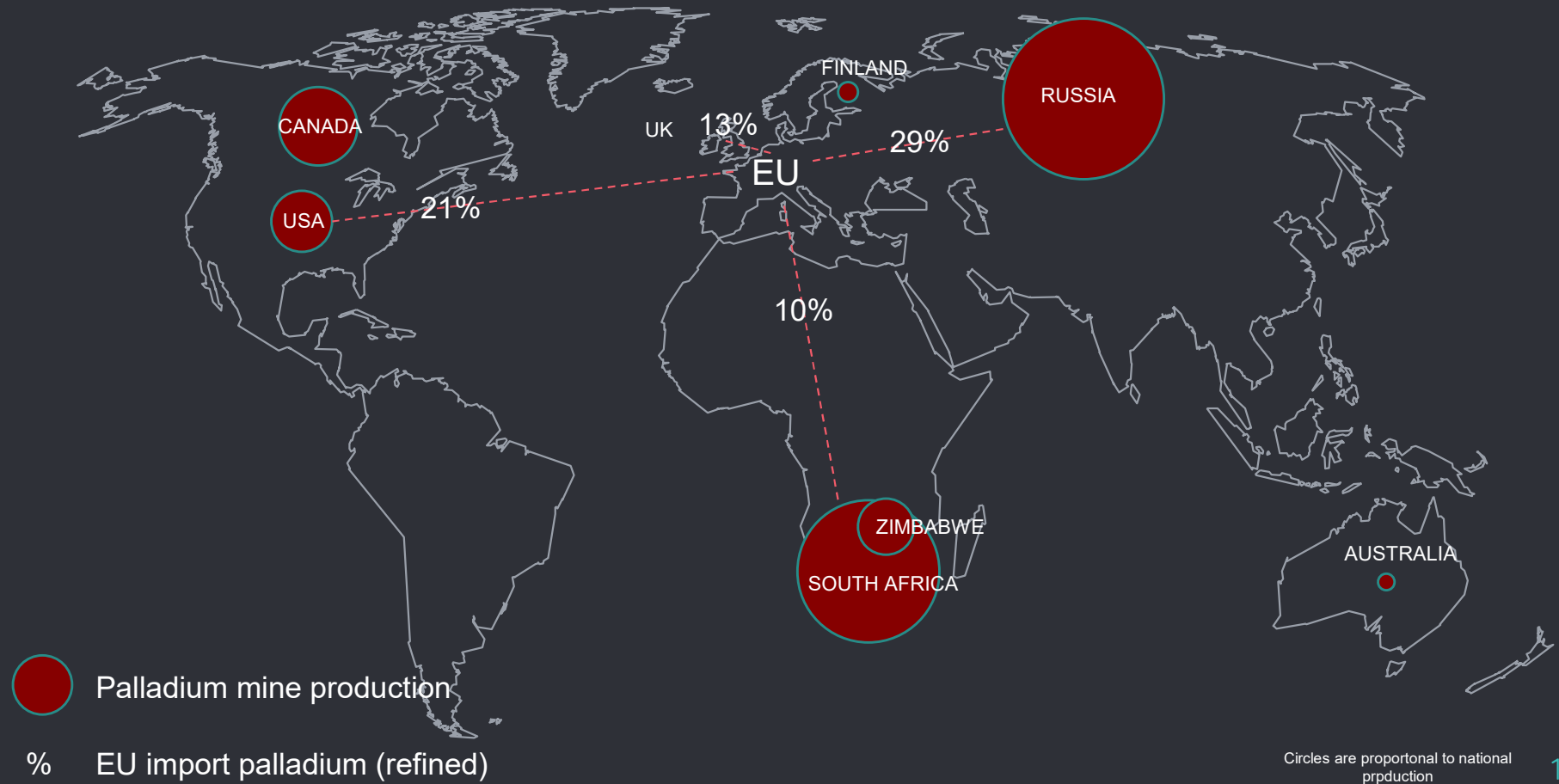
● EU imports from Russia

EU-import	2021	10 months- 2022	Weight 2021	Weight 2022
Aluminium MUSD	2658	2680	N.A.	N.A.
Aluminium %	8.3	7.5		
Palladium MUSD	1732	1128	21.6 t	14.7 t
Palladium %	34.2	31.1		
Nickel MUSD	2509	2758	N.A.	N.A.
Nickel %	42.3	44.4		
Gold MUSD	672	598	11.5 t	10.0 t
Gold %	3.3	3.8		
Iron ore MUSD	2069	400	10.5 Mt	2.4 Mt
Iron ore %	12.6	4.0		

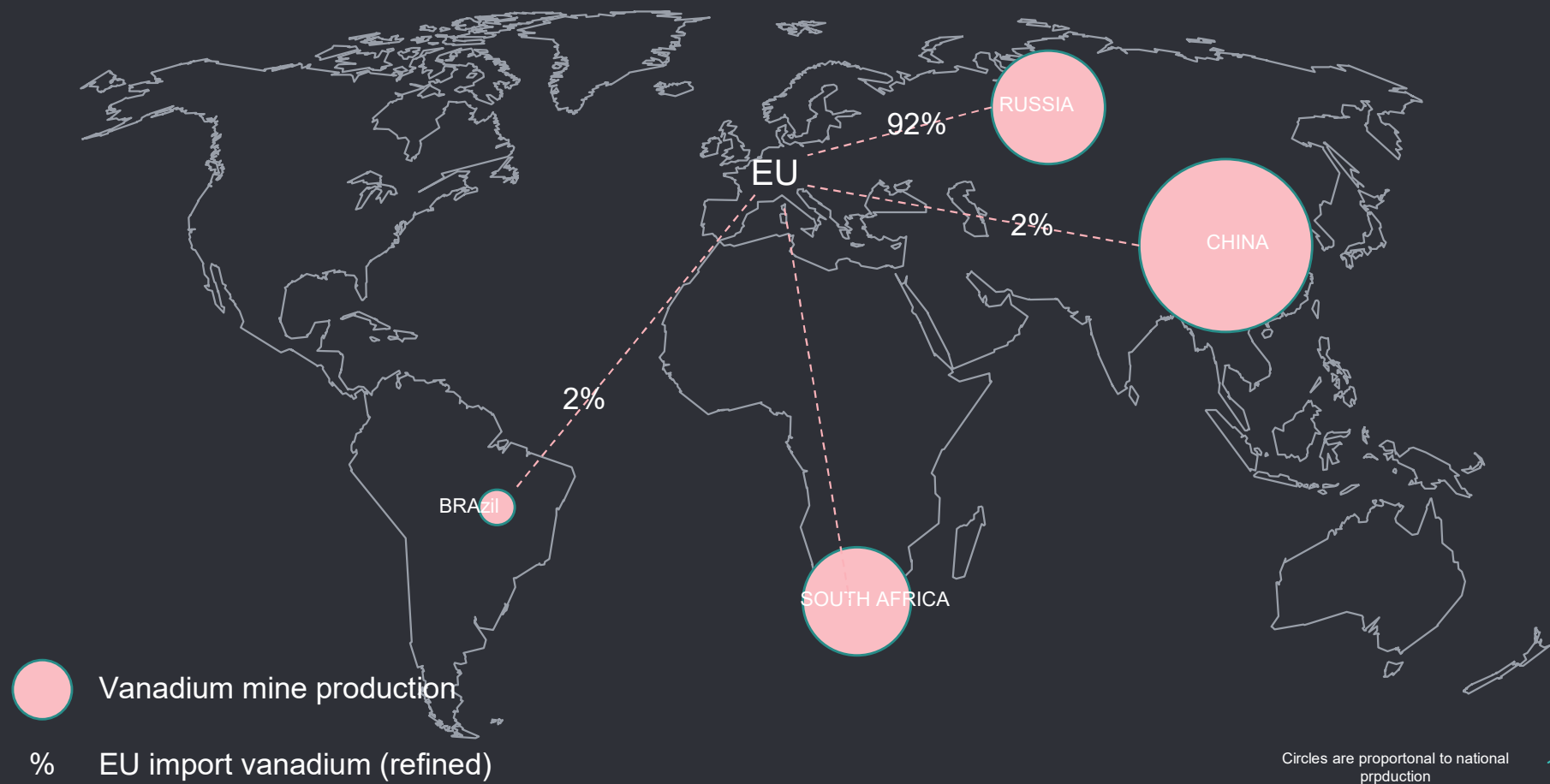
● Nickel EU import 2021: 4573 MUSD



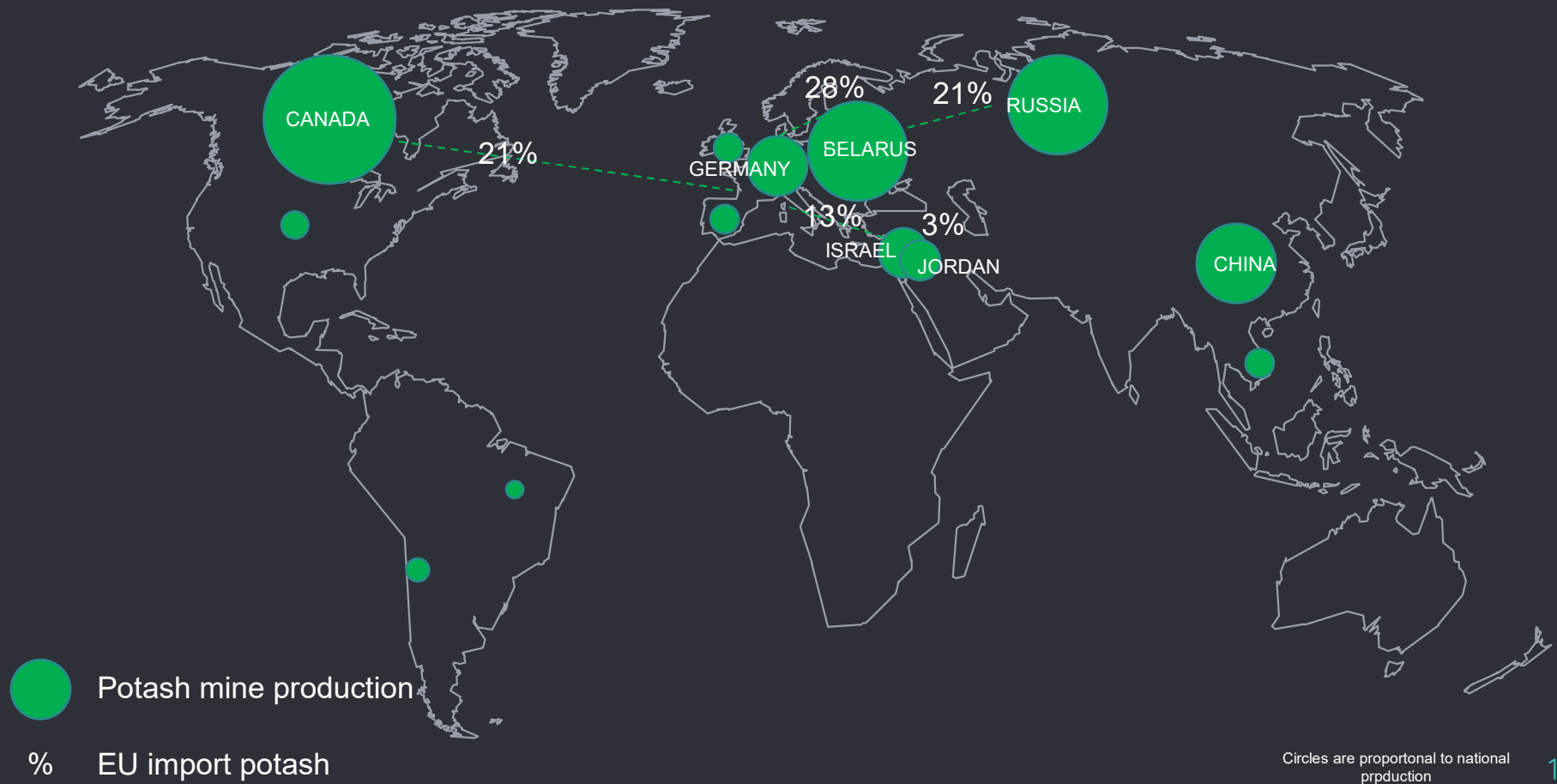
● Palladium EU import 2021: 5925 MUSD



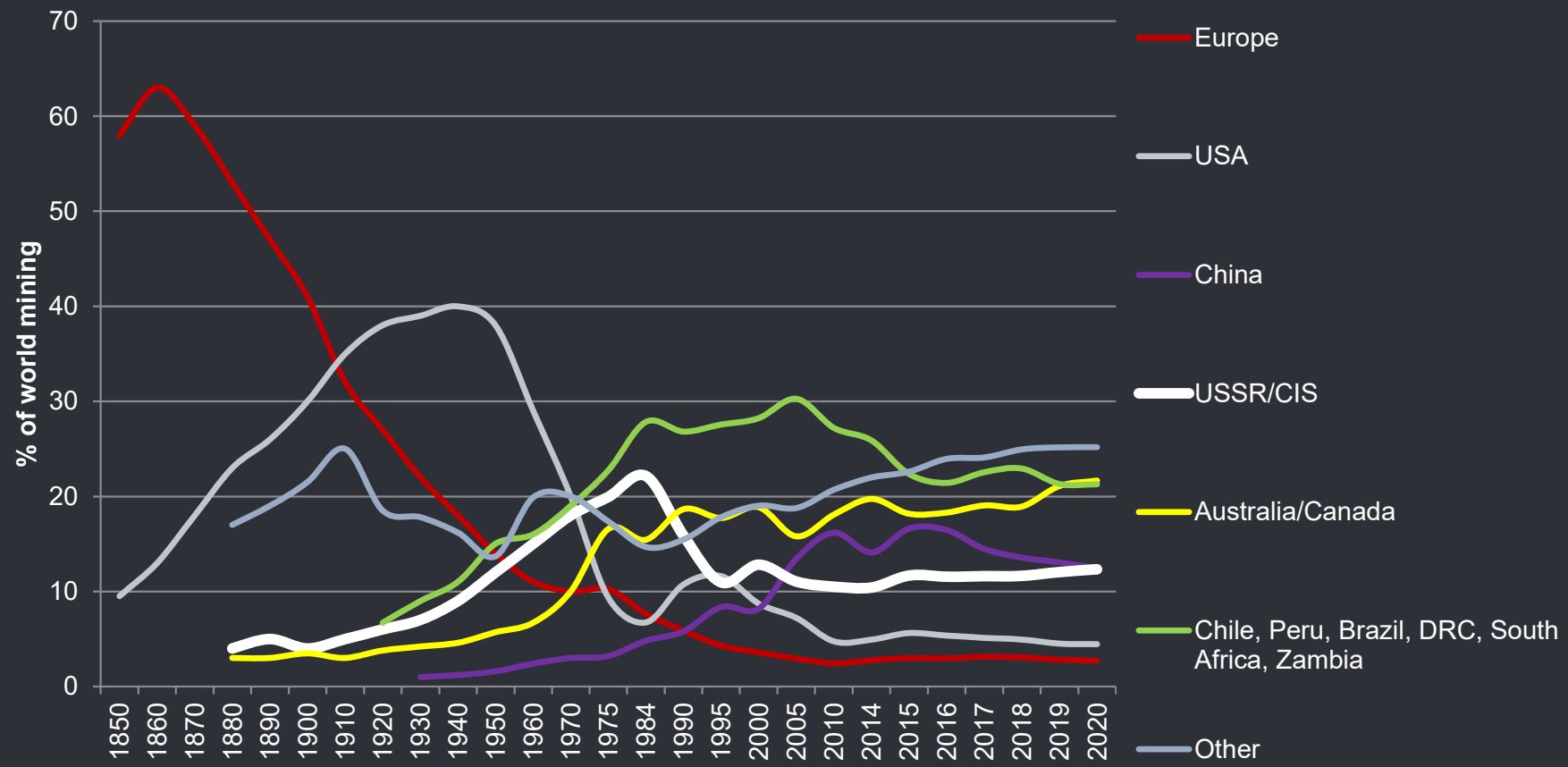
Vanadium EU import 2021: 132 MUSD



- Potash EU import 2021: 1077 MUS\$



Locus of mine production historically



Consequences



● Consequences: short term

European energy crisis is affecting smelters and refineries in Europe, suspensions, closures

○ So far limited effects on trade. LME still trading with Russian metals

Legally binding long term contracts make it difficult to stop imports from Russia.

The Russian nickel production is important for the EU.

Nornickel operates a nickel refinery in Finland where nickel from Russia is refined.

Palladium is used mainly in auto catalysts. This is probably a use where it is most difficult to replace Russian metal.

Ukraine is an important producer of high quality iron ore products suitable for the production of green steel. Ukrainian company Ferrexpo's production has been reduced and its future is uncertain.

There are pellet producers also in Russia for example Severstal's mine and plant in Kostamus Karelia. Their export via a Finnish port has been stopped.

Gold imports have been reduced into EU/UK. Switzerland gold imports increased with 50% in 2022.

Consequences: long term

European smelting/refining industry

A serious threat of close down of an important industry in the EU. Opportunities in Nordic countries.

Prices

Increased freight costs when ores have to be shipped longer distances than from Russia.

Direct investments into mining

Possibly large user of metals might get interested in investing directly into mines in countries with low sovereign and economic risks. So far few such deals but they might come.

All new mines, wherever they are located, must be competitive at present world market prices.

Environment

If production by Nor Nickel is replaced by mines in other parts of the world CO₂ emissions would increase.

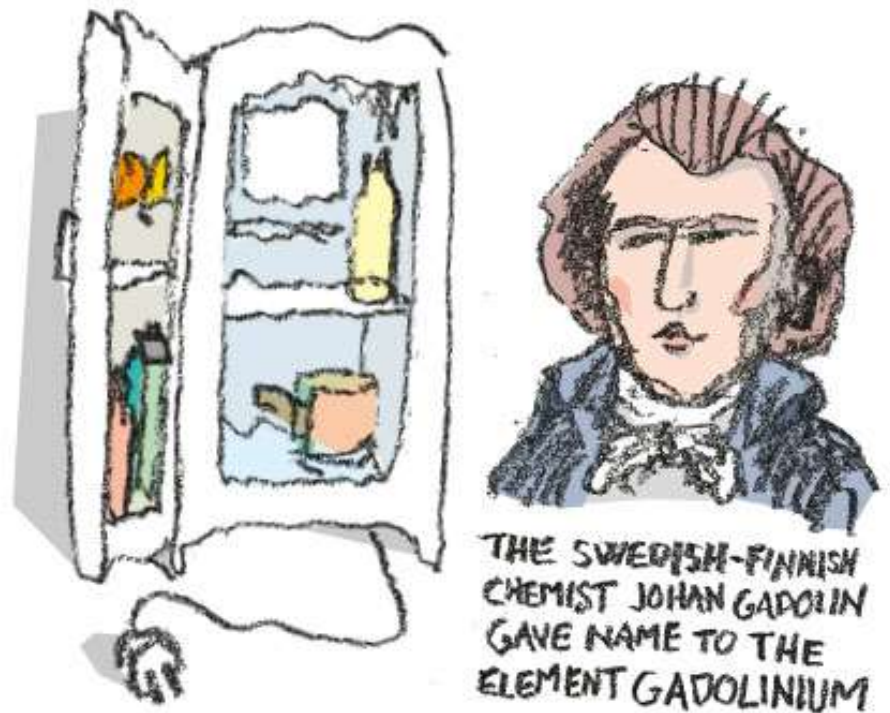
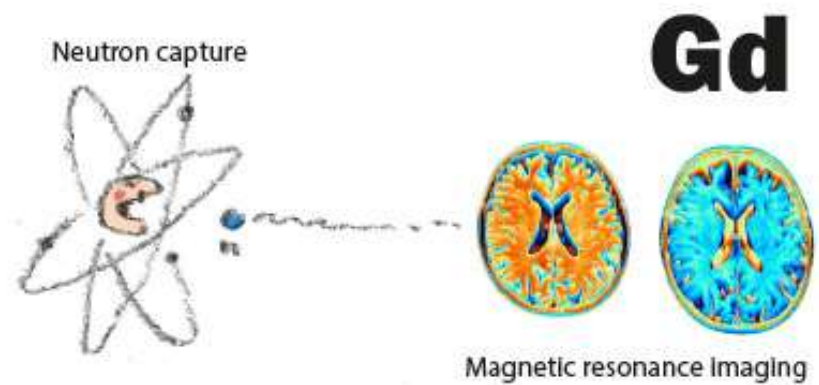
Equipment suppliers

Equipment suppliers will lose an important market in Russia which is a major underground market. The effectiveness of Russian mines could gradually decrease if cut off from top class equipment.

Opportunities for developing countries

High quality deposits in emerging economies might be developed to replace Russian exports.

Conclusions



Conclusions 1

Russian metal production

Russia's importance as a mining country and exporter might slowly decline.

The role of the oligarchs

Oligarchs are major owners of Russian mining and smelting companies. How would a decrease in profits from these companies influence the oligarchs and their relation to the Russian regime?

Russian companies

The major Russian mining companies started to modernise after the collapse of the Soviet Union. This process has to a large extent ground to a halt under Putin. India and China might become the only major countries willing to do business as usual with Russia.

International experts to Russian listed companies are withdrawing and they will lose competences.

Investments into Russia

Chinese investors might be willing to spread their investment and target also Russia. But Chinese investments into mining outside China is slowing down and interest is focused on SE Asia, Africa, Latin America.

Aluminium

Russia is however highly import dependent on alumina imports. Rio Tinto has stated they will stop bauxite deliveries also to Rusal's alumina plant in Ireland, which could affect also deliveries to Russia.

Conclusions 2

Sanctions on Russian metals and minerals exports and imports should be feasible and would affect Russia more seriously than the EU.

There are alternative sources of imports for most metals Russia produces.

The role of China should be monitored closely.

The war in Ukraine puts a pan-European mineral intelligence centre high on EU's agenda.

- Thank you/Merci/Danke/Tack/Kiitos

This study was originally prepared for Svemin - the Swedish Association of Mines, Mineral and Metal Producers in April 2022. We have up-dated it for this presentation. The original full report is available on www.rmgconsulting.org

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Russian, Belarussian and Ukrainian companies



Companies in a global comparison (billion USD)

Company	Country	Main metal	Value mine production* 2020
BHP	UK/Australia	Iron ore	44
Vale SA	Brazil	Iron ore	38
Rio Tinto Group	UK	Iron ore	37
...			
Nornickel	Russia	Nickel/PGM	12
Belaruskali	Belarus	Potash	7.2
Uralkali	Russia	Potash	5.5
Polyus Gold	Russia	Gold	5.2
Evraz Group SA	Russia	Iron ore	4.4
Metalloinvest	Russia	Iron ore	4.4
Alrosa	Russia	Diamant	4.1
Metinvest	Ukraine	Iron ore	3.3
Polymetal International Plc	Russia	Gold	2.8
NLMK	Russia	Iron ore	2.0
Ural Mining and Metallurgical Company	Russia	Base metals	2.0
Severstal	Russia	Iron ore	1.9
Nord Gold	Russia	Gold	1.9
United Company Rusal Plc	Russia	Aluminium	1.8
Ferrexpo	Ukraine	Iron ore	1.2
Phosagro	Russia	Phosphate	0.9
Atomenergoprom (Rosatom)	Russia	Uranium	0.1
...			
KGHM Polish Copper	Poland	Copper	3.5
LKAB	Sweden	Iron ore	2.9
Boliden	Sweden	Base metals	1.9

Russian mining companies



Nornickel is the world's second largest producer of nickel (both concentrates and refined metal). The world's largest producer of palladium. Also produces copper, platinum and cobalt. The mines are located in Siberia and on the Kola Peninsula. Controlled by Vladimir Potanin and Oleg Deripaska. Listed in Moscow.



POLYUS Gold is the world's third largest gold producer with 81 tonnes of gold 2020. All mines are located in Russia. Controlled by Said Kerimov. Listed in Moscow and London. The company was spun off from Nornickel just over 10 years ago.



Evraz is Russia's largest steel and iron ore company. Its largest individual owner is the oligarch Roman Abramovich. Produced 14 Mt of iron ore in 2020. The company is listed on the London Stock Exchange.



Metalloinvest is a steel and iron ore company and is Russia's largest iron ore producer with about 40 million tonnes annually, including pellets and so-called HBI (hot briquetted iron) a steel raw material. The company is not listed on the stock exchange.



Polymetal is one of the world's top 10 largest gold companies. They control 8 gold mines in Russia and 1 in Kazakhstan. The production amounts to 44 t gold and 6 300 t silver. Listed on the London Stock Exchange. One of the largest owners is Alexander Nesis.



Ural Mining and Metallurgical Company (UMMC) is one of the largest Russian mining producers of copper, zinc, coal, gold and silver. UMMC also produces lead, selenium, tellurium, cadmium and indium. Listed in Russia. The largest owner is Iskander Makumodov.



Severstal is primarily a steel company but also a large producer of iron ore and iron ore pellets. All mines are located in Russia. Severstal is listed on the London Stock Exchange where the majority of the shares belong to the oligarch Alexei Mordashov.



United Company RUSAL is the world's second largest aluminum producer. A fully integrated company with bauxite mines in Russia, Guinea, Guyana and Jamaica. Listed in Moscow and Hong Kong with Oleg Deripaska as major owner. Owner of Swedish Kubikenborg Aluminum (KUBAL) with aluminum smelter in Sundsvall.

● Russian and Belarussian mining companies



Uralkali is one of the world's largest producers of potassium salts for fertilizer production. The company is listed on the Moscow Stock Exchange and has Dmitry Mazepin as a major shareholder.

Nordgold is a gold company with operations in West Africa, Kazakhstan and Russia. Produced more than 31 tonnes of gold in 2020. Marina Mordashova is the largest shareholder with more than 50%. The company is based and registered in the United Kingdom.

Phosagro mines phosphates (phosphate rock) and produced 12 million tonnes by 2020. The company is one of the world's largest integrated fertilizer producers. Has an international board. Is listed on the Moscow Stock Exchange.



Belarussian companies

Belaruskali is one of the world's largest potash companies. 100% state controlled. 7.4 million tonnes were produced 2020 to a value of about 7 billion USD. Belaruskali accounts for 18% of global production.

● Ukrainian mining companies



Ukrainian companies

Metinvest is Ukraine's largest iron ore company with a production of 30 million tonnes 2020. The company is not listed on the stock exchange. It is controlled by Rinat Akhmetov.

Ferrexpo is Ukraine's largest producer of iron ore pellets and also produces DR pellets needed to produce the so-called "green steel" with hydrogen as a reducing agent. Production about 11 Mt iron ore products. The company is the third largest pellet exporter in the world. Konstantin Zhevago controls the company, which is listed on the London Stock Exchange but is headquartered in Switzerland.

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15-17 February 2023, Lille, France



Paradoxes in material criticality: revealing the multifaceted nature of the phenomenon

Yulia Lapko, Politecnico di Milano (IT)

David Peck, TU Delft (NL)



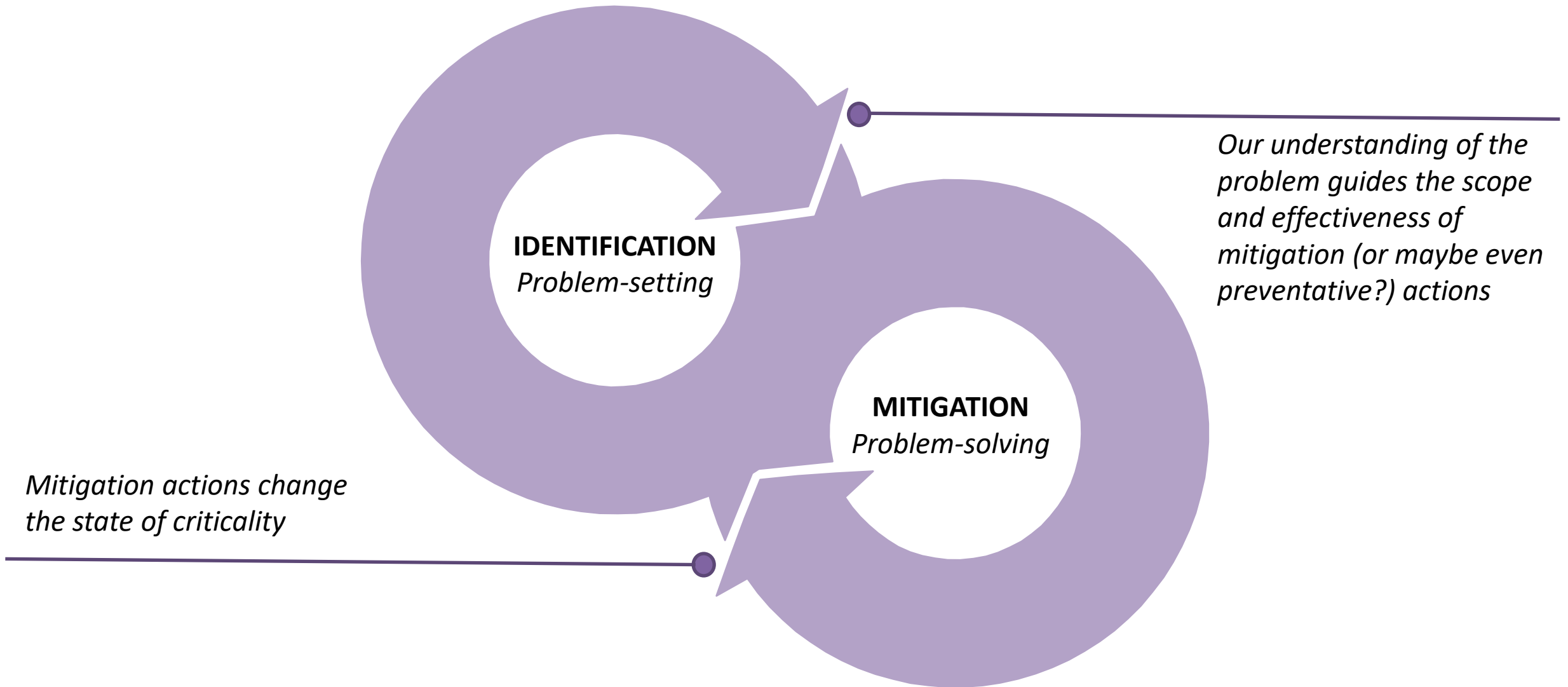
POLITECNICO
MILANO 1863
SCHOOL OF MANAGEMENT



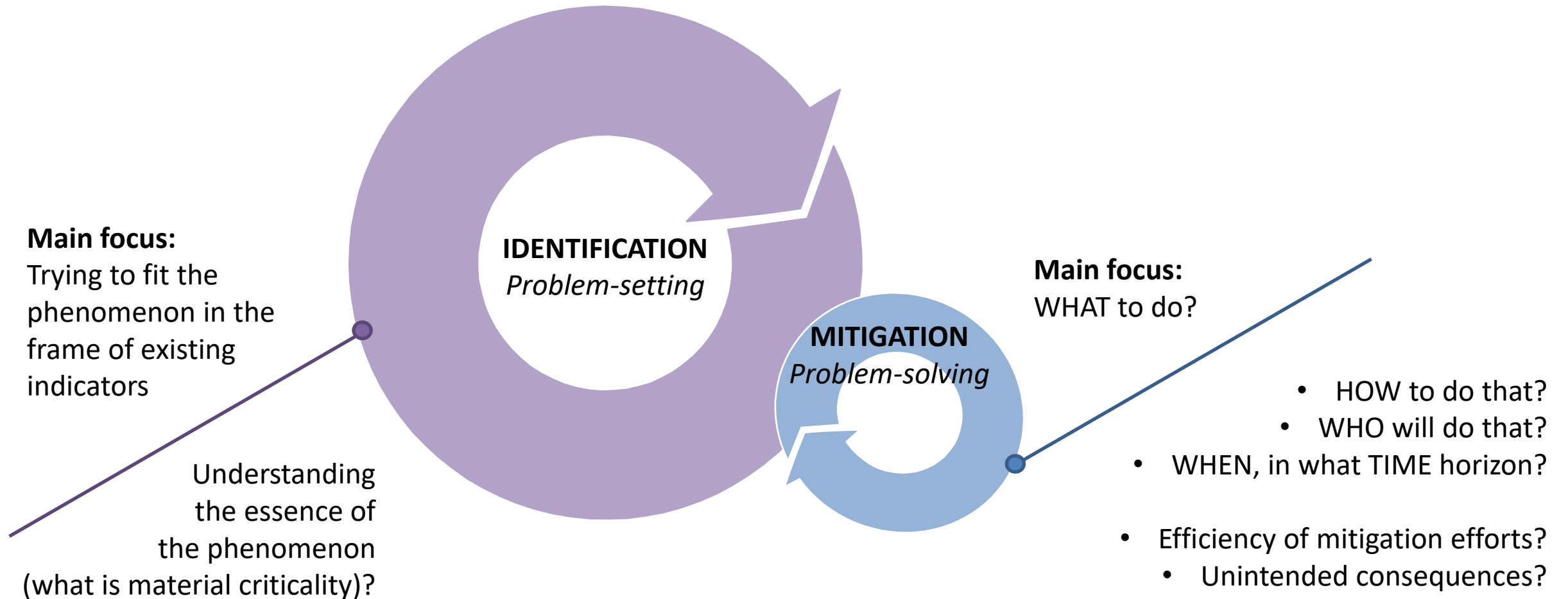
CIRCLETECH 101079354 Funded by the European Union - Twinning partnership to deliver enhanced networking for circular technological and socio-economic impact, raising research excellence and strengthening management capacity.

How we think it is:

Identification and Mitigation of material criticality as a dynamic interdependent system



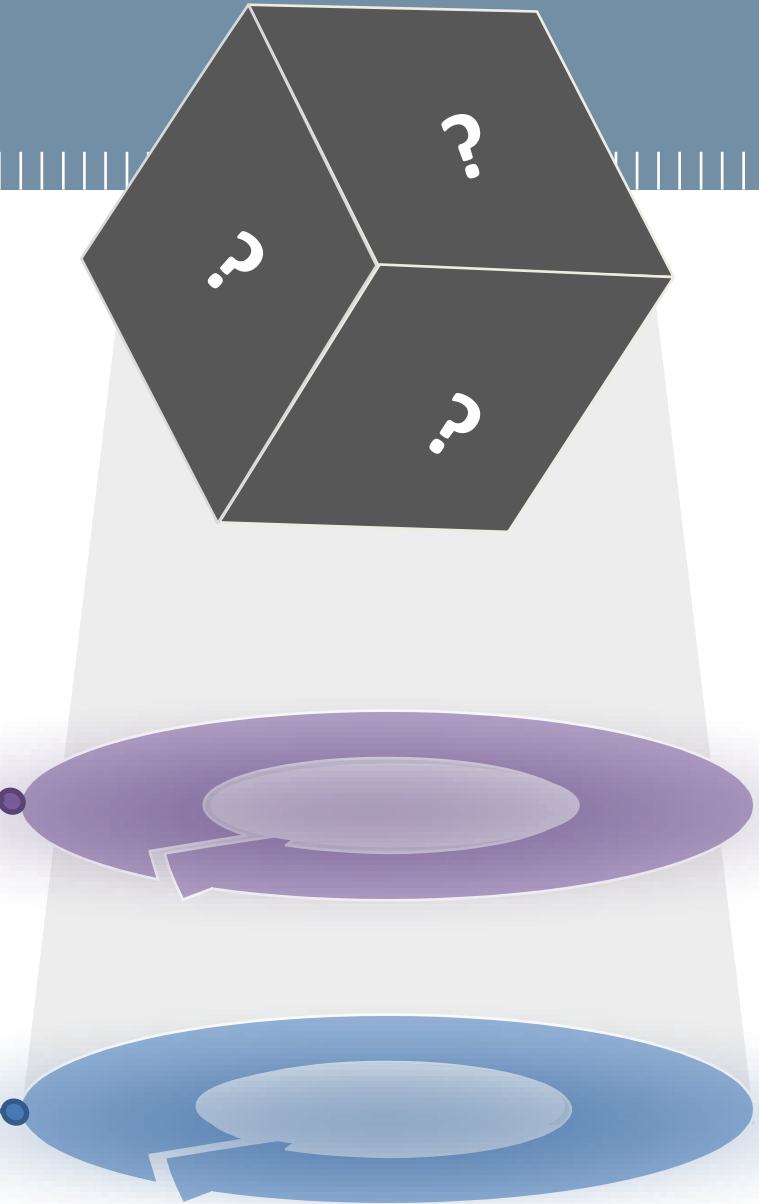
Where we really are:



Identification and Mitigation: critical appraisal

*Regardless of prominent progress in the field, it is possible to say that material criticality remains a **dynamic black box**.*

***Urgency and importance** of criticality push the investigation towards solving the problems before the phenomenon is fully understood, thus putting under question the efficiency and effectiveness of taken actions*



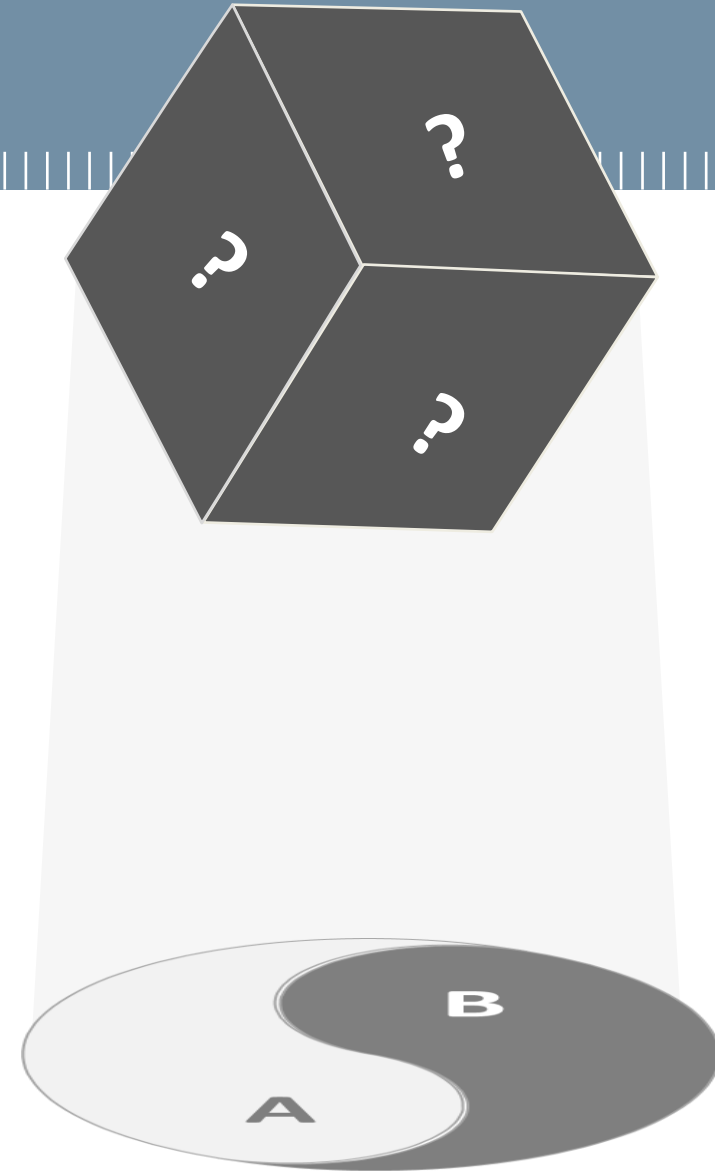
Paradox perspective

Paradox: contradictory yet interrelated elements (dualities) that exist simultaneously and persist over time

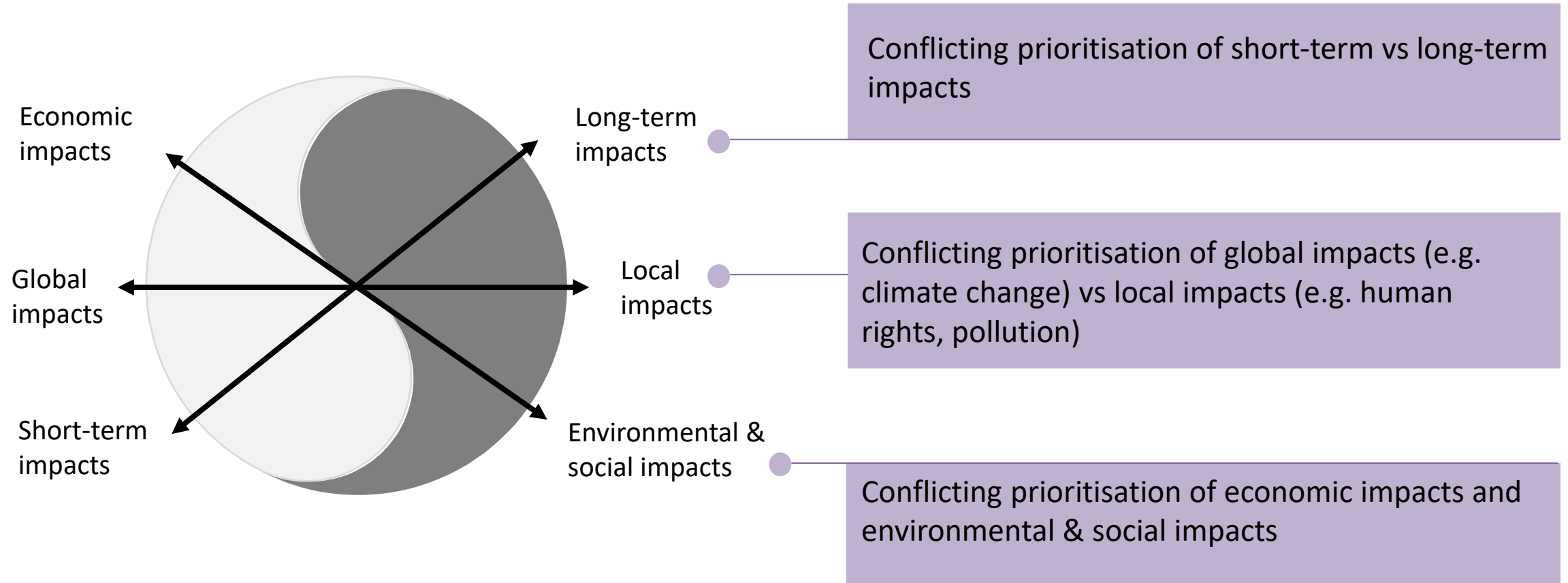
Dualities (A and B) – Opposites that exist within a unified whole

- Internal boundary creates distinction and highlights opposition
- External boundary encourages synergies by constructing the unified whole

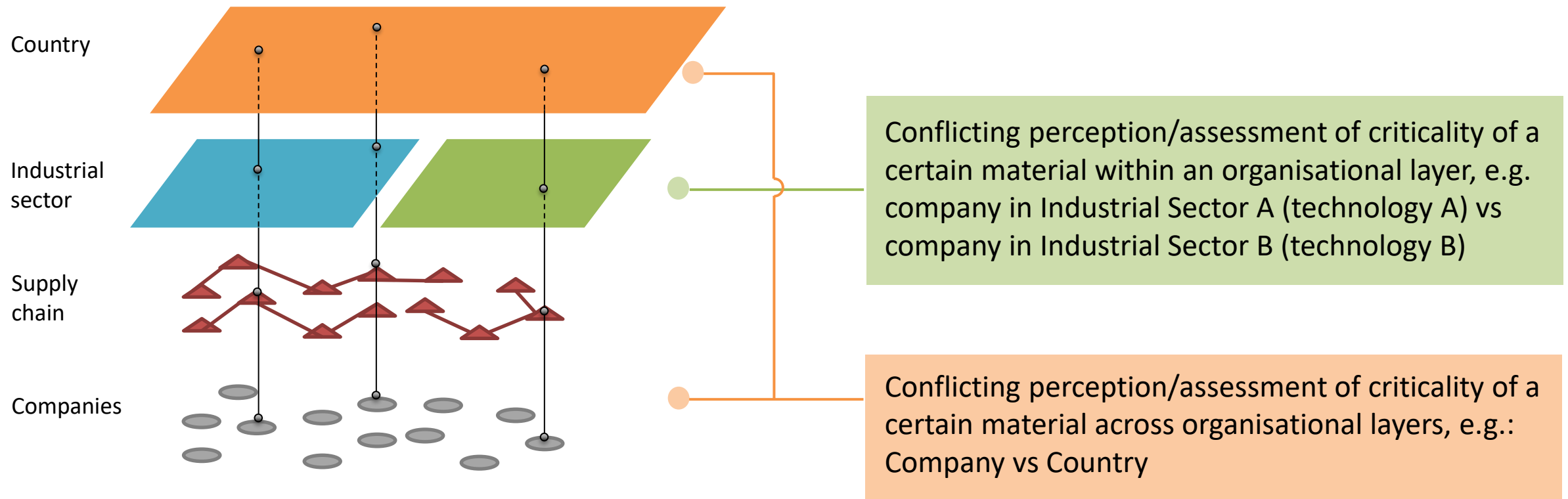
(Smith and Lewis, 2011)



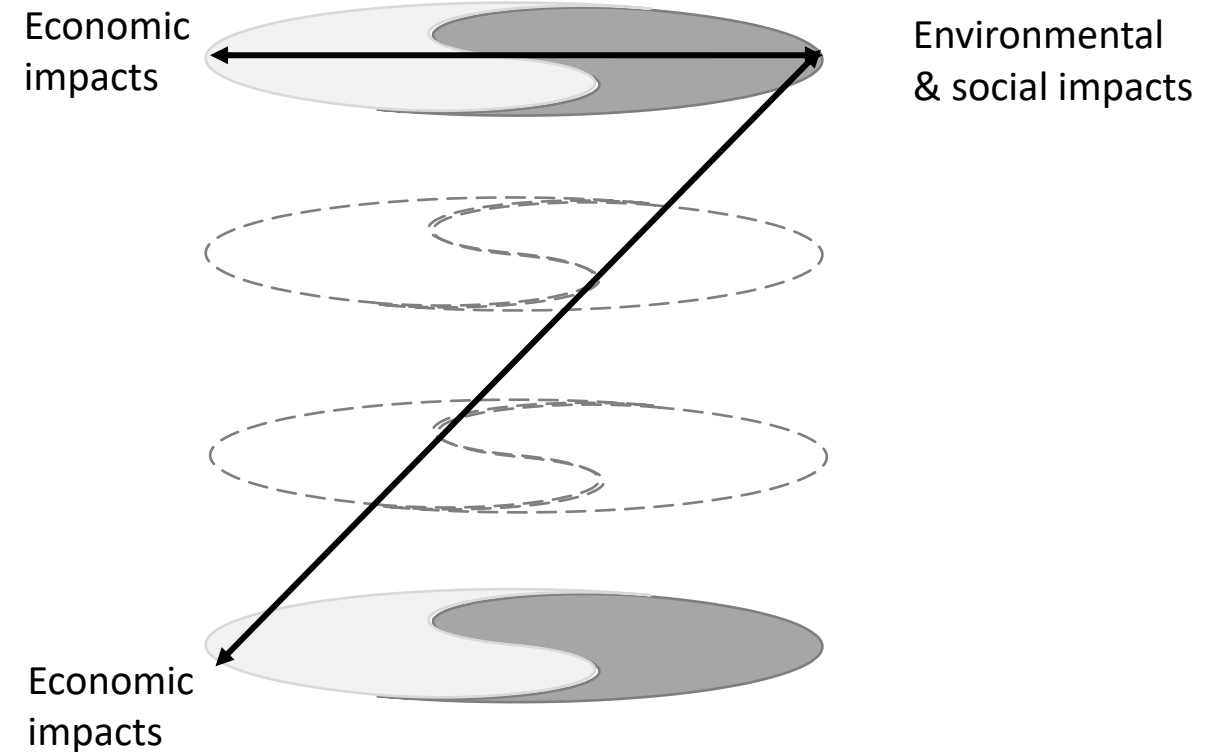
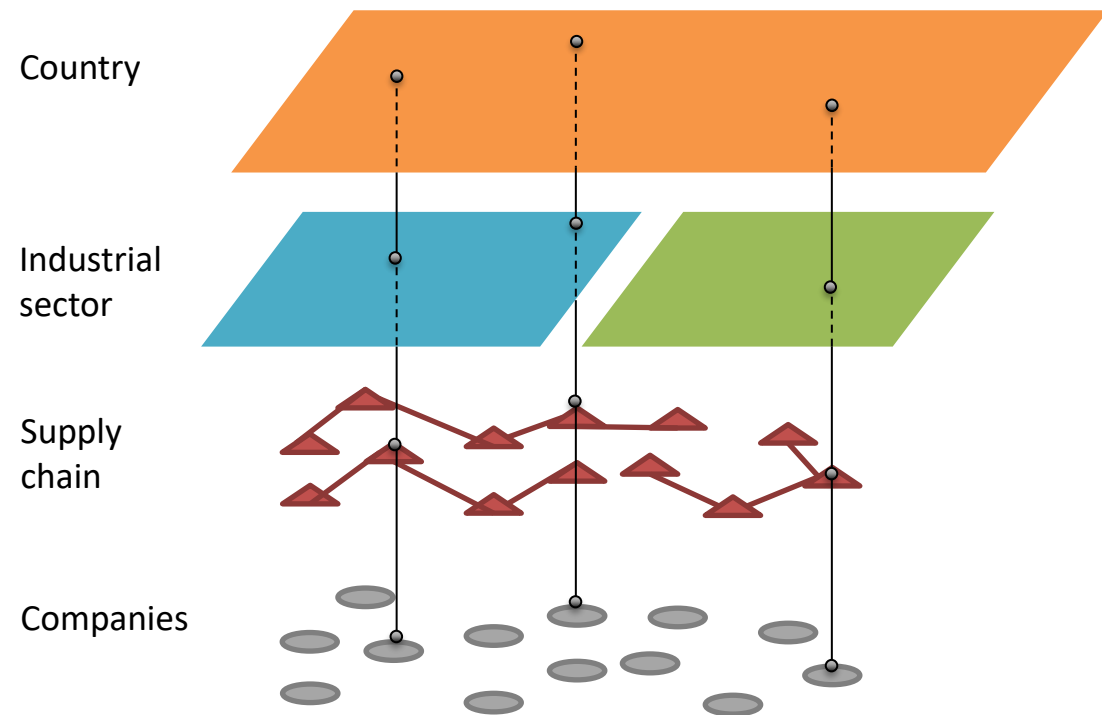
Paradoxes of Identification: significance of impacts



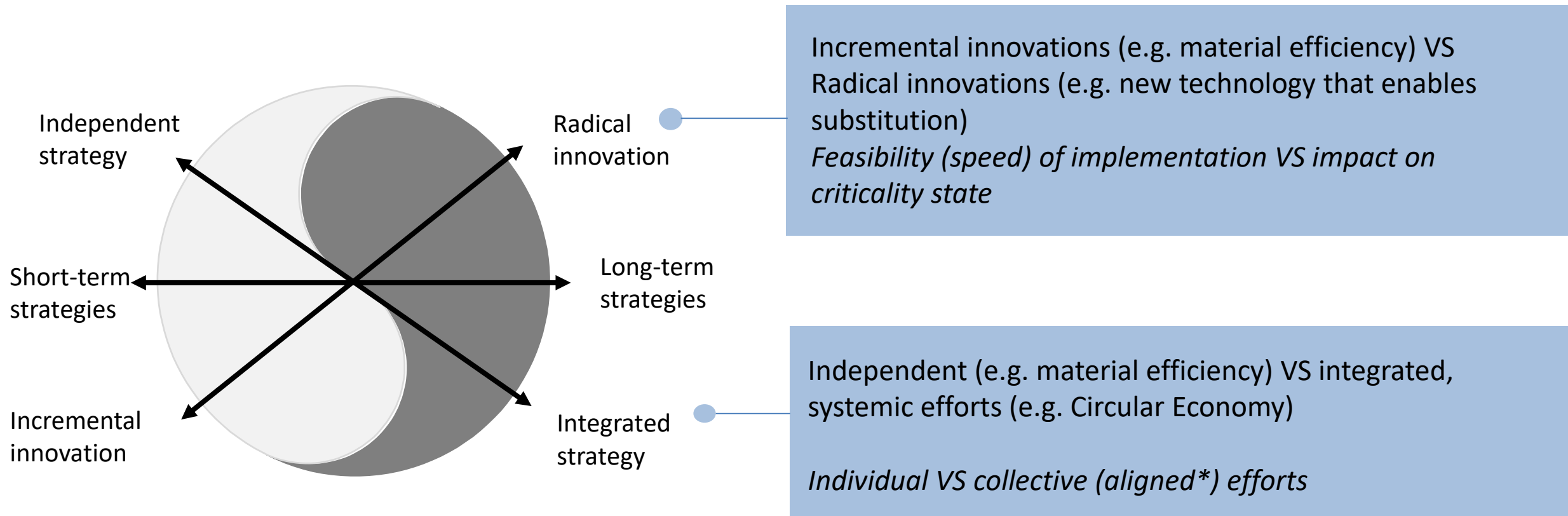
Paradoxes of Identification: multiple organisational levels



Paradoxes of Identification: multiple organisational levels

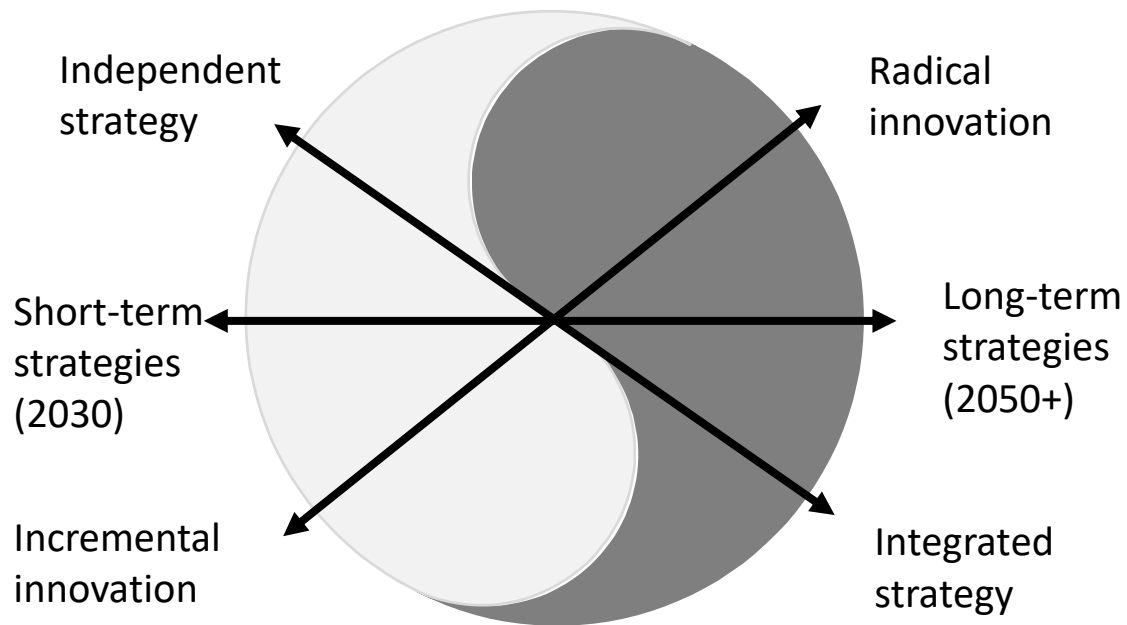


Paradoxes of Mitigation



*** No one is responsible for criticality today**

Paradoxes of Mitigation

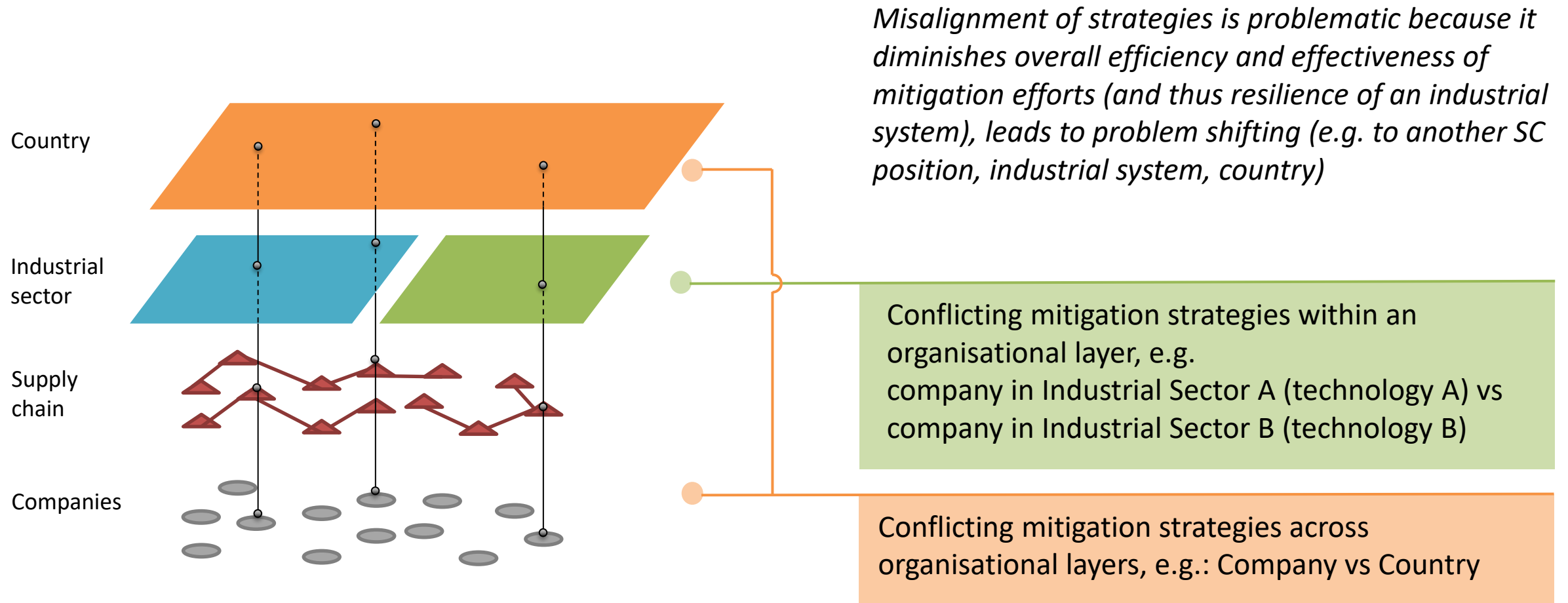


Conflicting short-term and long-term mitigation strategies
Deployment of strategies that favour short-term conditions may have detrimental impact in long-term (and vice versa).

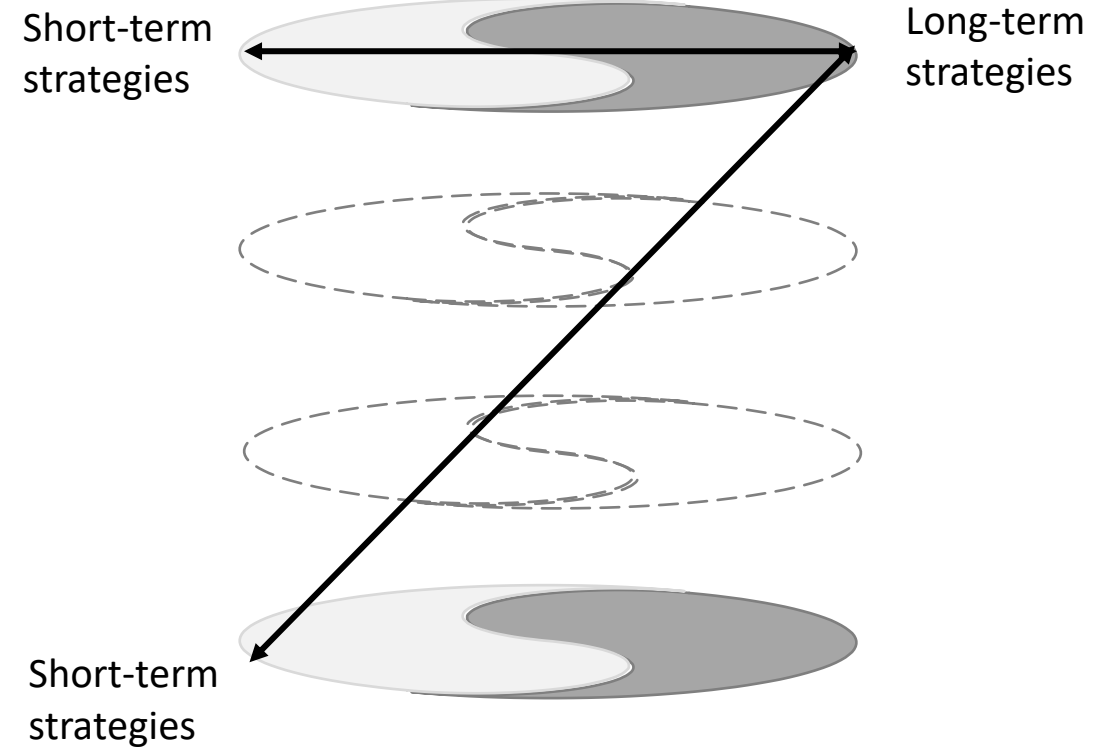
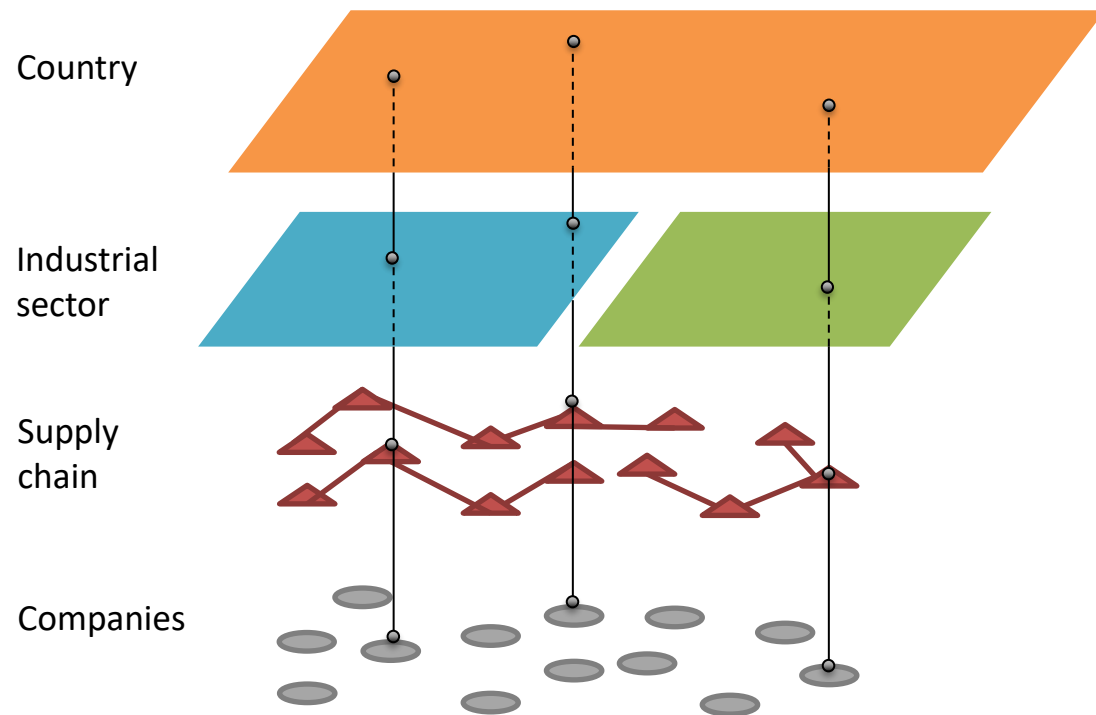
Other relevant considerations:

- Time for a strategy to be developed and deployed
- Path dependence
- Proactive vs reactive action
- Problem shifting to the 'future'

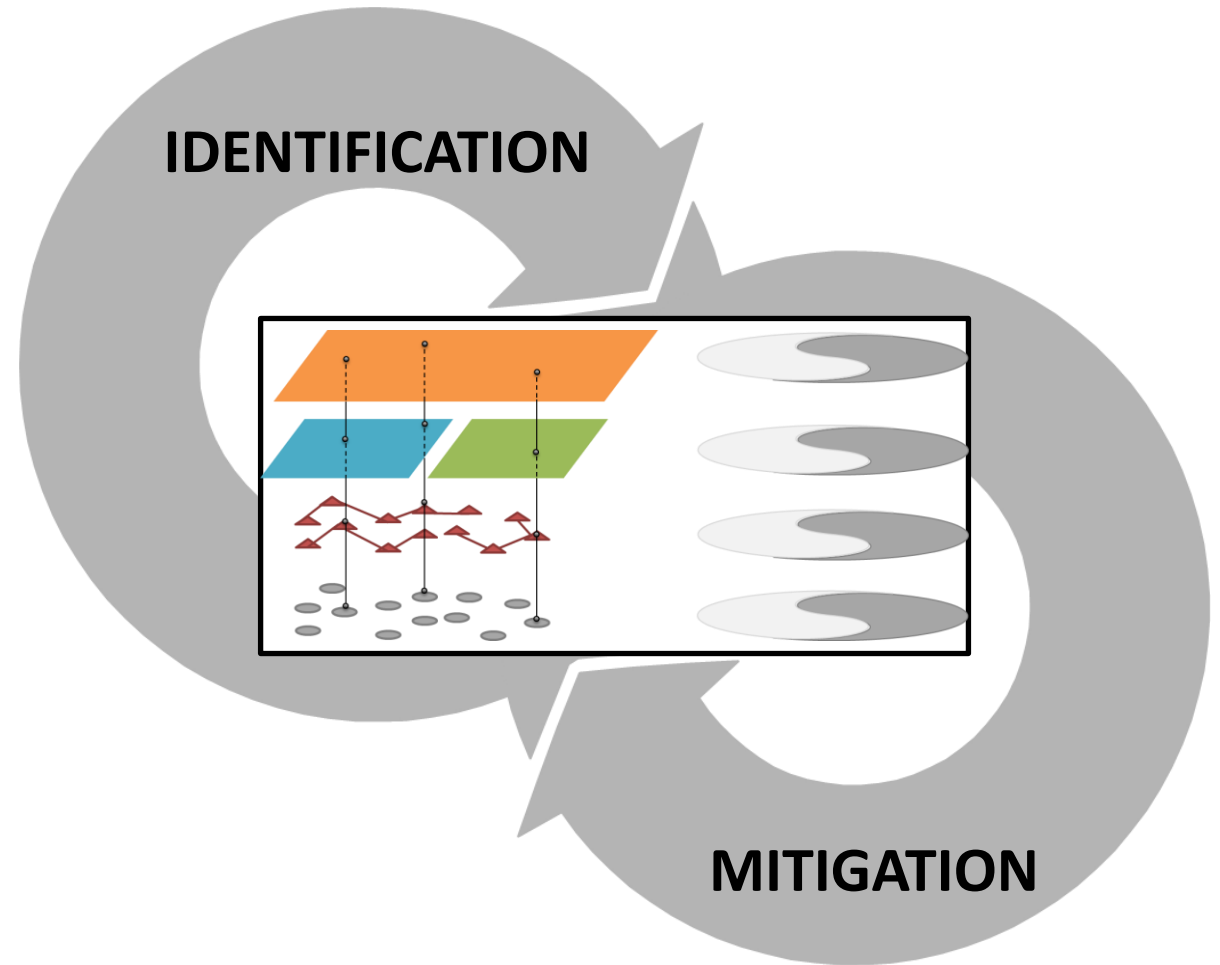
Paradoxes of Mitigation: multiple organisational levels



Paradoxes of Mitigation: multiple organisational levels



If we are to open the black box of material criticality, we need to embrace the phenomenon in its full complexity, and paradox perspective can assist with that



Thank you



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**Please, reach us out if
you would like to discuss
paradoxes of material
criticality and their
management!**



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